

American Subcontractors Association, Inc.
Directory of ASA Member ASAdvantage Benefits: 2010

A Member's Guide to the:

ASA **advantage**

**The American Subcontractors Association's Premier Services
Package**

The ASAdvantage guide is designed specifically for the unique needs of the construction specialty contractor. Please look to the participating ASAdvantage providers first when making purchasing decisions for your business.

The ASAdvantage guide offers significant discounts exclusive to ASA members. New benefit programs are added continuously to meet ASA member needs. The most up-to-date list can be found in the "Members Only Home" section of the ASA Web site at www.asaonline.com. The product and service descriptions within this *Guide* highlight some – *but not all* – of each program's benefits.

For more detailed information, call the number listed under each program or contact ASA at (703) 684-3450.

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ASA Participating Providers

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Safety Materials & Compliance Management

3E - Paperless Compliance

1-800-360-3220

www.3ecompany.com



3E provides hazardous materials information management and emergency response services for environmental, health and safety managers at over 75,000 customer sites around the world.

- ❖ Save 30 to 80 percent on MSDS costs through fax-on-demand
- ❖ MSDS now available online
- ❖ Immediate access to millions of MSDSs and regulatory information
- ❖ Easy to use 24-hour toll-free line enables you to speak to HAZMAT specialists
- ❖ Ability to track inventories by facility/department and generate environmental reports, print and e-mail MSDS

Project Management/Documentation



Project DocControl

Contact: Jeff Burmeister

(813) 903-9446

www.projectdoccontrol.com



Project DocControl, a licensed distributor of Autodesk Subcontractor, is an ASAdvantage member and a leading project documentation software solution in the Specialty Contractor industry designed to increase productivity and improve processes and accountability for all of its clients. Project DocControl offers our clients software and services to optimize, standardize and automate their business processes with any easy-to-use scalable solution designed by trade and specialty contractors. Autodesk Subcontractor, distributed by Project DocControl, helps companies electronically create, store and track RFI's, transmittals, change orders, purchase orders, pay applications, correspondence and contact information from a single, centralized corporate database. ASA members can receive:

- ❖ Discounts on Project DocControl Licensed User purchases
- ❖ Private and/or online training
- ❖ Customized software implementation programs to meet your company's needs

Project Management/Documentation

McGraw-Hill Construction Company
(212) 512-6137
www.construction.com

McGraw_Hill
CONSTRUCTION

The ASA-McGraw-Hill Construction Analytics Online Store! **25% Member Discount – Promotion Code ASA25A**

ASA and McGraw-Hill Construction have joined forces to create a special ASA Advantage program entitling ASA members to a discount of **25 percent off the list price** of all McGraw-Hill Construction Analytics Reports!

- ❖ What is the forecasted construction activity in your state or metro area?
- ❖ Where are the hottest metro markets for subcontractors in the coming years?
- ❖ How active has your sub-trade been in your metro area? What is the potential for growth in the future?
- ❖ What building types will be the focus of construction activity in your region for the coming year?

The ASA-McGraw-Hill Construction Analytics Store contains over 8,000 analytics reports covering both historical and forecast construction activity in 50 states, 362 metro areas, 19 sub-trades and 32 building types.

Visit the store now at: http://construction.ecnext.com/coms2/analytics_asa

Be sure to use promotion code ASA25A to get your 25% ASA member discount!

For discounts on *Engineering News Record* subscription service, visit:
<https://www.mcgraw-hill-sales.com/asamgh.htm>



ConsensusDOCS
(866) 925-DOCS(3627)
www.ConsensusDOCS.org

The ASA-endorsed ConsensusDOCS family of documents includes contract documents for design-bid-build, design-build and at-risk construction management, as well as supplemental documents/forms to help contractors define and manage the risks and responsibilities of electronic communications, financial disclosure, surety bonding and more. Purchase ConsensusDOCS documents on an annual or "metered" basis online at

www.ConsensusDOCS.org.

To take advantage of the ASA discount, refer to the order form available on the ASA Advantage section of the Member Home page of the ASA Web site,
www.asaonline.com.

Insurance



Allstate Contractor Insurance Program
1-888-322-3013
www.allstate.com



Owners and business managers face numerous risks such as damage to business vehicles, liability exposures resulting from the operation of the business, loss of income, theft, robbery and even employee dishonesty. That's why it's important that business owners secure the right insurance coverage and services essential to their business plans. ASA members can contact Allstate for free no-obligation quotes on:

- ❖ Business automobiles
- ❖ Commercial vehicle roadside assistance
- ❖ Supplemental insurance
- ❖ General liability
- ❖ Business property
- ❖ Tool and equipment coverage
- ❖ Workers' compensation



CNA
312-822-1776
www.cna.com



As a Platinum Sponsor of the American Subcontractors Association, our partnership with ASA keeps CNA ahead of industry trends. CNA is the country's seventh largest commercial insurance writer and the 13th largest property and casualty company. CNA's insurance products include standard commercial lines, specialty lines, surety, marine and other property and casualty coverages. CNA's high-quality insurance solutions and claim and risk control services help reduce costs and keep your business secure. CNA's services include risk management, information services, underwriting, risk control and claims administration. For more information, please visit CNA at **www.cna.com**.

Human Resource Management

Employee Benefits



Fringe Benefit Group
Contact: Christine Lawrence
800-690-7793
www.contractorsplan.com



The Contractors Plan, powered by Fringe Benefit Group, can help subcontractors who work on Davis-Bacon jobs. ASA members may be able to save money on payroll burden, lower job costs, and improve chances of getting work by using The Contractors Plan to allocate the fringe portion of the prevailing wage to its bona fide benefit plans. Fringe Benefit Group is one of the industry experts on prevailing wage benefits. They offer a wide range of major and limited medical, vision, dental and life insurance plans. Fringe Benefit Group can also design a retirement plan to fit your company. Fringe Benefit Group takes care of billing, administration, and paying all carriers. Choose any or all of these benefits to maximize savings, and with the Total Fringe solution ASA members can upload one file and send in one check. It's vital to work with a partner who is on top of the latest developments, and who has experience helping clients with audits and investigations.

JobTarget Career Center
1-888-575-WORK
www.jobtarget.com



Job Target is ASA's online career resource center and job board. It is available exclusively through ASA's website at www.asaonline.com. Employers can post jobs, view resumes and recruit the perfect candidates to match staffing needs. Jobseekers can create a profile, post resumes, and search ASA's database of nationwide career opportunities. To get started today, simply go to the ASA homepage and click on Post Jobs/View Resumes.

Business Development



The Blue Book
1-800-431-2584
www.thebluebook.com



The Blue Book of Building and Construction is the construction industry's premier information source. *The Blue Book* publishes regional construction directories in most major markets throughout the United States. Online, www.thebluebook.com provides easy access to continually updated information for each of *The Blue Book's* regional editions. Construction buyers and sellers also have free access to BB-Bid, *The Blue Book's* online bidding and procurement system. *The Blue Book* is circulated to real estate developers and managers, government purchasing agents, and various institutions such as schools, hotels, hospitals and other locations with facilities managers who hire contractors or buy building materials on a regular basis. Get the business and exposure you need through:

- ❖ Bid management
- ❖ Communication with vendors
- ❖ *The Blue Book's* project search engine
- ❖ Directory listings

Office Supplies and Services



UPS Freight
1-800-333-7400
ltl.upsfreight.com
associations@upsfreight.com



UPS Freight is the heavy freight arm of UPS, and is offering discounts of 70 percent on Less Than Truck Load freight shipments. UPSF transports shipments from 150 lbs to 20,000 lbs.

- ❖ Coverage to ALL of U.S., Canada & Mexico
- ❖ More than 20,000 one- and two-day lanes
- ❖ Offshore reach includes Alaska, Hawaii, Guam, & Puerto Rico
- ❖ All Shipments are guaranteed on time or your money-back

UPS Freight Savings Program applies to:

1. **Purchasing**- ALL Shipments that are **Collect** to your Company will receive a 70% discount. Write "SHIP UPS Freight" on all your purchase orders or request UPS Freight by letter or phone when placing an order.
2. **Shipping**- ALL shipments you ship that are **Prepaid** will receive a 70% discount.
3. **Drop Shipping (Third Party Billing)**- All materials shipped direct to customers that you pay the freight will receive a 70% discount. Be sure to put "SHIP UPS Freight" on all your P.O.s or request UPS Freight by letter or phone when placing an order.
4. **Heavy Weight Shipments** from 150 lbs to 20,000 lbs. will receive a 70% discount.

To enroll in the UPS Freight savings program, download the enrollment form from www.asaonline.com/Secure/ASAdvantage.htm#UPS, and fax it to 804-291-5456.

FedEx
1-800-MEMBERS
enrolladvantage.fedex.com/4507 – use password CZZHZ9



Your time and money are important, and FedEx has ways to help you save both.

ASA members can receive special savings* on select FedEx® shipping and business services.

For FedEx shipping services, you can save up to:

- 27% on select FedEx Express® U.S. services
- 23% on select FedEx Express international services
- 15% on select FedEx Ground® services
- 10% on select FedEx Home Delivery® services
- Up to 70% on FedEx Freight® and FedEx National LTLSM services

For FedEx OfficeSM business services, you can save to up:

- 20% on select printing and copying services
- 10% on select signs and graphics production and on select finishing services
- Plus, you may be eligible for savings up to 70% depending on your specific printing quantities.

Start saving now. Go to <http://enrolladvantage.fedex.com/4507> and enter passcode CZZHZ9 to enroll.

For more information about the FedEx Advantage® Program, call 1-800-MEMBERS, your dedicated shipping program administrator at 1.800.636.2377 (8 a.m.–6 p.m. EST, M-F).

The FedEx Advantage – another benefit for ASA members.

*FedEx shipping discounts are off standard list rates and cannot be combined with other offers or discounts. Shipping discounts are exclusive of any FedEx surcharges, premiums or special handling fees and are not available to package consolidators. Eligibility for discounts subject to FedEx credit approval. Eligible services subject to change. Base discounts on FedEx Express® are 17%-22%. An additional 5% discount is available for eligible FedEx Express shipments when you ship online at fedex.com. Discounts are subject to change. *FedEx Freight and FedEx National LTL discounts are off standard list rates and cannot be combined with any other offers or discounts. Discounts are exclusive of any FedEx Freight and FedEx National LTL surcharges, premiums or special handling fees. FedEx Freight and FedEx National LTL reserve the right to terminate, modify or suspend the program at any time individually and each in their sole discretion, with or without notice. Applies to the FedEx Freight and FedEx National LTL 100 Series Rules Tariffs

Office Supplies and Services

HP

1-888-202-4465 - mention code ASA

www.hp.com/go/asa



ASA members can now enjoy **special pricing and great discounts** on a wide range of HP business products you use every day, including printers, notebooks, PCs, servers, and so much more!

Plus, as an ASA member, you get these added benefits:

- Free US ground shipping*
- Flexible financing and leasing options
- Specially-trained sales team
- Award-winning service and support

For the life of your technology, for the good of your business

HP has a variety of services, tips, and tools, such as financing, drivers & downloads, free online classes, support, and recycling. It's more value for your money, and we call it HP Total Care.

Visit www.hp.com/go/asa or call 1-888-202-4465 and mention code ASA.

*All orders must be billed and shipped to a US address. Some weight restrictions apply.

** IDC Worldwide Quarterly PC Tracker, May 2009