

OCTOBER 2017

OCTOBER

October 19
Illinois BPI in a Box Lunch
Main Street Brewery
Belleville, IL

NOVEMBER

November 4
ASA Midwest Council's
50th Celebration
The Thaxton

November 15
Monthly Meeting
DINNER Meeting
Syberg's on Dorsett

DECEMBER

December 13
Member Holiday Party
Casino Night
Syberg's on Dorsett

JANUARY

January 31
Meet the GC's Expo
St. Charles Convention Ctr.

visit
www.asamidwest.com
for full calendar of events.

On October 7th ASAMWC held its annual strategic planning session. This session was attended by the current Board of Directors, Officers, Past Presidents and the various Committee Chairpersons. One of the hot safety topics that was discussed during this session, is the new OSHA Respirable Crystalline Silica Standard (1926.1153), that has started to be enforced (effective September 23, 2017).

Most of us in the construction world have been anticipating this update to the silica exposure limits, but is everyone in compliance or have you been dragging your feet. We'll the good news is that it sounds like OSHA realizes that this new Standard is going to change the way some companies do business and that they might need a little adjustment period. The bad news this adjustment period is only 30 days. According to an OSHA memorandum dated September 20th "During the first 30 days of enforcement, OSHA will carefully evaluate good faith efforts taken by employers in their attempts to meet the new construction silica standard. OSHA will render compliance assistance and outreach to assure that covered employers are fully and properly complying with its requirements. Given the novelty of the Table 1 approach, OSHA will pay attention to assisting employers in fully and properly implementing the controls in the table. OSHA will assist employers who are making good faith efforts to meet the new requirements to assure understanding and compliance."

One good faith effort that I would suggest for getting started, which is also an OSHA requirement, is to make sure all workers receive some sort of performance – based silica awareness training. This training should "ensure that each employee covered . . . can demonstrate knowledge and understanding of at least the following":

- ✦ "The health hazards associated with exposure to respirable crystalline silica"
- ✦ "Specific tasks in the workplace that could result in exposure to respirable crystalline silica"
- ✦ "Specific measures the employer has implemented to protect employees from exposure to respirable crystalline silica, including engineering controls, work practices, and respirators to be used"
- ✦ "The purpose and a description of the medical surveillance program" intended to monitor workers for exposure to silica
- ✦ The section of the rule immediately pertaining to either maritime and general industry workers, or to construction industry workers
- ✦ Anything else you believe employees should be trained on in relation to respirable crystalline silica in your workplace
- ✦ Can identify the designated job site competent person

For more information and/or help meeting this new standard please reach out to a member of the ASA safety committee or visit the OSHA website at www.osha.gov/silica.

Finally, I would like to extend my personal invitation to all ASA members to come out on November 4th to join the celebration of our chapter's 50th anniversary at The Thaxton. This event is limited to 200 attendees, so please visit the ASA website and register ASAP.

Val Perales
Bazan Painting Co. vp Perales@bazanpainting.com
President, ASA Midwest Council



Directions: N/A

**NO MONTHLY MEETING IN
OCTOBER DUE TO GOLF**



MIDWEST COUNCIL

Building. Community. For **50** Years.

The American Subcontractors Association-Midwest Council (ASA) is celebrating its 50th Anniversary in 2017!

Join a committee today.

Membership

(Chris O'Hagan)

Programs

(Chris O'Hagan)

Golf *(Jennifer Church)*

Advocacy *(Tim Thomas)*

Awards Gala

(Molly Spowal /Rick Swanson)

Construction Showcase & BBQ

(Amy Heeger/Jim Riportella)

GC Expo

(Walter Bazan, Jr. /Tim Thomas)

Safety

(Mike Sicking)

Brand Development

(Stephanie Woodcock)

Contract Review *(Dick Stockenberg)*

Contact a committee chair today, to join a committee!

LOOK WHO'S TURNING 50!

ASA MIDWEST COUNCIL *Est. 1967*

Join us on Saturday, November 4th 2017

The Thaxton

*1009 Olive Street
St. Louis, MO 63101
7:00 to 11:00 p.m.*

ASA MEMBERS \$60
NON MEMBERS \$100

Registration includes Secure Valet Parking

Come celebrate 50 Years of ASA Midwest Council
Empowering the STL Subcontractor Community
through *Advocacy, Education & Cooperation.*

USE MEMBER PROMO CODE

ASA50 to receive member
\$40 registration discount
www.asamidwest.com



12th ANNUAL CASINO NIGHT *Members Only Holiday Party*



Wednesday, December 13th
Syberg's on Dorsett
6:30 p.m. to 10:00 p.m.

Don't miss the 12th Annual ASA Midwest Council **Casino Night** Holiday Party!!

This is an ASA Member's Only event, but please register and bring your spouse or significant other, and join us for some holiday cheer ASA style!!

\$75 per person includes
Hosted Bar, Appetizers, Gaming, &
a Chance to **Win Great Prizes!!**

Register www.asamidwest.com
by December 8th.

(no shows not canceled by 12.8.16 will be charged)

Again this year we will conduct a food drive to benefit the **St Louis Area Food Bank**, so please bring canned goods to donate to this worthy cause. Last year we collected over 500 lbs. of food, which provides meals to the area's neediest families.

*(No complimentary guests in December
as this is a members only event, which replaces the
usual monthly meeting)*

2017 and beyond? It's been a great ride but what's next?



Mark O'Donnell
SCHMERSAHL TRELOAR & CO.

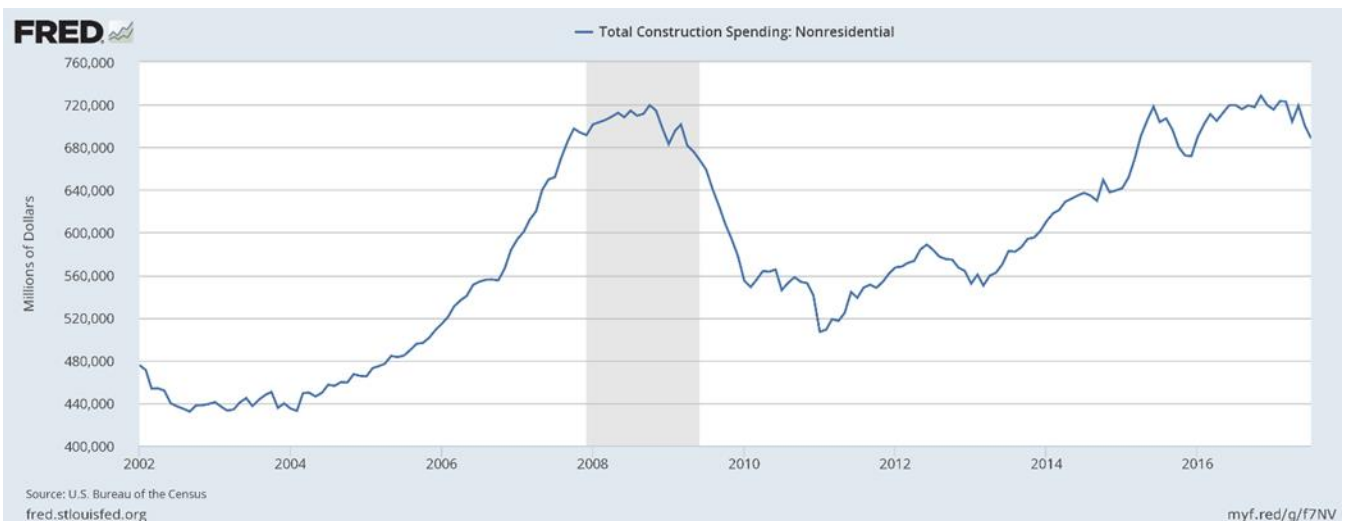
The year isn't three fourths complete yet, and to date our local construction industry has been impacted by several significant issues including increased cyber security threats, right to work and related laws, change order and payment problems at the mammoth BJC project, and labor shortages. All of these directly or indirectly impacted the financial performance of our local construction companies. Yet in spite of both old and new issues and challenges, for the most part it's been another good year.

The pundits vary some on nationwide expectations for 2018, which will be impacted on what, if anything the president and congress can agree on, and if and when the Federal Reserve increases interest rates meaningfully. I think it is safe to consider that both are gray areas at best. The most current AIA Consensus Forecast projects (nationally) 3.5 to 4.0 percent growth for the balance of 2017 and 2018. Two components of note, Dodge Data & Analytics and FMI are much more bullish at 5 to 5.5 percent!

Locally, the Federal Reserve Bank provides data regarding Total Nonresidential Construction Spending, a very broad category but a quick glance at the 15 year chart puts interesting perspective on our current situation.

The Architectural Billing Index (ABI) a well know 'leading indicator' for construction activity in nonresidential buildings. Generally, the Midwest lags the indicator by about 9 months. So theoretically, the ABI could give you about a 9 to 12 month 'heads up' on significant up or downturns in construction activity. The ABI for August was published on September 20, just a few days before this publication date. The overall index was 53.7, and the Midwest region (which includes Missouri and Illinois) index was 52.5. A score above 50 indicates an increase in architectural billings from the month before. Accordingly, the August billings were greater than the July billings. That is seven consecutive months of increases for the overall index.

Considering all of this data, it's conservative and reasonable to project at least flat to limited growth for the balance of 2017 and 2018 for the construction industry as a whole. So, at least at this point, it seems this aging bull market for construction still has some life left in it.



This graph does not give any indication about what 2018 will bring, but it does indicate the nonresidential spending appears to have topped out in 2015 – 2017 at about the same levels as the 2008 – 2009 “boom” years.

*The **Tom Owens Memorial Scholarship** is a 501(c)(3) non-profit organization that provides financial assistance to qualified candidates who are part-time or full-time students who attend or will be attending accredited junior college, college, university or post-graduate institutions.*

*Please consider making a tax deductible donation to the Tom Owens Memorial Scholarship Fund to further our cause today. **For additional information about the Scholarship Fund contact Chris O'Hagan, J D Kutter -chris@jdkutter.com***



THANK YOU

to the MEMBER COMPANIES that attended the SEPTEMBER monthly meeting:

Affton Fabricating &
Welding
Architectural Sheet Metal
Bazan Painting Co.
Bell Electrical
Bick Group
Big Boy's Steel Erection
Boyer Fire Protection
Briner Electric
CE Jarrell
CK Power
CMIT Solutions

Corrigan Company
Drilling Service Co.
Enterprise Bank & Trust
GBI Inc.
Gencorp Services
George McDonnell & Sons
Golterman & Sabo
Grant Masonry Contracting
ideas4promos
Integrated Facility Services
JD Kutter
J W Terrill

Johnson Controls
Knapheide Truck Eq.
Lizmark Branded Solutions
Luby Equipment Services
Midwest Elevator
Montgomery Bank
Nu Way
P & A Drywall Supply
P. M Leach Painting Co.
Professional Installers
Safety International
Sandberg Phoenix
von Gontard

Schmersahl Treloar & Co.
Seal the Deal Too
Seiler Instrument
SFW Partners, LLC
Signature Craft
TJ Wies Contracting
Tyson Onsite
UHY LLP
United Rentals
Vinson Mortgage
Wies Drywall

2017 ASA Midwest Council Meetings & Events



October 10	<i>ASA Safety Committee Meeting O'Fallon's Pub</i>
October 19	<i>Illinois BPI in a Box Luncheon-sub & supplier members only Main Street Brewery-Belleville, IL</i>
November 4	<i>ASA Midwest Council's 50th Celebration The Thaxton-Downtown STL</i>
November 15	<i>Monthly Membership DINNER Meeting Syberg's on Dorsett</i>
December 13	<i>ASA Member Holiday Party Casino Night Syberg's on Dorsett</i>
January 31	<i>Meet the GC's Expo St. Charles Convention Center</i>



*ASA Midwest Council is on Facebook, Twitter & LinkedIn
Follow ASA Midwest Council for the latest news and information!*



**LET'S HAVE A GAS AND CELEBRATE
ASA MIDWEST COUNCIL'S 50TH EST. 1967**

SATURDAY, NOVEMBER 4TH, 2017

THE THAXTON (1009 OLIVE ST, ST LOUIS, MO 63101)

7 PM – 11 PM

\$60 MEMBERS \$100 NON MEMBERS SECURE VALET PARKING INCLUDED

**OUTTA SIGHT COCKTAILS AND APPETIZERS WILL BE SERVED
GROOVY 60'S THREADS APPRECIATED BUT NOT DEMANDED**



**CELEBRATING 50 YEARS OF EMPOWERING
THE STL SUBCONTRACTING COMMUNITY
THROUGH ADVOCACY, EDUCATION, AND COOPERATION.
REGISTER AT: ASAMidwest.com**



MIDWEST COUNCIL

Building. Community. For **50** Years.

**HELP US CELEBRATE
50 YEARS!**

**Saturday
November 4, 2017
7-11 p.m.
The Thaxton**

Secure Valet Parking Included

ASA MIDWEST COUNCIL'S 30th ANNUAL GOLF TOURNAMENT WHITMOOR COUNTRY CLUB OCTOBER 2, 2017

The ASA Midwest Council's annual golf tournament was another great day for ASA, and the construction community. 204 golfers participated on a beautiful fall day. Thank you to all our sponsors, because without them, we could never pull off such a great event for our members and all participants. ***Save the Date for next year, October 1, 2018***



Event Photos Provided By

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SUPPORTWORKS
BY **WOODS** SINCE 1986

September brought the General Assembly back to Jefferson City, as the constitutionally mandated veto session was held on September 13.

There very little was little action as far as attempts to override any vetoes issued by the Governor, as only one override motion was made in the House and none in the Senate. At issue was HCB3, a measure vetoed by Governor Greitens that would have provided necessary funding to senior citizens receiving skilled nursing care and in-home services.

The override attempt failed, leaving a question mark on how to fund those services. House and Senate leadership both stated they are committed to finding a solution, but did not provide details on their plans. The lack of funding could have a serious impact on any new construction or renovations of existing structures needed to care for the senior citizen population.

Other items of interest at veto session included the ongoing controversy with Senator Maria Chappelle-Nadal and also Representative Warren Love. Chappelle-Nadal had been urged to resign her position after she made comments on social media hoping for the assassination of President Trump. Many Senators had said they would vote to remove her from office if she failed to resign, but in the end, there were not enough votes to expel her, so the Senate instead voted for censure.

Representative Love made a social media gaffe as well, stating that those responsible for defacing a confederate memorial in Springfield should be “hung from a tall tree with a long rope”. The House of Representatives voted to have the House Ethics Committee investigate the incident.

The Senate Interim Committee on Labor Reform held a hearing at the conclusion of veto session. The hearing focused primarily legislation that had been filed in the 2016 session, such as the paycheck protection issue, annual union recertification and open negotiations with public employee sector unions. Senator Bob Onder provided the bulk of the testimony calling for public union reforms, with Americans for Prosperity, Show-Me Institute, Representative Justin Hill, The Bell Weather Institute and former Senator Jane Cunningham all offering supporting testimony for Onder’s position. The SEIU and the NEA offered opposing testimony. There was no discussion of prevailing wage issues.

Finally, the 21st Century Missouri Transportation System Task Force is scheduled to meet on Wednesday, September 20, at the Student Union Building on the campus of Truman State University in Kirksville. Items listed on the agenda for discussion modern technology as it relates to transportation.

We will continue to keep you updated on the political happenings in Jefferson City and around the state. Nikki Strong, Strong Consultants.

ASA Midwest Council Members

Acoustical Ceilings, Inc.	GBI, Inc.	Niehaus Building Services
Affton Fabricating & Welding	George McDonnell & Sons	Nu Way
AME Constructors	Golterman & Sabo	O.J. Laughlin Plumbing Co.
American Burglary & Fire, Inc.	Grant Contracting	On Site
American Steel Fabrication, Inc.	Greensfelder, Hemker & Gale, P.C.	P & A Drywall Supply
Architectural Sheet Metal Systems	Guarantee Electrical	P.M. Leach Painting Co.
Aschinger Electric	H & G Sales, Inc.	Parkway Construction Services
Autco Appliances	HM Risk	PayneCrest Electric
Automatic Controls Equipment	Haberberger, Inc.	Pearl Street Electric, LLC
Bangert Computer Systems	Hanenkamp Electric	Pirtek Fenton
Bazan Painting Company	Hayden Wrecking	Precision Analysis, Inc.
Bell Electrical Contractors	Heitkamp Masonry	Premier Accounting & Consulting
Benson Electric Company	Helitech Civil Construction Division	Professional Installers
Bick Group	Herc Rentals	Professional Metal Works, LLC
Big Boy's Steel Erection	Hoette Concrete	QualSafe Solutions
Bi-State Fire Protection Corp.	Hunt Vac Services	RAI Insurance Group
Bi-State Utilities Company	Ideas4Promos	R.F. Meeh Co.
Bloomsdale Excavating Co.	Integrated Facility Services	RJP Electric
Blue Line Rental	Irwin Products	RM Supply
Boyer Fire Protection	JD Kutter	Raineri Building Materials
Briner Electric	J.F. Electric	Ravensberg, Inc.
Building Point Mid-America	JJ Construction Services, LLC	Rebar Specialists Installation
C. E. Jarrell Contracting	J.W. Bommarito Construction Co.	Rental Supply, Inc.
CK Power	J.W. Terrill	Riechmann Transport, Inc.
CMIT Solutions	John J. Smith Masonry	Ritchie Bros Auctioneers
CNA Surety	Johnson Controls	Rock Hill Mechanical Corp.
CSA Advisors LLC	K & K Supply, Inc.	RubinBrown LLP
Car-Doc Automotive	Kaemmerlen Electric	Sachs Electric Company
Cardinal Environmental Operations	Kaiser Electric	Safety International, LLC
Cee Kay Supply	Kay Bee Electric	Sandberg, Phoenix, von Gontard
CliftonLarsonAllen, LLP	Kirberg Company	Schaeffer Electric Co., Inc.
Collins & Hermann	Kirby-Smith Machinery, Inc.	Schmersahl Treloar & Co.
Commercial Fabrication	Knapheide Truck Equipment	Seal the Deal
Convergint Technologies	Landesign LLC	Seiler Instruments
Corrigan Company	Lawrence Fabric & Metal Structures, Inc.	SFW Partners, LLC
Cummins Sales and Service	Leach Painting Company	Signature Craft
Doll Services and Engineering	Liberty Mutual Surety	St. Louis-KC Carpenters Reg Council
Drilling Service Company	Lindberg Waterproofing	Stylemaster Apparel, Inc.
Duct Systems	Lizmark	Sunbelt Rentals
Dynamic Controls, Inc.	Luby Equipment Services	Swanson Masonry, Inc.
ELCO Chevrolet Cadillac	Marketeer, Inc.	T.J. Wies Contracting
Enterprise Bank & Trust	Martin Fence, LLC	Taylor Excavating
Event Productions, Inc.	Mays-Maune-McWard, Inc.	Tradesmen International
Fabick CAT	Merric	TROCO Custom Fabrication
Fenix Construction Co. of STL	Meyer Painting Co.	Tyson Onsite
Flooring Systems, Inc.	Midwest Elevator	UHY LLP
Foreman Fabricators	Midwest Construction Services & Products	United Rentals
Foundation Supportworks by Woods	Mobile Mini	Vee-Jay Cement Contracting
Freeman Contracting	Montgomery Bank	Vinson Mortgage
Frost Supply	Murphy Company	Westport Pools
Gateway Land Services	Negwer Door Systems	Wies Drywall and Construction
Galloway, Johnson, Tompkins, Burr & Smith		Zurich Surety

Each month you will receive an update on the committees within ASA, to keep you informed. on current happenings at the committee level. Below are this month's committee reports.

MEMBERSHIP

ASA Midwest Council is celebrating its 50th Anniversary in 2017! We are 170 companies strong, and growing. Do you know a company that would benefit from joining the ASA? Contact membership chairman Chris O'Hagan-chris@jdkutter.com or Susan Winkelmann, ASA executive director susan@asamidwest.com with any prospective new members. The membership committee will follow up with your contacts, and invite them to the next ASA membership meeting as our guest.

The ASA Midwest Council helps St. Louis subcontractors become more profitable and provides members with numerous benefits. ASA's goal is to make our members more efficient and effective at doing business. We are an organization that helps its members increase their business and make them better at what they do on a daily basis.

ASA Midwest Council provides extensive opportunities to *Learn About and Network with Customers and Peers*: ASA provides a safe place for construction business leaders to discuss their business challenges and opportunities.

Being active in ASA-MWC is a great way to meet with and interact with all of the members of the construction team, including customers and prospective customers.

ASA Midwest Council events are "must attend" for everyone in the St. Louis Construction Community. Our Meet the GC's Expo, Awards Gala, Golf Tournament, and STL Construction Showcase and BBQ, set the standards for all industry events.

ASA Midwest Council events attract those from all aspects of the construction industry including General Contractors, Subcontractors, Suppliers, and the Service Providers to the construction industry.

PROGRAMS

ASA programming is finalized through the end of 2017. If you have a suggestion regarding programming, please contact the ASA Program Committee Chairman, Chris O'Hagan with JD Kutter.

CONTRACT REVIEW

Join us on October 19th in Illinois, for a BPI in a Box Luncheon, where we will discuss the important topic of Costly Lien Waiver Forms.

If you have questions regarding the contract review service, contact committee chair, Dick Stockenberg, Sandberg Phoenix, von Gontard at rstockenberg@sandbergphoenix.com.

SAFETY

The safety committee meets the first Thursday of the month at 4:00pm. The location is Fallons Bar & Grill 9200 Olive Blvd. Olivette, Mo. 63132. We are looking for more members. Please consider sending someone from your staff to join our committee. Remember Safety Pays! Due to everybody's busy schedule please call to confirm we are meeting that month. Call Mike Sicking at 314-486-3141 for info.



**ASA Midwest Council is on
Facebook, Twitter & LinkedIn**

2017 ASA CERTIFICATE OF EXCELLENCE IN ETHICS

ASA will honor selected firms that demonstrate the highest standards of internal and external integrity during an awards ceremony at the ASA annual convention, SUBExcel 2018, Feb. 28 – March 3, 2018, in Tempe, Arizona.

Online Resources:

- Watch the Video.
- Download the 2017 ASA Certificate of Excellence in Ethics Brochure.
- Download the 2017 ASA Certificate of Excellence in Ethics Application.
- ASA provides useful model documents to help with your submission and your ethics program. View the 2017 ASA Certificate of Excellence in Ethics Resource Guide.
- Download the 2017 ASA Certificate of Excellence in Ethics Timeline.
- ASA's Certificate of Excellence in Ethics Program Q&A LinkedIn Group—a forum for getting answers to your questions about the application process. This forum includes current recipients who have been through the application process and who are willing to help guide new applicants through their application process.
- Recipients of the '2016 ASA Excellence in Ethics Award' may re-apply for the 2017 ASA Certificate of Excellence in Ethics using the Re-Certification Form.



APPLICATION DEADLINE: **DECEMBER 15, 2017**



AMERICAN
SUBCONTRACTORS
ASSOCIATION

2017 ASA BEST PRACTICES AWARDS

ASA offers national recognition to prime contractors that are committed to superior business practices like prompt payment. ASA's annual "National Construction Best Practices Awards," developed by the *Task Force on Ethics in the Construction Industry*, recognize elite prime contractors that uphold best practices and refuse to do business according to the "lowest common denominator." The deadline for prime contractors to submit applications is Nov. 3, 2017. The application fee is \$495. Each prime-contractor applicant must supply three sealed business-practices recommendations from specialty trade contractors that have worked for it in the past year, along with a copy of its standard subcontract, with its application. ASA will honor recipients during an awards ceremony at the ASA annual convention, SUBExcel 2018, Feb. 28-March 3, 2018, in Tempe, Arizona.

Helpful Links:

- Watch the National Construction Best Practices Awards video.
- Prime contractors: Download the 2017 National Construction Best Practices Award application form.
- Specialty trade contractors: Download the 2017 National Construction Best Practices Award "Form for Evaluating the Applicant's Business Practices."



APPLICATION DEADLINE: **NOVEMBER 3, 2017**



AMERICAN
SUBCONTRACTORS
ASSOCIATION

OSHA's Top Ten Violations

*Michael Sicking
Safety International*

This is OSHA's list of the 10 most frequently cited safety and health violations for 2016 compiled from nearly 32,000 inspections of workplaces by federal OSHA staff. More than 4,500 workers are killed on the job every year, and approximately 3 million are injured.

One remarkable thing about the list is that it rarely changes. If all employers simply corrected the top 10 hazards, I am confident the number of deaths, amputations and hospitalizations would drastically decline.

Consider this list a starting point for workplace safety.

As business owners you have to ask yourself are you doing everything possible not to be on this list?

1. Fall protection
2. Hazard communication
3. Scaffolds
4. Respiratory protection
5. Lockout/Tagout
6. Powered industrial trucks
7. Ladders
8. Machine guarding
9. Electrical wiring
10. Electrical, general requirements

OSHA Announces Policy for Enforcing Silica Rule Beginning Sept. 23

The Occupational Safety and Health Administration announced that from Sept. 23 through Oct. 22, it will help employers who are trying to comply with its rule on respirable crystalline silica, which requires construction employers to limit worker exposure to silica and to take other steps to protect workers. During that 30-day period, all citations under the rule will be reviewed by OSHA at the national level. The memorandum from Thomas Galassi, acting deputy assistant secretary for the U.S. Department of Labor, to OSHA regional administrators, states:

"During the first 30 days of enforcement, OSHA will render compliance assistance and outreach to assure that covered employers are fully and properly complying with its requirements. Given the novelty of the Table 1 approach, OSHA will pay particular attention to assisting employers in fully and properly implementing the controls in the table. OSHA will assist employers who are making good faith efforts to meet the new requirements to assure understanding and compliance."

"If, upon inspection, it appears an employer is not making any efforts to comply, OSHA's inspection will not only include collection of exposure air monitoring performed in accordance with Agency procedures, but those employers may also be considered for citation. Any proposed citations related to inspections conducted in this time period will require National Office review."

Under the OSHA standard, construction employers can either use a control method, as laid out in Table 1 of the standard, or they can measure workers' exposure to silica and independently decide which dust controls work best to limit exposures to the permissible exposure limit in their workplaces. Regardless of which exposure control method is used, all construction employers covered by the standard are required to:

- Reduce the permissible exposure limit for respirable silica to 50 micrograms per cubic meter of air, averaged over an eight-hour shift.
- Use engineering controls, such as water or ventilation, to limit worker exposure to the PEL.
- Provide respirators when engineering controls cannot adequately limit exposure.
- Establish and implement a written exposure control plan that identifies tasks that involve exposure and methods used to protect workers, including procedures to restrict access to work areas where high exposures may occur.
- Designate a competent person to implement the written exposure control plan.
- Restrict housekeeping practices that expose workers to silica where feasible alternatives are available.
- Offer medical exams, including chest x-rays and lung function tests, every three years for workers who are required by the standard to wear a respirator for 30 or more days per year.
- Train workers on work operations that result in silica exposure and ways to limit exposure.
- Keep records of workers' silica exposure and medical exams.

SPONSOR AN UPCOMING MONTHLY MEETING
ONLY \$250-CONTACT [SUSAN@ASAMIDWEST.COM](mailto:susan@asamidwest.com) FOR INFO.

Century Fire Sprinklers, Inc.

Schowalter & Jabouri, PC

Sikich LLP

*Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting. All first time non member guests are free of charge.
Please register your guest in advance by contacting susan@asamidwest.com*



ASA Meeting Sponsorship

Highlight your company at an
ASA Monthly Meeting

It is only **\$250** to be a meeting sponsor.

What do you get for \$250?

*Full Color Sponsor Flyer
Slide in Meeting Presentation.
Microphone time to present company
overview to meeting attendees!
Announcement at Meeting.
Recognition in Newsletter.*

Contact Susan Winkelmann
susan@asamidwest.com

Sponsorship Rates

Sponsorship opportunities are available in the ASA newsletter. Rates are very reasonable but are limited. Below are the rates. If interested, please call Susan at 314 845-0855.

- Website Rotating \$400/Year
- Website Static \$1,000/Year
- 1/4 Page Monthly \$300/Year
- 1/4 Page Quarterly \$125/Year
- 1/2 Page Monthly \$500/Year
- 1/2 Page Quarterly \$225/Year
- Business Card Monthly \$125/Year
- Business Card Quarterly \$70/Year
- Whole Page 1X \$300 Per Issue
- Whole Page Quarterly \$900/Year
- Classified Ads \$15 Per Issue

ASSOCIATION PARTNERSHIP

Mason Contractors Assoc. (MCA)

Contact David Gillick

(314) 645-1966



www.masonrystlouis.com

ASA Midwest Council needs your time and talent!

Are you a new member looking to get more involved with the ASA?

Or perhaps you are a long time member, and have never joined a committee!

We are always looking for committee members to assist with our quarterly events, as well as the ongoing committees, that help run the organization!

**If you are interested in joining a committee, contact executive director,
Susan Winkelmann 314.845.0855 or susan@asamidwest.com**

ASA Midwest Council has been Building. Community. Since 1967!

