

DECEMBER

December 14
Member Holiday Party
CASINO NIGHT
Syberg's on Dorsett

JANUARY

January 5
Tom Owens Scholarship
Cigar Fundraiser
Atomic Cowboy

January 11
BPI in a Box Luncheon
Syberg's on Dorsett

January 11
Seal the Deal
Sales Training
Syberg's on Dorsett

January 25
Meet the GC's Expo
St. Charles Convention Ctr

FEBRUARY

February 15
Monthly Meeting
LUNCH MEETING

MARCH

March 8
Monthly Meeting
DINNER MEETING

visit
www.asamidwest.com for
a calendar of events.

DECEMBER 2016

Over the past couple of months, the construction industry has been positively impacted, as we have all have had an influx of business. As an industry, we remain thankful for this economic upturn in the St. Louis market. With the New Year approaching quickly, we can be optimistic, and presume that business will continue to thrive in the future.

The future of our businesses is moving down a path of economic stability. We are privileged to be a part of this association, ASA Midwest Council, in which we can share ideas and thoughts to ensure our companies advance and stay current with the ever-changing world we live in.

As a growing organization, we will continue to bring our members together, to establish a productive, professional, and enjoyable atmosphere. I invite you to participate in upcoming ASA events that will strengthen our networks, and keep this association on the path for growth and impactful activities, to benefit the subcontracting community, and St. Louis' construction industry as a whole.

Make plans to join me at the annual member holiday party. This year's Casino Night takes place on Wednesday, December 14th 6:30 p.m. at Syberg's on Dorsett. In the new year, we hit the ground running, with our BPI in a Box Luncheon AND Seal the Deal Sales Seminar both scheduled for January 11th. This all leads up to our MUST ATTEND EVENT, the 15th Annual Meet the GC's Expo, on January 25, at the St. Charles Convention Center. For more information, and to register for all ASA events, make sure to check out ASA's website at: www.asamidwest.com

On another note, as the holidays are fast approaching, it is easy to become caught up in crazy pace of work and family. That is why I encourage you to take interest in a charity this holiday season, and consider donating to one of the many worthy causes in St. Louis. Donate items in the hopes of making someone's holidays special this year. Food pantries are constantly needing to stock their shelves, especially during the holidays. For that reason, again this year ASA Midwest Council will conduct a food drive at Casino Night, to benefit the St. Louis Area Foodbank. Another great cause to consider is Toys for Tots, just bring a new, unwrapped toy, to one of the many area drop offs, and make a difference in a child's life.

Enjoy the holidays with family and friends! I look forward to seeing you at an ASA Midwest Council event in 2017.

Sincerely,

Amy Heeger
AME Constructors
amyh@ameconstructors.com
President, ASA Midwest Council



Syberg's on Dorsett
2430 Old Dorsett Road
Maryland Heights, MO

Directions: Exit HWY 270 at the Dorsett Exit. Go east on Dorsett, and a left onto Old Dorsett Road to Syberg's.

Join a committee today.

Membership

(Chris O'Hagan)

Programs

(Chris O'Hagan)

Golf *(Jennifer Church)*

Advocacy *(Tim Thomas)*

Awards Gala

(Molly Spowal /Rick Swanson)

Construction Showcase & BBQ

(Amy Heeger/Jim Riportella)

GC Expo

(Walter Bazan, Jr. /Tim Thomas)

Safety

(Mike Sicking)

Brand Development

(Stephanie Woodcock)

Contract Review *(Dick Stockenberg)*

Most committees meet every 4 weeks, contact a committee chair today, to join a committee!



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JANUARY 2017
MEET THE GC'S EXPO
St Charles Convention Center
Wednesday, January 25, 2017
3:00 to 7:00 p.m.

Reminder: The Expo replaces the typical monthly membership meeting in January 2017, so join us at the St. Charles Convention Center!

EARLY MEMBER ONLY ACCESS
3:00 to 4:30 p.m.
Reduced Member Rate is only \$65
Non Member Rate is \$95

ALL REGISTERED ATTENDEES WELCOME
4:30 to 7:00 p.m.

KICK OFF 2017 WITH THE ASA MIDWEST COUNCIL AND STL PREMIER GC'S.

The 15h Annual ASA Meet the GC's Expo promises to be one of the best ever, don't miss it!

Mix and mingle with multiple representatives from all of the premier STL GC'S, at this must attend construction industry event!

Visit www.asamidwest.com for a full list of all exhibitors scheduled to be in attendance on January 25th 2017, at the St. Charles Convention Center.

Must register in advance by January 18th, and remember to use the **members only promo code (ASA2017) to receive \$30 discount off the \$95 registration!!** Registration includes hosted bar for 3 hours and appetizers for a portion of the evening.

(No shows not cancelled by 1.18.17 will be billed per ASA Midwest Council's event cancellation policy.)

11th ANNUAL CASINO NIGHT
Members Only Holiday Party



Wednesday, December 14th
Syberg's on Dorsett
6:30 p.m. to 10:00 p.m.

Don't miss the 11th Annual ASA Midwest Council **Casino Night** Holiday Party!!

This is an ASA Member's Only event, but please register and bring your spouse or significant other, and join us for some holiday cheer ASA style!!

\$75 per person includes
Hosted Bar, Appetizers, Gaming, &
a Chance to **Win Great Prizes!!**

Register www.asamidwest.com
by December 9th.

(no shows not canceled by 12.9.16 will be charged)

Again this year we will conduct a food drive to benefit the **St Louis Area Food Bank**, so please bring canned goods to donate to this worthy cause. Last year we collected over 500 lbs. of food, which provides meals to the area's neediest families.

(No complimentary guests in December as this is a members only event, which replaces the usual monthly meeting)



ASA Midwest Council is on Facebook, Twitter & LinkedIn
Follow ASA Midwest Council for the latest news and information.

Employee IT Security Training

Nick LaRosa
CMIT Solutions



Oftentimes businesses are willing to invest in hardware and software to protect their IT networks from the threats of the digital age, but fail to invest in training their employees on what to look out for in this hyper-connected world. Having layered security such as managed firewalls, antivirus, robust backup/disaster recovery, network layer security services and strong password policies are all great pieces to a very complex puzzle but there is still a missing link; the human link. While no amount of technology can guarantee 100% protection, the fact remains that human error is the leading cause of data loss. Most users are too trusting, naïve or careless in their daily computing and therefore present the easiest path into a network by those seeking to exploit our most valuable asset, our data.

By spending just a little bit of time on employee training you can significantly reduce your exposure to hackers and cyber criminals. This could be done over a simple lunch and learn where a business may buy lunch for all employees while educating them on what to be on the lookout for when it comes to IT security. Some of the more common topics to discuss could be:

- How data systems are compromised using phishing emails
- Being aware of and scrutinizing any email that looks suspicious or has attachments
- Contacting email sender's when things look suspicious to verify if they truly sent it
- Never sharing passwords and using different usernames and passwords for various logins
- Never download a file without verifying its authenticity
- Being aware of web sites that look legitimate but are actually fake
- Emails from friends or associates that have little or no verbiage but contain a link are dangerous
- Infections can come from banner ads when systems are not patched, even on popular sites like Yahoo
- Train users to reach out to your IT department if they have even the slightest suspicion, the time it takes to validate suspicious activity is far less than cleaning up infections and ransomware.

Social engineering is one of the fastest ways for hackers to gain access to your sensitive data. Emails that raise fear in a user (*"Your LinkedIn account has been compromised, please click the link below, log in to your account and change your password immediately"*) may look legitimate with all the right logo's and formatting, as well as scare the heck out of someone, but by doing so the link takes them to a fake site that looks real. The user not only enters their username and password – [You know the one, it's the same username and password they use for their Facebook, Amazon and bank/credit card account], but also enters in the new password thus handing over the keys to the kingdom to hackers and thieves.

Another way social engineering has become an open door to thieves is pop up web sites that tell you (*"your computer has been infected and that you must call this XXX-XXX-XXXX number to remove the virus or spyware"*). The user, not wanting to get yelled at by the boss or IT department quietly calls the number where the very official sounding Microsoft engineer talks the user into letting them remotely access the PC to start the clean-up of a computer that more than likely isn't even infected, and possibly installs a virus or malware on the PC. "Oh, and by the way, you have to give me your credit card # before we start because we have a \$79 fee for removing the virus". Congratulations! You've just compromised your PC, the network and handed over your credit card information to someone that has it sold on the black market before they even get off the phone.

Ransomware is a huge market for cybercriminals and costing businesses hundreds of thousands of dollars each year. The majority of ransomware infections are deployed by some sort of user interaction, users clicking on attachments or links that are bogus. Taking the time to educate your employees on how to identify the various approaches hackers and thieves take to gain access will pay for itself time and time again.

Nick LaRosa is owner of CMIT Solutions of St. Louis Southwest. You can reach him at 636.777.2648 ext. 105



The Tom Owens Memorial Scholarship is a 501(c)(3) non-profit organization that provides financial assistance to qualified candidates who are part-time or full-time students who attend or will be attending accredited junior college, college, university or post-graduate institutions. Please consider making a tax deductible donation to the Tom Owens Memorial Scholarship Fund to further our cause today.

CIGAR SMOKER FUNDRAISER-Atomic Cowboy JANUARY 5, 2017: 5-7 p.m.

Visit www.asatomsf.com for additional information
For additional information about the Scholarship Fund contact
Chris O'Hagan, J D Kutter Insurance -chris@jdkutter.com

THANK YOU

to the MEMBER COMPANIES that attended the NOVEMBER monthly meeting:

AME Constructors	Fabick CAT	Luby Equipment Svc	Sachs Electric
American Steel Fabrication	Flooring Systems	Marketeer, Inc.	Safety International
Architectural Sheet Metal	Freeman Contracting	NES Rentals	Sandberg Phoenix
Bangert Computer Systems	George McDonnell & Sons	Nu Way Concrete Forms	von Gontard
Bazan Painting Co.	Guarantee Electrical Co	OnSite	Schaeffer Electric
Bi-State Fire Protection	ideas4promos	Parkway Construction Svcs	Schmersahl Treloar & Co.
BlueLine Rental	Integrated Facility Services	Pirtek Fenton	Seal the Deal Too
Briner Electric Co.	Irwin Products	Professional Metal Works	SFW Partners LLC
CMIT Solutions	J.D. Kutter Insurance	R.F. Meeh Company	T.J. Wies Contracting, Inc.
Commercial Fabrication	John J Smith Masonry	Ravensberg Inc.	UHY LLP
Enterprise Bank & Trust	K & K Supply	R G Rents	United Rentals
Envirotech	Lawrence Fabric & Metal	RM Supply	Vinson Mortgage
Event Productions	Liberty Mutual Surety	RubinBrown	

Upcoming ASA Midwest Council Meetings & Events

December 14	Casino Night Holiday Party <i>Syberg's on Dorsett</i>
January 5	<i>Tom Owens Scholarship Cigar Fundraiser Atomic Cowboy in the Grove</i>
January 11	<i>BPI in a Box Luncheon Syberg's on Dorsett</i>
January 11	<i>Seal the Deal Sales Training Syberg's on Dorsett</i>
January 25	<i>15th Annual Meet the GC's Expo St. Charles Convention Center</i>
February 15	<i>Monthly Membership LUNCH Meeting</i>
March 8	<i>Monthly Membership Dinner Meeting</i>
April 1	<i>24th Annual ASA MWC Awards Gala The Four Seasons Hotel St. Louis</i>
April 19	<i>Monthly Membership LUNCH Meeting</i>



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MEET THE GC'S EXPO

Hosted by the American Subcontractors Association - Midwest Council

Wednesday, January 25, 2017 • St. Charles Convention Center



Advance reservations required. Visit asamidwest.com to register.

For more information, (314) 845-0855 or susan@asamidwest.com.

KICK OFF THE NEW YEAR WITH THE ASA MIDWEST COUNCIL!

**JOIN THE ASA MIDWEST COUNCIL AND THE PREMIER ST. LOUIS GC'S
FOR THE 15TH ANNUAL MEET THE GC'S EXPO**

JANUARY 25, 2017
ST. CHARLES CONVENTION CENTER

MEMBER DISCOUNT CODE FOR REGISTRATION IS ASA2016

As the dust continues to settle from Election Day, all eyes are on Governor-elect Greitens as he continues to put his transition team in place. And while many familiar names have been rumored to be on the short list for cabinet positions, no official announcements have been made.

One thing that is for certain, is that Republicans now have an opportunity to push through their legislative agenda since they control both chambers of the General Assembly as well as the Governor's office.

At the top of that agenda is Right to Work legislation, which has been met with current Governor Nixon's veto pen the last few years. Now, with Greitens taking the helm in January, it appears enactment of the measure is a sure thing. Speaker of the House Todd Richardson, Senate President Pro-Tem Ron Richard, and Greitens have all publicly stated Right to Work is a high priority.

Other labor related items affecting the construction industry include prevailing wage. Many efforts were put forth last year, primarily in the House of Representatives, to exempt certain projects like schools from prevailing wage requirements, and there were also measures to eliminate prevailing wage in its entirety. This is an issue certain to garner much attention and lengthy debates. We have heard no public comments from Governor-elect Greitens regarding his position on prevailing wage.

Another major issue facing legislators continues to be highway and transportation funding. It appears Senator Doug Libla will once again try to advance an increase in fuel taxes to help with the funding shortfall. This is another area where we are unsure of Greitens' position.

It also remains to be seen how the passage of Constitutional Amendment 2 will impact campaigns going forward. The language passed by voters in November places limits on the dollar amount a candidate for office may accept from an individual, business, labor union or PAC account. Over the past several years, we have seen major donations from certain individuals going to many candidates, with some reaching the million-dollar mark. The new law will go into effect after the Secretary of State certifies the election results, which will likely be in early December.

Pre-filing of bills for the 2017 legislative session began December 1. We will monitor the bills being filed along with other activity at the Capitol that may have an impact on the construction industry as things begin to ramp up ahead of the start of the 2017 legislative session that begins Wednesday, January 4. The inauguration will be on January 9th. With the change in administration, we expect session will get off to a slower start this year than the past several years.

Please let us know if you have any questions regarding the upcoming session. We hope everyone has a safe and happy holiday season! Nikki Strong, Strong Consulting Group.

ASA Midwest Council Members

Acoustical Ceilings, Inc.
Affton Fabricating & Welding
AME Constructors
American Burglary & Fire, Inc.
American Steel Fabrication, Inc.
Architectural Sheet Metal Systems
Aschinger Electric
Automatic Controls Equipment
Systems
Bangert Computer Systems
Bazan Painting Company
BDO USA
Bell Electrical Contractors
Benson Electric Company
Bick Group
Bi-State Fire Protection Corp.
Bi-State Utilities Company
Bloomsdale Excavating Co.
Blue Line Rental
Briner Electric
Building Point Mid-America
Bumpy's Steel Erection LLC
C. E. Jarrell Contracting
CK Power
CMIT Solutions
CNA Surety
Car-Doc Automotive
Cardinal Environmental Operations
Cee Kay Supply
CliftonLarsonAllen, LLP
Collins & Hermann
Commercial Fabrication
Convergent Technologies
Corrigan Company
Deep Foundations, LLC
Doll Services and Engineering
Drilling Service Company
Duct Systems
Dynamic Controls, Inc.
ELCO Chevrolet Cadillac
Enterprise Bank & Trust
Envirotech, Inc.
Event Productions, Inc.
Fabick CAT
Fenix Construction Co. of STL
Flooring Systems, Inc.
Foreman Fabricators
Foundation Supportworks by Woods
Freeman Contracting
Frost Supply

Gateway Land Services
Galloway, Johnson, Tompkins, Burr &
Smith
GBI, Inc.
George McDonnell & Sons
Golterman & Sabo
Grant Contracting
Greensfelder, Hemker & Gale, P.C.
Guarantee Electrical
H & G Sales, Inc.
Haberberger, Inc.
Hanenkamp Electric
Hayden Wrecking
Heitkamp Masonry
Helitech Civil Construction Division
Hoette Concrete
Ideas4Promos
Integrated Facility Services
IronPlanet
Irwin Products
J.D. Kutter Insurance
J.F. Electric
JJ Construction Services, LLC
J.W. Bommarito Construction Co.
J.W. Terrill
John J. Smith Masonry
Johnny on the Spot at Republic Services
Johnson Controls
K & K Supply, Inc.
Kaemmerlen Electric
Kaiser Electric
Kay Bee Electric
Kirberg Company
Kirby-Smith Machinery, Inc.
Knapheide Truck Equipment
Landesign LLC
Lawrence Fabric & Metal Structures, Inc.
Leach Painting Company
Liberty Mutual Surety
Lindberg Waterproofing
Lizmark
Luby Equipment Services
Marketeer, Inc.
Mays-Maune-McWard, Inc.
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Meyer Painting Co.
Midwest Elevator
Mobile Mini
Montgomery Bank
Murphy Company

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NES Rentals
Niehaus Building Services
Nu Way
O.J. Laughlin Plumbing Co.
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P & A Drywall Supply
Parkway Construction Services
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Pearl Street Electric, LLC
Pirtek Fenton
Precision Analysis, Inc.
Professional Installers
Professional Metal Works, LLC
Priority Xpress Couriers LLC
RAI Insurance Group
R.F. Meeh Co.
RGR Equipment LLC
RJP Electric
RM Supply
Raineri Building Materials
Ravensberg, Inc.
Rebar Specialists Installation
Rental Supply, Inc.
Riechmann Transport, Inc.
Ritchie Bros Auctioneers
Rock Hill Mechanical Corp.
RubinBrown LLP
Sachs Electric Company
Safety International, LLC
Sandberg, Phoenix, von Gontard
Schaeffer Electric Co., Inc.
Schmersahl Treloar & Co.
Seal the Deal
Seiler Instruments
SFW Partners, LLC
Signature Craft
Stylemaster Apparel, Inc.
Sunbelt Rentals
Swanson Masonry, Inc.
T.J. Wies Contracting
Taylor Excavating
Trojan Iron Works, Inc.
TROCO Custom Fabrication
UHY LLP
United Rentals
Vee-Jay Cement Contracting
Vinson Mortgage
Westport Pools
Zurich Surety

Each month you will receive an update on the committees within ASA, to keep you informed. on current happenings at the committee level. Below are this month's committee reports.

MEMBERSHIP

Do you know a company that would benefit from joining the ASA? Contact membership chairman Chris O'Hagan-chris@jdkutter.com or Susan Winkelmann, ASA executive director-susan@asamidwest.com with any prospective new members. The membership committee will follow up with your contacts, and invite them to the next ASA membership meeting as our guest.

The ASA Midwest Council helps St. Louis subcontractors become more profitable and provides members with numerous benefits. ASA's goal is to make our members more efficient and effective at doing business. We are an organization that helps its members increase their business and make them better at what they do on a daily basis.

ASA Midwest Council provides extensive opportunities to *Learn About and Network with Customers and Peers*: ASA provides a safe place for construction business leaders to discuss their business challenges and opportunities.

Being active in ASA-MWC is a great way to meet with and interact with all of the members of the construction team, including customers and prospective customers.

ASA Midwest Council events are "must attend" for everyone in the St. Louis Construction Community. Our Meet the GC's Expo, Awards Gala, Golf Tournament, and STL Construction Showcase and BBQ, set the standards for all industry events.

ASA Midwest Council events attract those from all aspects of the construction industry including General Contractors, Subcontractors, Suppliers, and the Service Providers to the construction industry.



**ASA Midwest Council is on
Facebook, Twitter & LinkedIn**

PROGRAMS

The programs committee has finalized the calendar through January 2017. If you are interested in participating in the ASA Programs Committee, or have a suggestion regarding programming, please contact Chris O'Hagan, J.D. Kutter Insurance, ASA Program Committee Chairman.

CONTRACT REVIEW

The committee has recently completed its review of the Riggs Construction and Design subcontract. For a copy of the review, contact Susan Winkelmann. Our next review will be of the Burns & McDonnell subcontract.

If you have other questions regarding the contract review service, contact committee chair, Dick Stockenberg, Sandberg Phoenix, von Gontard at rstockenberg@sandbergphoenix.com.

SAFETY

The safety committee meets the first Thursday of the month at 3:30PM. The location is variable depending on attendance. We are looking for more members. Please consider sending someone from your staff to join our committee. Remember Safety Pays! Call Mike Sicking at 314-486-3141 for information about the ASA Safety Committee.

Submit Your Electronic Entry for ASA's Excellence in Ethics Awards by Dec. 16

Entries for ASA's Excellence in Ethics Awards will be accepted electronically through Dec. 16, 2016, but the required sealed letters of recommendation still must be submitted by mail by then. Subcontractors that are committed to professionalism and sound business practices are encouraged to apply.

ASA provides a timeline and resource guide to help applicants meet a number of critical milestones that must be met leading up to the deadline. The timeline and resource guide can be particularly useful for those subcontractors who have not yet developed a formal ethics program and policy. The guide, for example, contains model documents, such as sample recommendation letter requests and model policies on topics ranging from competition and conflicts of interest to internal procedures and whistle blowing.

Each applicant is required to respond to questions concerning the firm's corporate ethics policies and procedures, its construction practices, and its general business practices. Each applicant also is required to submit detailed documentation, including sealed letters of recommendation from a customer, a competitor, and a supplier.

ASA will present the 2016 Excellence in Ethics Awards during SUBExcel 2017, which will take place March 15-18, 2017, in Denver, Colo.

Illinois Court Rules Against Subcontractor Mechanic's Lien Rights

The Appellate Court of Illinois, Second Judicial District, issued a decision, on Nov. 9, affirming the summary dismissal of a subcontractor's mechanic's lien claim of a subcontractor, in the case of AUI Construction Group, LLC, vs. Louis J. Vaessen, et al.

The Appellate Court held that a subcontractor owed in excess of \$3.5 million for unpaid work building on a 500-foot-tall wind power plant, with a foundation 12 feet below ground was removable and not an improvement to real property giving rise to mechanic's lien rights principally due to the fact that an easement agreement (which was not recorded until more than \$1.7 million in unpaid work had been performed) between the property owner and project developer provided that the wind tower was to be removed upon termination of a 50-year easement. ASA's Subcontractors Legal Defense Fund filed a "friend of the court" brief in support of the unpaid subcontractor in this case.

Eric Travers, a partner with the Columbus, Ohio, law firm of Kegler, Brown, Hill and Ritter, ASA's general counsel, called the decision "discouraging" and "at odds with the public policy of the Illinois Mechanic's Lien Act," noting that the rationale used by the court could "deprive untold numbers of subcontractors and suppliers on future project of mechanic's lien rights the Illinois legislature granted."

Crane Operator Certification: One-Year and Counting

"Employers have one year to ensure that crane operators are certified according to OSHA requirements," ASA Chief Advocacy Officer E. Colette Nelson reminded members on Nov. 10. The Occupational Safety and Health Administration published a rule on Aug. 9, 2010, that requires employers to ensure that crane and derrick equipment is in safe operating condition via required inspections and that employees in the work zone are trained to recognize hazards associated with the use of the equipment and any related duties that they are assigned to perform.

Who needs to be certified or qualified? Any person engaged in a construction activity who is operating a crane covered by the new cranes and derricks rule, except: side boom cranes, derricks, equipment with a rated hoisting/lifting capacity of 2,000 pounds or less. (Operators of the listed equipment must meet the criteria for minimum expertise described elsewhere in OSHA rules.)

Are operators of digger derricks required to be qualified or certified? Yes, unless the digger derrick is being used to auger holes for poles carrying electric or telecommunication lines, place or remove the poles, or handle associated materials to be installed on or removed from the poles.

What is required in the testing for certification? Certification has two parts: (1) A written examination that includes the safe operating procedures for the particular type of equipment the applicant will be operating and technical understanding of the subject matter criteria required in the rules; (2) A practical exam showing the applicant has the skills needed to safely operate the equipment, including, among other skills, the ability to properly use load chart information and recognize items required in the shift inspection.

Does an operator need more than one certification? With respect to certification from an accredited testing organization, an operator must be certified for the type and capacity of crane he or she is going to operate. Each accredited testing organization develops its own categories for crane type and capacity.

How is an operator certified or qualified? There are four ways that an equipment operator can be qualified or certified and meet OSHA requirements:

- A certificate from an accredited crane operator testing organization.
- Qualification from the employer through an audited employer program.
- Qualification by the U.S. Military (only applies to employees of Department of Defense or Armed Forces and does not include private contractors).
- Licensing by a state or local government (if that licensing meets the minimum requirements set forth by OSHA). When a state or local government requires a crane operator license, the crane operator must be licensed accordingly to meet OSHA requirements.

See OSHA's Web site on Cranes and Derricks in Construction for more information.



SPONSOR AN UPCOMING MEETING
ONLY \$250-CONTACT SUSAN@ASAMIDWEST.COM FOR INFO.

GATEWAY LAND SERVICES

Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting.

All first time non member guests are free of charge.

Please register your guest in advance by contacting susan@asamidwest.com



ASA Meeting Sponsorship

Highlight your company at an
ASA Monthly Meeting

It is only **\$250** to be a meeting sponsor.

What do you get for \$250?

*Full Color Sponsor Flyer
Slide in Meeting Presentation.
Microphone time to present company
overview to meeting attendees!
Announcement at Meeting.
Recognition in Newsletter.*

Contact Susan Winkelmann
susan@asamidwest.com
314 845-0855

Sponsorship Rates

Sponsorship opportunities are available in the ASA newsletter. Rates are very reasonable but are limited. Below are the rates. If interested, please call Susan at 314 845-0855.

- | | |
|---------------------------|-----------------|
| • Website Rotating | \$400/Year |
| • Website Static | \$1,000/Year |
| • 1/4 Page Monthly | \$300/Year |
| • 1/4 Page Quarterly | \$125/Year |
| • 1/2 Page Monthly | \$500/Year |
| • 1/2 Page Quarterly | \$225/Year |
| • Business Card Monthly | \$125/Year |
| • Business Card Quarterly | \$70/Year |
| • Whole Page 1X | \$300 Per Issue |
| • Whole Page Quarterly | \$900/Year |
| • Classified Ads | \$15 Per Issue |

ASSOCIATION PARTNERSHIPS:

Mason Contractors Assoc. (MCA)
Contact David Gillick
(314) 645-1966

www.masonrystlouis.com



American Society of Professional Estimators (ASPE)

Contact Mindy Funk or
Cyndi Walker

(314) 596-7695 or
(314) 781-1422

www.stlouis-aspe.org



REGISTRATION NOW OPEN

ASA MIDWEST COUNCIL'S 15th Annual MEET THE GC'S EXPO

Wednesday, January 25th 2017

**3:00-4:30 p.m. MEMBERS
ONLY**

**4:30-7:00 p.m. ALL REGISTERED
ATTENDEES WELCOME**

St. Charles Convention Center



MIDWEST COUNCIL

Building. Community. For 50 Years.

