

JUNE 2019

JUNE

June 19
Monthly LUNCH Meeting
Contegra Construction

JULY

NO MEMBER MEETING
IN JULY-Enjoy your summer
& stay safe!

AUGUST

August 21
Monthly DINNER Meeting
Syberg's on Dorsett

SEPTEMBER

September 18
Monthly LUNCH Meeting
Syberg's on Dorsett

OCTOBER

October 7
ASA 32nd Annual
Golf Tournament
Whitmoor Country Club

For a full list of all
ASA Midwest Council events
visit www.asamidwest.com

WOW! My final newsletter as your President. First and foremost thank you. Thank you to each member and for your support. Thank you to each volunteer that help to make our events better every year. Thank you to each committee co-chair, you do a great job and I know you will continue to improve and grow each committee. Thank you to the Board of Directors, you all come together so well and collaborate on what is best for this organization. Thank you to Tom Henson, Rich Russell, and Mark O'Donnell, I appreciate your support. Val Perales, our immediate past president, thank you for your encouragement and guidance. Thank you to the Past Presidents who have paved the way for each of us and continue to show your support to this fantastic organization. Thank you to my family for your continued support in everything that I do, they are truly my foundation. I saved the best for last. Susan Winkelmann, the executive director, she is more like the great and powerful OZ. Behind the curtain making everything flawless and keeps ASAMWC running like a well-oiled machine. Susan, you have truly gone above and beyond and have done a fantastic job, so thank you for everything you have done.

The overwhelming support, wisdom and input that I have received from so many of you has proven to be invaluable not only during my presidency but throughout my ASA career. I extend a heartfelt thank you to each and every one of you.

Please don't forget we are still collecting for **Tickets for the Troops**. We need your Cardinals tickets for the month of July, so service members, on leave can attend a game with their families and friends. A very special thank you to Tom McDonnell with *George McDonnell and Sons*, for all that you do every year for this fantastic event. To donate tickets please contact Tom McDonnell at 314.581.1681 or tmcdcaulk@sbcglobal.net.

I look forward to the upcoming year and some of the seminars and events we planned for you. The quote "membership has its privileges" is completely true in this case! There are so many wonderful things offered to our members through ASA and I certainly hope you utilize them to the fullest. When I stood before 422 people in attendance at the ASA Gala event in April, it reaffirmed that we are a phenomenal organization and we make an impact on St. Louis and the construction trade. I urge you, as a member, to get involved with a committee and bring others to this organization to become members.

It has been my privilege, honor and pleasure to serve as your President over the past year. I look forward to serving as the Immediate Past President and will pass the torch to Tom Henson, Affton Fabricating. I know he will work to drive this organization forward, as the many ASA MWC presidents before him have done.

Graciously,
Jennifer Church, United Rentals
President, ASA Midwest Council
jchurch@ur.com 314.486.3899.

Contegra Construction
22 Gateway Commerce Center Dr. W
Suite 110
Edwardsville, IL 62025



Tickets
FOR THE TROOPS

To Donate Tickets, Please Call Tom McDonnell,
George McDonnell & Sons (314)581-1681
or Susan Winklemann, ASA Midwest Council (314)845-0855



ASA Midwest Council

georgemcdonnellandsonsinc.com



**CONGRATULATIONS TO OUR
Three ASA BBQ WINNERS!
May 15, 2019**



NU WAY-BBQ CHAMPIONS!



CONTEGRA CONSTRUCTION-3rd Place

***NOT PICTURED: 2nd Place
CONSTRUCTION PRODUCT SALES***

**JUNE 2019
Monthly LUNCH Meeting**

***Contegra Construction Co.
Wednesday, June 19, 2019
11:30 a.m. to 1:00 p.m.***

Please make plans to join us for the June Monthly Member **LUNCH** Meeting on Wednesday, June 19, 2019 at 11:30 a.m. Meeting will be held at the HQ of Contegra Construction Co.

Our meeting will be hosted by & lunch provided by GC **Contegra Construction**, at their Illinois HQ. Meet with representatives of Contegra, and learn about upcoming projects, and company overview.



CONTEGRA CONSTRUCTION

22 Gateway Commerce Center Dr. W
Suite 110
Edwardsville, IL 62025

MEETING AGENDA:

Networking 11:30 a.m.
Lunch 12:00 p.m.
Program 12:20-1:00 p.m.

***Registration include lunch & program.
\$25 ASA Members***

**Register online-www.asamidwest.com
by Friday, June 14, 2019**

Attendees not cancelled by 6.14.19. will be charged per ASA cancellation policy. No refund after 6.14.19, but you may always send someone in your place if you can not attend.

Cyber Security

Barry Herring
CMIT Solutions



Recently, I was asked to provide an hour-long presentation on Cyber Security. Anyone in the IT field can tell you an hour is not enough time to cover all the threats, in detail, that exist in the Cyber landscape. So, I had to focus my presentation to a few key topics.

I had a lot of individuals come up to me after the presentation. All very worried, and all presenting different situations and asking for advice. One-by-one I reviewed their concerns, gave them best possible direction to head down with the limited information presented to me.

One of the last individuals that approached me said “Great presentation! Would you be interested in doing another?” I told him “sure” and gave him business card and told him to call me. As he departed, he told me he loved the “Platoon Sergeant Approach” to the presentation. I quickly asked him to clarify what he meant. “You walked the room, looked at everyone in the eyes. Engaged them, ensuring they understood what you were talking about.” He continued “The only time you looked at the slides, is when you went to change them. This let everyone know and feel that you knew what you were talking about and not just reading from a script. Plus, your real-world examples sent fear into everyone. I could hear the whispers around me of people saying, ‘that just happened to us, and it was a mess for us, so I knew your message was getting through to them.’”

Packing up my materials I started thinking back on my presentation, the slides I had put together. Word and phrases that I used came back to me. Like: “The Threat Landscape”, “Contingency plan / Fall back plans”, “Imminent Attacks”, “Response to Attacks”. Hmmm....maybe I did fall back to my military days of giving my soldiers a SITREP before heading out on a mission.

It has become a war, which most companies are not ready for. I hear company owners all the time say, “We are too small” or “We do not have anything they would want.” Hackers and attackers are changing tactics and focusing on the small to medium size businesses who have done little to nothing to truly protect themselves. It has become a game of numbers. Blasting attacks at smaller companies, produces more hits and more potential victims.

As an IT company here is a small list of the “Threat Landscape” we help our clients navigate daily: Email Phishing, Email Spoofing, Ransomware, Extortion, Social Engineering, Spyware, Virus, Adware, Malicious ads, Drive by Attacks, Botnets, Malicious Digital e-Cards, Fake Apps & Websites

The war is real, pick your favorite new venue, everyday you will read about another hack, new virus, scam.

If your company has not been hit as of this article, count yourself as lucky. But it is only a matter of time, luck always run out.

The war is upon us, and most of us are not ready to fight it! Ladies and Gentlemen, my father taught me not to fight unless it was necessary. The years in the military also taught me the same lesson. My team and I live, learn, fight and survive this “Threat Landscape” every day. I must admit we also have some battle scars to learn from.

A few take-aways from the presentation: Employee education, Strong password policies, Good accounting controls, Email Security / Anti-Spam Services, Anti-Virus and Anti-Malware Software, Up-to-date software patches, Strong firewall with security services, Website filtering, Multi-Factor Authentication, Backup and disaster recovery, Cyber-Liability Insurance

Employee education is listed as number one. This is the weakest link. Failing to be suspicious about why they received and email, and then clicking or opening an attachment.

If the IRS, The Pentagon, VA and any other government branch or large business throws plenty of money on Cyber Security, still getting hacked, then no one can promise you 100% security. The best that can be done is to harden your company’s network (your fortifications), and make the attacker move on to the next target.

If you are plugged into the internet, the threats are REAL. Hiding your head in the sand will not help you. Be safe and careful when surfing the internet, you never know when you might step on a landmine.

IT IS DUES RENEWAL TIME!
DUES INVOICE WAS SENT VIA EMAIL 5.13.19

YOUR 2019-20 DUES INVOICE IS DUE BEFORE JULY 1st!

If you have not received your renewal notice, contact Susan Winkelmann

Dues renewal only \$845 per year!

Did you know ASA membership is a company membership & includes all employees of your company for one rate.

Questions? Contact Susan Winkelmann
susan@asamidwest.com or 314.845.0855



The **Tom Owens Memorial Scholarship** is a 501(c)(3) non-profit organization that provides financial assistance to qualified candidates who are part-time or full-time students who attend or will be attending accredited junior college, college, university or post-graduate institutions.

Please consider making a tax deductible donation to the Tom Owens Memorial Scholarship Fund to further our cause today.

For additional information about the Scholarship Fund contact
Chris O'Hagan, J D Kutter -chris@jdkutter.com

Upcoming ASA Midwest Council Meetings & Events



<i>June 19</i>	<i>Monthly Membership LUNCH Meeting Contegra Construction</i>
<i>JULY 2019</i>	<i>NO MONTHLY MEETING-Enjoy your Summer!</i>
<i>August 21</i>	<i>Monthly Membership DINNER Meeting Syberg's on Dorsett</i>
<i>September 18</i>	<i>Monthly Membership LUNCH Meeting Syberg's on Dorsett</i>
<i>October 7</i>	<i>ASA Midwest Council Golf Tournament Whitmoor Country Club</i>

***VISIT WWW.ASAMIDWEST.COM TO REGISTER FOR ANY OF THE ABOVE EVENTS!
Event registration now requires member login, contact susan@asamidwest.com with questions!***

***ASA Midwest Council is on Facebook, Twitter & LinkedIn
Follow ASA Midwest Council
for the latest news and information!***



Please join us for the 32nd Annual

ASA Midwest Council Golf Tournament



October 7, 2019 | Whitmoor Country Club | 11:30 am. Tee Time

Reservations Required • Sponsorships Available



All-Inclusive Registration:

GOLFER GIFT • COURSE GAMES • LUNCH BUFFET • COCKTAIL HOUR • STEAK DINNER • SILENT AUCTION

Visit asamidwest.com to register.
susan@asamidwest.com or (314) 845-0855 for additional details.

**Building.
Community.**

SAVE THE DATE!

DETAILS COMING SOON



Tickets FOR THE TROOPS

To Donate Tickets, Please Call Tom McDonnell,
George McDonnell & Sons (314)581-1681
or Susan Winklemann, ASA Midwest Council (314)845-0855



ASA Midwest Council

georgemcdonnellandsonsinc.com



WE NEED **YOUR HELP** AGAIN THIS YEAR TO MAKE THE ANNUAL
TICKETS FOR THE TROOPS CAMPAIGN A SUCCESS

**We are looking for tickets to any home St. Louis Cardinals games in the
month of July 2019, to donate to our troops via the USO of MO!**

If you have tickets to donate, contact Tom McDonnell, George McDonnell & Sons
OR Susan Winklemann, ASA Midwest Council

The 2019 legislative session has come to an end with the final gavel falling at 6:00 pm on May 17. The session will be remembered as a year marked by many days of little to no progress as a group of conservative Senators held the floor in an orchestrated slow down of many priority bills. Despite the slow pace, Governor Mike Parson was able to usher through most of his legislative agenda. Also, we were able to get ASA's main legislative priority across the finish line this year.

We are pleased to report that a fix to the Brentwood Glass case has passed and is now sitting on the Governor's desk awaiting his signature. SB167, sponsored by Senator Sandy Crawford, and an ASA priority, was passed by the Senate around 10:00 pm on May 9. The bill will allow for subcontractors and suppliers to have recourse for payment on public works projects which have a non-governmental purpose. The measure is a result of many months of work and negotiations by ASA, the insurance industry, the AGC, and the Surety Association. Given the fact that there was no opposition to this bill, we do not anticipate that the Governor will have any issues with signing the bill. We will continue to work with the Governor and will let you know once he acts.

Gov. Parson's priorities at the beginning of session included infrastructure funding and workforce training. Those priorities grew during the final weeks of session to include incentives for the General Motors plant expansion in Wentzville. In the end, the workforce training and GM tax credit package were rolled into one bill in the form of SB68, which grants the auto manufacturer \$50 million in tax credits for the expansion of their Wentzville plant. The proposal passed somewhat quickly through the House, even though many members spoke against the plan. The scenario played out quite differently in the Senate, however, as a 30-hour filibuster ensued in an effort to kill the incentive. Senate leaders eventually negotiated a settlement with those opposed and the measure was allowed to come to a vote and eventually passed.

The Governor's infrastructure plan (road and bridge repairs) also made it to the finish line in the form of SCR14. Although slightly scaled back from the original proposal, lawmakers approved a plan for the construction or repair of 215 bridges throughout the state. The plan is slated to be funded by the issuance of \$301 million in bonds by the Highway and Transportation Commission, with projects slated to begin in 2020. The approval is seen as a huge step forward, as all other transportation funding measures were unable to advance in the General Assembly this session along with the failure of Prop D at the polls last November.

Now that session has ended, Governor Parson must decide which bills will receive his signature of approval. There are far less bills that he must act on this year, since only 102 bills and resolutions advanced through the process, which is far less than usual. The Governor has until June 30 to act on budget bills. Decisions on policy related bills must be made by July 14. Bills signed by the Governor will become effective on August 28 unless the legislation contains an emergency clause or a specific effective date. If any bills are vetoed, legislators will have the opportunity to attempt an override during the annual veto session in September.

We will continue to keep you updated on issues and happenings in Jefferson City that impact ASA and the construction industry. Nikki Strong, Strong Consultants.

ASA Midwest Council Members

24/7 OnSite Cameras
Acoustical Ceilings, Inc.
Acropolis Technology Group
Advanced Environmental Svcs
Affton Fabricating & Welding
Ahern Fire Protection
AME Constructors
American Burglary & Fire, Inc.
American Steel Fabrication, Inc.
Aqueduct Plumbing LLC
Architectural Sheet Metal Systems
Archview Metal Systems Co.
Aschinger Electric
Aspen Waste Systems
Autco Appliances
Automatic Controls Equipment
Bangert Computer Systems
Bazan Painting Company
Bell Electrical Contractors
Benson Electric Company
Bick Group
Big Boy's Steel Erection
Bi-State Fire Protection Corp.
Bi-State Utilities Company
Bloomsdale Excavating Co.
Boyer Fire Protection
Building Point Mid-America
C.E. Bollmeier Company, Inc.
C. E. Jarrell Contracting
CK Power
CMIT Solutions
CNA Surety
CSA Advisors LLC
Cardinal Environmental Operations
CarsonAllaria Wealth Management
Cee Kay Supply
Century Fire Sprinklers, Inc.
CliftonLarsonAllen, LLP
Collins & Hermann
Common Sense Solutions
Corrigan Company
Doll Services and Engineering
Drilling Service Company
Dynamic Controls, Inc.
ELCO Chevrolet Cadillac
Enterprise Bank & Trust
Equipment Share
Event Productions, Inc.
Fabick CAT
FBM
Fenix Construction Co. of STL
Flooring Systems, Inc.
Foreman Fabricators

Foundation Supportworks by Woods
Freeman Contracting
Frost Supply
Galloway, Johnson, Tompkins,
Burr & Smith
George McDonnell & Sons
Golterman & Sabo
Grant Contracting
Grasser Electric
Guarantee Electrical
H & G Sales, Inc.
HM Risk
Haberberger, Inc.
Hager Companies
Hanenkamp Electric
Hansen's Tree, Lawn & Landscaping
Hawkins Construction & Flatwork
Hayden Wrecking
Heitkamp Masonry
Hoette Concrete
Ideas4Promos
Integrated Facility Services
Irwin Products
JD Kutter
J.F. Electric
J.W. Terrill
John J. Smith Masonry
Johnson Controls
Jos. Ward Painting Co.
K & K Supply, Inc.
Kaemmerlen Electric
Kaiser Electric
KAM's Mechanical LLC
Kay Bee Electric
Kent Companies LLC
Kirberg Company
Kirby-Smith Machinery, Inc.
Knapheide Truck Equipment
Landesign LLC
Lawrence Fabric & Metal Structures
Leach Painting Company
Liberty Mutual Surety
Lindberg Waterproofing
Linek Plumbing Co.
Lizmark
Luby Equipment Services
Marketeer, Inc.
Martin Fence, LLC
Meyer Painting Co.
Midwest Elevator
Montgomery Bank
Mueller Prost
Murphy Company

Negwer Door Systems
Niehaus Building Services
NuWay
O.J. Laughlin Plumbing Co.
On Site Companies, Inc.
P & A Drywall Supply
P.M. Leach Painting Co.
Pac-Van, Inc.
Parkway Construction Services
Patterson's Hospitality Agents LLC
PayneCrest Electric
Pearl Street Electric, LLC
Pipe and Duct Systems
PPG Paints
Precision Analysis, Inc.
Professional Installers
Professional Metal Works, LLC
R.F. Meeh Co.
RJP Electric
Raineri Building Materials
Ravensberg, Inc.
Rebar Specialists Installation
Rental Supply, Inc.
Rock Hill Mechanical Corp.
RubinBrown LLP
Sachs Electric Company
Safety International, LLC
Sandberg, Phoenix, von Gontard
Schaeffer Electric Co., Inc.
Schmersahl Treloar & Co.
Seal the Deal Too
Seiler Instruments
SFW Partners, LLC
The Sherwin-Williams Co.
Signature Craft
Sikich LLP
Smash-It
St. Louis-KC Carpenters Reg Council
Stylemaster Apparel, Inc.
Sunbelt Rentals
Swanson Masonry, Inc.
T.J. Wies Contracting
Taylor Excavating
Team Industrial Services
Tradesmen International
TROCO Custom Fabrication
UHY LLP
USI Insurance Services
United Rentals
Vee-Jay Cement Contracting
Wies Drywall and Construction
Worksafe Technologies
Zurich Surety

Each month you will receive an update on the committees within ASA, to keep you informed. on current happenings at the committee level. Below are this month's committee reports. Interested in joining a committee? Contact Susan Winkelmann, ASA Executive Director-susan@asamidwest.com or 314.845.0855

MEMBERSHIP

It is dues renewal time! Dues renewal invoices were emailed on May 14th. If you have not received your invoice, please contact susan@asamidwest.com for a copy of your invoice.

The ASA Membership Committee is asking for your help. If you know a subcontractor who could benefit from the resources that ASA brings to its members, let us know. The benefits of ASA membership are many and our committee is very focused on adding quality new members. For Additional information contact on of our Membership Committee Co-Chairs Chris O'Hagan, JD Kutter, at (314) 444-4949 or chris@jdkutter.com. Matt Tucker, Affton Fabricating & Welding, at (618)391-0434 or mtucker@afwc.com

SAFETY

The ASA safety committee is growing! We meet the fourth Thursday of the month at 4:00pm. The location varies by month. Please consider sending someone from your staff to join our committee. Lets be **Always Safety Aware!** For additional information regarding the ASA Safety Committee, contact our Safety Committee Co-Chairs-Rose Kastrup with CSA Advisors at (417) 761-4194 or Steve Williams with Bell Electrical at (314) 447-9071.

CONTRACT REVIEW

We have produced a "Short Form" Addendum intended to neutralize some of the onerous terms in proprietary subcontracts produced by general contractors. This document was originally prepared at the request of Shane Grasser of Grasser Electric (new member) who has generously agreed to allow all ASA members to have access to this tool with the option of using it. This offer to share is being done on the belief that the more subs who use this type of form, the more prevalent its use will become, thereby helping the subcontractor/supplier community. It is definitely short (one page with small print) covering 10 Hot Buttons. This new form compares (or contrasts) with the standard addendum that covers dozens of items of concern. For a copy of this new short form, contact me or Susan Winkelmann and thank you Shane.

If you have questions regarding the contract review service, contact committee chair, Dick Stockenberg, Sandberg Phoenix, von Gontard rstockenberg@sandbergphoenix.com.

PROGRAMS

Our goal is to continue to provide relevant programming to all our members. If you have suggestions for future ASA program topics, please contact either of our Programs Committee Co-Chairs: Chris O'Hagan, chris@jdkutter.com or Steve Albart, salbart@enterprisebank.com

ASA GOLF TOURNAMENT

MARK YOUR CALENDAR AND SAVE THE DATE!
MONDAY, OCTOBER 7, 2019

Whitmoor Country Club

Additional Details coming soon!

Questions? Contact Golf Committee Co-Chairs Jennifer Church, United Rentals jchurch@ur.com Steve Cummins, Bell Electrical steve.cummins@bellelectrical.com

Apply Today for ASA Awards

Applications are now being accepted for many of the awards offered by ASA. Visit <https://www.asaonline.com/awards/> to apply.

The ASA Certificate of Excellence in Ethics recognizes subcontractors for their commitment to ASA values, such quality construction and a safe and healthy work environment. Each applicant is required to respond to questions concerning the firm's corporate ethics policies and procedures, its construction practices, and its general business practices. Each applicant also is required to submit detailed documentation, including sealed letters of recommendation from a customer, a competitor, and a supplier.

The ASA National Construction Best Practices Awards recognize prime contractors that exemplify the values of subcontractors, treat subcontractors fairly through use of level-playing-field contract terms, and consider subcontractors part of their core project teams. The program's rigorous criteria include the use of a standard subcontract whose provisions substantially reflect the best practices incorporated into the ASA-endorsed ConsensusDocs 750 Standard Agreement Between Constructor and Subcontractor, as well as highly favorable evaluations from three specialty trade contractors, based on 20 project management factors.

All award winners will be recognized during the 2020 SUBExcel conference on March 4-7, 2020, in Las Vegas, Nevada. We highly encourage all ASA members to get involved in are awards program. These valuable recognition opportunities are only available to ASA members.

Getting the Most Out of Your Info Hub

One of the great features of our ASA National website is The Info Hub, a member center that allows you to access key information and actively engage with ASA. The Hub allows you to search the directory for other members as well as view and register for upcoming ASA National events.

Inside the Info Hub you will find a wide variety of resources, from past ASAToday issues, event calendar, and a robust variety of informative articles. You will also find exclusive Member Deals just for our ASA membership!

The Info Hub is also the place to update your member profile. Once logged in, members will have access to valuable resources such as white papers, archives, and more! Still need to set up your Info Hub account? Visit <https://members.asaonline.com/MIC/Create>



Swimming Pools and the Dangers of Electrocution

All swimming pools and spas require GFCI protection and proper grounding systems. And yet there are still accidents occurring. These accidents happen inevitably because systems are not up to the current codes and standards, and GFCIs are not tested periodically as required by the manufacturers. All pools should be checked regularly by qualified contractors.

All pool equipment related to the water recirculating system should be on a GFCI protection device; this applies to motors (required by the NEC) salt chlorinators and heat pumps (not required by the NEC). In addition, the wiring, including the equipment grounding for all 120V pool lights, needs to be disconnected at the panel or the light needs to be low voltage without an equipment grounding conductor. If you do an inspection, be sure to send a written report to the customer; if you find any equipment not GFCI protected or any metal parts not bonded, then it is an unsafe condition. Let the customer understand what needs to be done before anybody uses the pool again.

Before you consider checking a swimming pool for proper bonding and grounding, please ensure that you understand electrical fundamentals, grounding versus bonding, NEC requirements related to swimming pool bonding, Neutral-to-Earth (NEV) voltage related to utility wiring, and how to troubleshoot to ensure swimming pools are properly bonded.

OSHA's Standards Improvement Project

As part of OSHA's Standards Improvement Project, OSHA has issued a final rule that revises 14 provisions in the recordkeeping, general industry, maritime, and construction standards that may be confusing, outdated, or unnecessary. The revisions are expected to increase understanding and compliance with the provisions, improve employee safety and health, and save employers an estimated \$6.1 million per year. This is the fourth rule under OSHA's Standards Improvement Project (SIP-IV).

The revisions include an update to the consensus standard incorporated by reference for signs and devices used to protect workers near automobile traffic, a revision to the requirements for roll-over protective structures to comply with current consensus standards, updates for storage of digital x-rays, and the method of calling emergency services to allow for use of current technology. OSHA is also revising two standards to align with current medical practice: a reduction to the number of necessary employee x-rays and updates to requirements for pulmonary function testing. To protect employee privacy and prevent identity fraud, OSHA is also removing from the standards the requirements that employers include an employee's social security number (SSN) on exposure monitoring, medical surveillance, and other records.



Why is fall protection important?

Falls are among the most common causes of serious work-related injuries and deaths. Employers must set up the workplace to prevent employees from falling off of overhead platforms, elevated workstations or into holes in the floor and walls.

What can be done to reduce falls?

Employers must set up the workplace to prevent employees from falling off of overhead platforms, elevated workstations or into holes in the floor and walls. OSHA requires that fall protection be provided at elevations of four feet in general industry workplaces, five feet in shipyards, six feet in the construction industry and eight feet in longshoring operations. In addition, OSHA requires that fall protection be provided when working over dangerous equipment and machinery, regardless of the fall distance.

To prevent employees from being injured from falls, employers must:

Guard every floor hole into which a worker can accidentally walk (using a railing and toe-board or a floor hole cover).

Provide a guard rail and toe-board around every elevated open sided platform, floor or runway.

Regardless of height, if a worker can fall into or onto dangerous machines or equipment (such as a vat of acid or a conveyor belt) employers must provide guardrails and toe-boards to prevent workers from falling and getting injured.

Other means of fall protection that may be required on certain jobs include safety harness and line, safety nets, stair railings and handrails.

OSHA requires employers to:

Provide working conditions that are free of known dangers.

Keep floors in work areas in a clean and, so far as possible, a dry condition.

Select and provide required personal protective equipment at no cost to workers.

Train workers about job hazards in a language that they can understand.

INTERESTED IN SPONSORING AN UPCOMING MEETING?
ONLY \$250-CONTACT [SUSAN@ASAMIDWEST.COM](mailto:susan@asamidwest.com) FOR DETAILS!

Acropolis Technology Group CarsonAllaria Wealth Management USI Insurance Services

*Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting. All first time non member guests are free of charge.
Please register your guest in advance by contacting susan@asamidwest.com*

Join a committee today.

Membership

(Chris O'Hagan/Matt Tucker)

Education/Programs

(Chris O'Hagan/Steve Albart)

Golf (Jennifer Church/Steve Cummins)

Advocacy (Tim Thomas)

Awards Gala

(Molly Spowal /Rick Swanson)

Construction Showcase & BBQ

(Amy Heeger/Rick Williams)

GC Expo

(Walter Bazan, Jr. /Tim Thomas)

Safety

(Rose Kastrup/Steve Williams)

Brand Development

(Stephanie Woodcock)

Contract Review

(Dick Stockenberg)

Affinity Programs

(Dianne Gibbs/Marty Hooper)



Sponsorship Rates

Sponsorship opportunities are available in the ASA newsletter. Rates are very reasonable but are limited. Below are the rates. If interested, please call Susan at 314 845-0855.

- Website Rotating \$420/Year
- Website Static \$1,000/Year
- 1/4 Page Monthly \$300/Year
- 1/4 Page Quarterly \$125/Year
- 1/2 Page Monthly \$500/Year
- 1/2 Page Quarterly \$225/Year
- Business Card Monthly \$125/Year
- Business Card Quarterly \$70/Year
- Whole Page 1X \$300 Per Issue
- Whole Page Quarterly \$900/Year
- Classified Ads \$15 Per Issue



ASA Meeting Sponsorship

Highlight your company at an
ASA Monthly Meeting

It is only \$250 to be a meeting sponsor.

What do you get for \$250?

*Full Color Sponsor Flyer
Slide in Meeting Presentation.*

*Microphone time to present company
overview to meeting attendees!*

*Announcement at Meeting.
Recognition in Newsletter.*

Contact Susan Winkelmann
susan@asamidwest.com



***FOLLOW ASA ON OUR SOCIAL MEDIA!
STAY UP TO DATE ON ALL
ASA MIDWEST COUNCIL EVENTS AND NEWS!***

