

## JUNE 2018

### JUNE

**June 20**  
**Monthly Meeting**  
**DINNER Meeting**  
*Syberg's on Dorsett*

**JULY**  
**NO MONTHLY MEETING**  
**IN JULY**  
*Enjoy your Summer!*

### AUGUST

**August 15**  
**Monthly Meeting**  
**HAPPY HOUR Meeting**

### SEPTEMBER

**September 19**  
**Monthly Meeting**  
**LUNCH Meeting**  
*BSI Constructors*

### OCTOBER

**October 1**  
**31st Annual**  
**Golf Tournament**  
*Whitmoor CC*

visit  
[www.asamidwest.com](http://www.asamidwest.com)  
for full calendar  
of events.

I would like to begin by thanking all of you very much, for allowing me to serve as the President of ASA Midwest Council for this past year. It doesn't seem like it was that long ago that I was trying to dodge Kevin Douglas, and Tim Thomas because I knew they were looking for someone to serve on the Executive Board of Directors. Every time I would run into one of them, I would come up with a different excuse as to why I couldn't serve ASA in that capacity. Then one day after exhausting all my excuses, and because I was unable to find a place to hide, I concluded that it was my turn to give back to the organization that I'd benefited from for the past 15 years. Through those years, and more so during the past three years, I have realized how much ASA has positively impacted my life, both personally and professionally. For that, I again say thank you so much.

If you find that you have benefited, as I have, from being a member of ASA, I hope you will also consider giving back to this great organization, and its members, by volunteering some time to one of the many committees, and/or consider serving on the Board of Directors.

Thank you to all the current board members, past presidents, committee chairs, and volunteers for everything you do to keep this well-oiled machine on the tracks and moving forward. Our ASA chapter really is a well-oiled machine, and I was lucky enough to be able to sit in the driver's seat for these past 12 months. I can honestly say that the ride would never have gone as smoothly as it did without the tireless commitment of our Executive Director Susan Winkelmann. Thank you, Susan, for everything you have done to help me through this past year, and for everything you continue to do to support all the leaders of ASA.

I look forward to continuing my service for the next year on the Board of Directors, as the Immediate Past President, and I'm honored to now pass the keys to the ASA car to the incoming President Jennifer Church, with United Rentals. I have every confidence that she will work tirelessly to drive this organization forward, as all the ASA MWC presidents before her have also done. Thank you again!

Val Perales  
Bazan Painting Co.  
[vperales@bazanpainting.com](mailto:vperales@bazanpainting.com)  
President, ASA Midwest Council



Syberg's on Dorsett  
2430 Old Dorsett Road  
Maryland Heights, MO

**Directions:** Exit HWY 270 at the Dorsett Exit.  
Go east on Dorsett, and a left onto Old Dorsett  
Road to Syberg's.

## SAVE THE DATE



**JUNE 2018**  
**Monthly DINNER Meeting**

***Syberg's on Dorsett***  
***Wednesday, June 20, 2018***  
***5:30-7:30 p.m.***

Join our three ***GC of the Year Award Winners*** at our June 20th 2018 Monthly Membership **DINNER** Meeting, for networking, dinner, and program overview from each award winner!

**GC of the Year Award Winners Include:**

Category A-***McCarthy Building Companies***

Category B-***Kadean Construction***

Category C-***LANDCO Construction***

**MEETING AGENDA:**

Networking 5:30 to 6:30 p.m.

Dinner 6:30 p.m.

Program (GC Award Winners) 7:00 p.m.

*Registration includes hosted bar, dinner & program*

**\$42 ASA Members**

**\$65 Non ASA Members**

Register online-[www.asamidwest.com](http://www.asamidwest.com)

by Friday, June 15, 2018

*Attendees not cancelled by 6.15.18 will be charged per ASA cancellation policy.*

**INTERESTED IN SPONSORING THIS MEETING?**

***ONLY \$250 to sponsor meeting!***

***Limited Availability!***

Contact Susan Winkelmann for details

[susan@asamidwest.com](mailto:susan@asamidwest.com) or 314.845.0855



**Join an ASA committee!**

*We need your time & talent!*

**Membership**  
*(Chris O'Hagan)*

**Programs**  
*(Chris O'Hagan)*

**Golf** *(Jennifer Church)*

**Advocacy** *(Tim Thomas)*

**Awards Gala**  
*(Molly Spowal /Rick Swanson)*

**Construction Showcase & BBQ**  
*(Amy Heeger)*

**GC Expo**  
*(Walter Bazan, Jr. /Tim Thomas)*

**Safety**  
*(Mike Sicking)*

**Brand Development**  
*(Stephanie Woodcock)*

**Contract Review**  
*(Dick Stockenberg)*

***Contact a committee chair today, to join a committee and assist our chapter in being the best we can be together!***

# MOVING YOUR FILE SERVER TO THE CLOUD

*Nick LaRosa*  
**CMIT Solutions**



As the world gets more mobile and decentralized the need to access data quickly, easily and more importantly securely, can be a differentiator between a successful project and one that misses the mark.

## **File Sync And Share Can Be An Option**

While some may have heard the term “File Sync and Share”, it may be new to others. In a traditional network, an on premise server would store all the files for a business with varying degrees of access for users. Basic setups would (wrongfully so) allow just about any user to access any file. More advanced files servers would allow or deny access to various files based on user permissions and their role within the company. The problem with the traditional network is that it’s not easily accessed by anyone outside the physical network of the server. In comes File Sync and Share; a cloud based solution that moves the file server from on premise to a hosted solution on the Internet.

## **NOT ALL FILE SYNC AND SHARE SOLUTIONS ARE THE SAME**

In today’s digital world, file sync and share options are everywhere – even if we don’t always know what they are, or understand how to use them. Consider how essential it is for you and your employees to access, edit, and collaborate on documents in an efficient way. But just because you can access a document in the cloud as well as on premise doesn’t mean it’s safe, shareable, or even up to date. Dropbox and Google Drive are some of the most common free options. Although these file sync and share options might work great for the average computer user, businesses require wider functionality, tighter version and synchronization controls, stricter reporting and more robust security that’s in line with industry regulations. One of the biggest challenges is providing easy file sharing and accessibility, while keeping data in place.

## **THE BEST SOLUTIONS WILL TYPICALLY HAVE THESE FEATURES**

- Easy to deploy and provision
- Security and Compliance centric
- Allow for secure file sharing outside the organization (i.e. Contractor to Architect)
- Provide options for both local (on premise) and cloud storage with seamless synchronization
- Revision control and retention
- Easily managed usage controls, access notifications and complete audit reports
- Accessibility from any device, anywhere, anytime
- Online and Offline accessibility
- Integration with Line of Business Applications
- Affordably priced

## **MOBILITY IS ESSENTIAL, GREEN IS TOO**

Boost productivity and eliminate wasted paper. Construction teams need to access and work on CAD/CAM files, photos, contracts, and other large digital files at any time and on any mobile device. A quality File Sync and Share will help save on paper, time, and money by integrating with AEC-focused mobile apps, such as Bluebeam, PlanGrid®, SmartUse and FotoIn, to give project teams fast, easy access to large files and drawing sets.

## **The Advantage In The Field.**

There are a massive number of documents and files a contractor is responsible for on any given project. From field notes to change orders, drawings to photos, the ever changing data can be overwhelming. Utilizing a File Sync and Share solution that allows access to jobsite data both in the office and on-site can bring a big advantage in the field. You can synchronize information instantly and access large files remotely. At a jobsite, it’s not uncommon to have a spotty Internet connection or no connection at all. With a good File Sync and Share tool, construction teams get the most up-to-date blueprints and critical files in seconds, regardless of connectivity, by syncing files across both the cloud and on-premises storage, such as a NAS device on the job site. Having real-time sync and file version control will enable better blueprint management and agile design processes.

Nick LaRosa is the owner of CMIT Solutions of St. Louis Southwest. You can reach him at 636.777.2648 ext. 105

**YOU'RE INVITED** ***nu way.***  
*Everything for the Contractor!*

**EXPO2018**  
Troy, IL June 12    Wentzville June 13    St. Louis June 14

**EQUIPMENT & PRODUCT SHOWCASE**

**HANDS ON  
DEMOS  
AHEAD**

**ONE  
DAY ONLY  
DEALS**

**FOOD  
AND  
BEVERAGES**

**INNOVATIVE  
PRODUCTS  
LEADING BRANDS**

**THANK YOU**

**to the MEMBER COMPANIES that attended the March monthly meeting:**

Afton Fabricating & Welding  
American Steel Fabrication  
BAZAN Painting Co.  
Boyer Fire Protection  
CliftonLarsonAllen  
Common Sense Solutions  
Duct Systems, Inc.  
Enterprise Bank & Trust

Fabick Rents  
Foundation Supportworks  
by Woods  
Frost Supply  
GadellNet  
Golterman & Sabo  
Guarantee Electrical  
Hayden Wrecking

J.D. Kutter  
Jarrell Mechanical Contractors  
K and K Supply  
Knapheide Truck Equipment  
Lawrence Fabric & Metal  
Structures, Inc.  
Luby Equipment Services  
OnSite Companies

Professional Metal Works  
Rental Supply  
Safety International  
Schaeffer Electric  
St. Louis-Kansas City  
Carpenters Regional Council  
United Rentals  
Vinson Mortgage

# ***Upcoming ASA Midwest Council Meetings & Events***



**June 20**                      **Monthly Membership DINNER Meeting-*GC Award Winners*  
*Syberg's on Dorsett***

***NO MONTHLY MEETING IN JULY-ENJOY YOUR SUMMER!***

**August 15**                      **Monthly Membership *HAPPY HOUR* Meeting**

**September 19**                      **Monthly Membership *LUNCH* Meeting  
*BSI Constructors***

**October 1**                      **ASA Midwest Council Golf Tournament  
*Whitmoor Country Club***



*ASA Midwest Council is on Facebook, Twitter & LinkedIn  
Follow ASA Midwest Council for the latest news and information!*





# *Tickets* FOR THE TROOPS

To Donate Tickets, Please Call Tom McDonnell,  
George McDonnell & Sons (314)581-1681  
or Susan Winklemann, ASA Midwest Council (314)845-0855



## ASA Midwest Council

[georgemcdonnellandsonsinc.com](http://georgemcdonnellandsonsinc.com)



WE NEED **YOUR HELP** AGAIN THIS YEAR TO MAKE THE ANNUAL  
**TICKETS FOR THE TROOPS** CAMPAIGN A SUCCESS

**We are looking for tickets to any home St. Louis Cardinals games in the  
month of July 2018, to donate to our troops via the USO of MO!**

If you have tickets to donate, contact Tom McDonnell, George McDonnell & Sons  
**OR** Susan Winklemann, ASA Midwest Council

# CONGRATULATIONS TO OUR Construction Showcase & BBQ BBQ Competition WINNERS!

*May 16, 2018 @ Queeny Park*

*The ASA Midwest Council hosted 58 exhibitors, and over 1000 attendees at our 6th annual Construction Showcase & BBQ on a beautiful day, May 16th at West County's Queeny Park.*

*One of the best BBQ competitions to date, took place late in the afternoon, with 18 companies participating in the big competition. Trophies were awarded to the top 3 entries: Champions-Nu Way, 2nd Place-Bazan Painting Co, 3rd Place-Alberici Constructors.*



**Nu Way-2018 BBQ Champions (Four Time Champion!)**



**Bazan Painting Co-2nd Place**



**Alberici Constructors-3rd Place**



Regular Session of the 99<sup>th</sup> General Assembly drew to a close on Friday, May 18 at 6:00 pm, as the House and Senate wrapped up the final weeks with a flurry of activity. In what was seen early on as another year where very few bills would make it to the governor's desk, lawmakers reached agreements on a variety of controversial topics.

Leading the headlines nearly every week of session were updates on allegations of wrongdoings by Governor Eric Greitens, ranging from sexual violence to illegally obtaining donor lists and lying to the state Ethics Commission. In spite of the distractions, leaders on both sides of the aisle did a remarkable job concentrating on and advocating for their respective priorities. Excluding bills dealing with the state budget, lawmakers ultimately passed 131 bills changing various aspects of state policy.

Of greatest importance to ASA members was legislation dealing with changes to prevailing wage laws in the state. In a bill which began with complete repeal of prevailing wage, months of negotiations led to the successful modification of the measure. HB 1729 passed during the last week of session and now heads to the governor's desk for his signature. Highlights of the bill include no prevailing wage requirements on public projects of \$75,000 or less, and language requiring that either the prevailing wage or the public works contracting minimum wage be paid to workers on public projects. The bill also states that the prevailing wage shall be paid in localities where 1,000 reportable work hours occur, but otherwise workers shall be paid the public works contracting minimum wage.

Additionally, the legislation states that the prevailing wage shall be set using the weighted average of wages for an occupational title, and the public works contracting minimum wage shall be 120% of the hourly wage in a particular locality.

Legislation addressing highway construction funding was also of concern to ASA members, and a deal was struck during the last week of session which could lead to an increase in the fuel tax.

Historically, a group of conservative lawmakers had stopped any proposal to increase fuel taxes, but they relented this year by allowing the measure to contain a referendum clause, meaning it will only take effect upon voter approval. If adopted, the state fuel tax rate will increase by 10 cents per gallon, to be phased-in over a four-year period. The revenue generated by the increase will be earmarked for the Highway Patrol, thus allowing current patrol money to be used for road and bridge construction. When fully implemented, the new money generated for the State Road Fund could be near \$300 million annually.

All measures passed by the General Assembly now head to the governor for his consideration. Greitens will have until July 15 to decide if he will place his signature on each bill. If signed by the governor, new bills will take effect on August 28, unless they contain an emergency clause or effective date.

Although the regular legislative session has now officially ended, lawmakers began a special session immediately to continue their investigation into the alleged wrongdoings of the governor, including the possibility of impeachment. We will continue to keep you updated with news of importance coming out of Jefferson City. Nikki Strong, Strong Consulting Group.

# ASA Midwest Council Members

Acoustical Ceilings, Inc.  
Affton Fabricating & Welding  
Ahern Fire Protection  
AME Constructors  
American Burglary & Fire, Inc.  
American Steel Fabrication, Inc.  
Architectural Sheet Metal Systems  
Archview Metal Systems Co.  
Aschinger Electric  
Autco Appliances  
Automatic Controls Equipment  
Bangert Computer Systems  
Bazan Painting Company  
Bell Electrical Contractors  
Benson Electric Company  
Bick Group  
Big Boy's Steel Erection  
Bi-State Fire Protection Corp.  
Bi-State Utilities Company  
Bloomsdale Excavating Co.  
Boyer Fire Protection  
Briner Electric  
Building Point Mid-America  
C.E. Bollmeier Company, Inc.  
C. E. Jarrell Contracting  
CK Power  
CMIT Solutions  
CNA Surety  
CSA Advisors LLC  
Car-Doc Automotive  
Cardinal Environmental Operations  
Cee Kay Supply  
Century Fire Sprinklers, Inc.  
CliftonLarsonAllen, LLP  
Collins & Hermann  
Commercial Fabrication  
Common Sense Solutions  
Corrigan Company  
Doll Services and Engineering  
Drilling Service Company  
Duct Systems  
Dynamic Controls, Inc.  
ELCO Chevrolet Cadillac  
Enterprise Bank & Trust  
Equipment Share  
Event Productions, Inc.  
Fabick CAT  
Fenix Construction Co. of STL  
Flooring Systems, Inc.  
Foreman Fabricators  
Foundation Supportworks by Woods  
Freeman Contracting  
Frost Supply

GadellNet Technology Solutions  
Gateway Land Services  
Galloway, Johnson, Tompkins,  
Burr & Smith  
GBI, Inc.  
George McDonnell & Sons  
Golterman & Sabo  
Grant Contracting  
Guarantee Electrical  
H & G Sales, Inc.  
HM Risk  
Haberberger, Inc.  
Hanenkamp Electric  
Hansen's Tree, Lawn & Landscaping  
Hayden Wrecking  
Heitkamp Masonry  
Herc Rentals  
Hoette Concrete  
Hunt Vac Services  
Ideas4Promos  
Integrated Facility Services  
Irwin Products  
JD Kutter  
J.F. Electric  
J.W. Terrill  
John J. Smith Masonry  
Johnson Controls  
Jos. Ward Painting Co.  
K & K Supply, Inc.  
Kaemmerlen Electric  
Kaiser Electric  
KAM's Mechanical LLC  
Kay Bee Electric  
Kirberg Company  
Kirby-Smith Machinery, Inc.  
Knapheide Truck Equipment  
Landesign LLC  
Lawrence Fabric & Metal Structures  
Leach Painting Company  
Liberty Mutual Surety  
Lindberg Waterproofing  
Linek Plumbing Co.  
Lizmark  
Luby Equipment Services  
Marketeer, Inc.  
Martin Fence, LLC  
Meyer Painting Co.  
Midwest Elevator  
Midwest Construction Services & Products  
Montgomery Bank  
Murphy Company  
Negwer Door Systems  
Niehaus Building Services

Nu Way  
O.J. Laughlin Plumbing Co.  
On Site Companies, Inc.  
P & A Drywall Supply  
P.M. Leach Painting Co.  
Parkway Construction Services  
Patterson's Hospitality Agents LLC  
PayneCrest Electric  
Pearl Street Electric, LLC  
Pirtek Fenton  
Precision Analysis, Inc.  
Professional Installers  
Professional Metal Works, LLC  
QualSafe Solutions  
RAI Insurance Group  
R.F. Meeh Co.  
RJP Electric  
RM Supply  
Raineri Building Materials  
Ravensberg, Inc.  
Rebar Specialists Installation  
Rental Supply, Inc.  
Ritchie Bros Auctioneers  
Rock Hill Mechanical Corp.  
RubinBrown LLP  
Sachs Electric Company  
Safety International, LLC  
Sandberg, Phoenix, von Gontard  
Schaeffer Electric Co., Inc.  
Schmersahl Treloar & Co.  
Schowalter & Jabouri, P.C.  
Seal the Deal  
Seiler Instruments  
SFW Partners, LLC  
The Sherwin-Williams Co.  
Signature Craft  
Sikich LLP  
St. Louis-KC Carpenters Reg Council  
Stylemaster Apparel, Inc.  
Sunbelt Rentals  
Swanson Masonry, Inc.  
T.J. Wies Contracting  
Taylor Excavating  
Tradesmen International  
TROCO Custom Fabrication  
Tyson Onsite  
UHY LLP  
United Rentals  
Vee-Jay Cement Contracting  
Vinson Mortgage  
Wies Drywall and Construction  
Zurich Surety

*Each month you will receive an update on the committees within ASA, to keep you informed. on current happenings at the committee level. Below are this month's committee reports.*

### **MEMBERSHIP**

Do you know of a company that would benefit from being part of ASA Midwest Council? If so, Contact membership chairman Chris O'Hagan- [chris@jdkutter.com](mailto:chris@jdkutter.com) or Susan Winkelmann, ASA executive director [susan@asamidwest.com](mailto:susan@asamidwest.com) with any prospective new members. The membership committee will follow up with your contacts, and invite them to the next ASA monthly meeting, as our guest.

### **CONTRACT REVIEW**

Subcontracts generally have language prescribing how certain notices must be given. For example, there may be a requirement that a Notice to Cure, Notice of Default or Notice to Terminate must be given to the other party within 7 days by a particular method, e.g. US mail RRR, fax, or courier. We are beginning to observe more subcontracts to include provisions expressly prohibiting use of electronic communications for giving required notices. In this day and age when e-mail is so prevalent, be sure to know what the contract provides in this regard. You can no longer safely assume that e-mails are always an effective and compliant form of communicating required notices.

If you have questions regarding the contract review service, contact committee chair, Dick Stockenberg, Sandberg Phoenix, von Gontard-  
[rstockenberg@sandbergphoenix.com](mailto:rstockenberg@sandbergphoenix.com).

### **SAFETY**

**The Safety committee is planning an upcoming aerial boom lift and scissor lift training session In the next couple of months. Stay tuned for more details** The safety committee meets the first Thursday of the month at 4:00pm. The location is Fallons Bar & Grill 9200 Olive Blvd. Olivette, Mo. 63132. We are growing tremendously and always looking for more members. Please consider sending someone from your staff to join our committee. Remember Safety Pays! Due to everybody's busy schedule please call to confirm we are meeting that month. Call Mike Sicking at 314-486-3141 for more information about the Safety Committee.

### **PROGRAMS**

The ASA Programs Committee is currently planning for our 2018-19 year! Do you have suggestions as to what type of programs ASA can offer, to help your business grow? If you have suggestions, or are interested in joining the Programs Committee, contact Chris O'Hagan, Programs Chairman, [chris@jdkutter.com](mailto:chris@jdkutter.com)



## OSHA Announces Intent to Consider Silica Rule Revisions

The Occupational Safety and Health Administration, on May 9, announced its intent to consider revisions to Table 1 in its final rule on Occupational Exposure to Respirable Crystalline Silica.

Specifically, OSHA reported that it intends to publish a Request for Information in November 2018. "This will provide an opportunity for ASA, other construction associations, construction employers and members of the general public to give OSHA input on the workability of the silica regulation," explained ASA Chief Advocacy Officer E. Colette Nelson. ASA repeatedly has expressed concerns about the viability of Table 1, since OSHA published its rule on March 26, 2016. *Table 1: Specified Exposure Control Methods When Working With Materials Containing Crystalline Silica* matches common construction tasks with dust control methods. In some operations, respirators also are needed. Under the OSHA rule, employers who follow Table 1 correctly are not required to measure workers' exposure to silica and are not subject to the permissible exposure limit. ASA, as a member of the Construction Industry Safety Coalition, asked OSHA to revise Table 1 to make it more workable for more construction employers.

In its announcement, OSHA stated:

*"OSHA is interested in information on the effectiveness of control measures not currently included for tasks and tools listed in Table 1. The Agency is also interested in tasks and tools involving exposure to respirable crystalline silica that are not currently listed in Table 1, along with information on the effectiveness of dust control methods in limiting worker exposure to respirable crystalline silica when performing those operations. OSHA intends to evaluate the available information to determine if revisions to Table 1 may be appropriate."*

At the same time, it announced its planned actions on the silica rule, OSHA announced other planned regulatory actions that could impact construction subcontractors, including:

- **June 2018:** Proposed rule concerning the qualification of crane operators in construction.
- **June 2018:** Proposed rule on exemptions for railroad roadway work under cranes and derricks in construction.
- **June 2018:** Request for information on powered industrial trucks.
- **June 2018:** Request for information on lock out/tag out.
- **July 2018:** Final rule on Standards Improvement Project, including recordkeeping for construction.
- **July 2018:** Proposed rule on tracking of workplace injuries and illnesses.
- **September 2018:** Final rule to update the quantitative fit testing protocol for respiratory protection.
- **September 2018:** Request for information on mechanical power presses.
- **December 2018:** Proposed rule on amendments to the crane and derricks rule in construction.
- **December 2018:** Final rule on occupational exposure to beryllium.
- **December 2018:** Final rule to amend the Agency's practices and procedures concerning OSHA access to employee medical records.
- **January 2019:** Advanced proposed rule on blood lead level for medical removal.
- **February 2019:** Proposed rule to update the Hazard Communication Standard.



## As Weather Heats up, OSHA Campaign aims to keep Outdoor Workers Safe

*Michael Sicking, Safety International, LLC*

***We had two heat related fatalities in St. Louis area in recent summers. Let's all work with OSHA and our employees to keep this summer season a safe one.***

OSHA has launched its annual summer campaign to remind employers and employees about the dangers of working outdoors in hot weather.

Extreme heat exposure is the leading cause of weather-related death, prompting more than 65,000 emergency room visits annually, according to OSHA. In 2014, 18 workers died from heat stroke or other heat-related causes.

**Water. Rest. Shade.** urges employers to help employees [acclimatize](#) to the heat, offering tips to help prevent heat-related illnesses and fatalities. They include:

- Drink water every 15 minutes.
- Take rest breaks in the shade to cool down.
- Wear a hat and light-colored clothing.
- Monitor fellow workers for any signs of problems.

NIOSH and OSHA recently teamed up to update a [heat safety mobile app](#) that uses temperature and humidity to measure heat index values while offering projected heat indices throughout the workday.

The failure to do simple things can lead to serious consequences.

Please talk to your employees about this important topic now before the peak heat season is here.

If you have any further questions please feel free to call me.

Be Safe,

*Mike*

Michael Sicking

Safety International, LLC



SPONSOR AN UPCOMING MONTHLY MEETING  
CONTACT [SUSAN@ASAMIDWEST.COM](mailto:susan@asamidwest.com) FOR INFO.

## ***NO NEW MEMBERS THIS MONTH***

*Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting. All first time non member guests are free of charge.  
Please register your guest in advance by contacting [susan@asamidwest.com](mailto:susan@asamidwest.com)*

## **DETAILS COMING SOON**



The poster features the ASA Midwest Council logo at the top left, which includes a stylized 'S' and 'A' inside a circle, with the text 'AMERICAN SUBCONTRACTORS ASSOCIATION' and 'MIDWEST COUNCIL Building. Community.' below it. To the right of the logo, the text reads 'Please join us for the 31st Annual ASA Midwest Council Golf Tournament'. Below this, the event details are listed: 'Monday, October 1, 2018 • Whitmoor Country Club • 11:30 a.m. Tee Time' and 'Reservations Required • Sponsorships Available'. A dashed line separates this from the 'All-Inclusive Registration' section, which lists: 'Golfer Gift • Course Games • Lunch Buffet • Cocktail Hour • Steak Dinner • Silent Auction'. The bottom half of the poster features a stylized cityscape with various buildings in blue and yellow. A large grey arch, resembling the Gateway Arch, is on the left. A golf ball on a green tee is positioned in the center of the cityscape. The text 'Building. Community.' is written vertically along the arch. At the bottom, the registration information is provided: 'Visit [asamidwest.com](http://asamidwest.com) to register. [susan@asamidwest.com](mailto:susan@asamidwest.com) or (314) 845-0855 for additional details.'

Please join us for the 31st Annual  
**ASA Midwest Council Golf Tournament**

**Monday, October 1, 2018 • Whitmoor Country Club • 11:30 a.m. Tee Time**  
Reservations Required • Sponsorships Available

All-Inclusive Registration:  
Golfer Gift • Course Games • Lunch Buffet • Cocktail Hour • Steak Dinner • Silent Auction

Building. Community.

Visit [asamidwest.com](http://asamidwest.com) to register.  
[susan@asamidwest.com](mailto:susan@asamidwest.com) or (314) 845-0855 for additional details.

# Sponsorship Rates

Sponsorship opportunities are available in the ASA newsletter. Rates are very reasonable but are limited. Below are the rates. If interested, please call Susan at 314 845-0855.

- Website Rotating \$420/Year
- Website Static \$1,000/Year
- 1/4 Page Monthly \$300/Year
- 1/4 Page Quarterly \$125/Year
- 1/2 Page Monthly \$500/Year
- 1/2 Page Quarterly \$225/Year
- Business Card Monthly \$125/Year
- Business Card Quarterly \$70/Year
- Whole Page 1X \$300 Per Issue
- Whole Page Quarterly \$900/Year
- Classified Ads \$15 Per Issue

## ASSOCIATION PARTNERSHIP

Mason Contractors Assoc. (MCA)

Contact David Gillick

(314) 645-1966



[www.masonrystlouis.com](http://www.masonrystlouis.com)

## ASA Midwest Council Golf Tournament

Monday, October 1, 2018

Whitmoor Country Club • 11:30 a.m. Tee Time

*Reservations Required*



## ASA Meeting Sponsorship

**Highlight** your company at an  
ASA Monthly Meeting

It is only **\$250** to be a meeting sponsor.

**What do you get for \$250?**

*Full Color Sponsor Flyer*

*Slide in Meeting Presentation.*

*Microphone time to present company  
overview to meeting attendees!*

*Announcement at Meeting.*

*Recognition in Newsletter.*

Contact Susan Winkelmann

[susan@asamidwest.com](mailto:susan@asamidwest.com)

