MAY 2019

Congratulations to all the nominees and award winners of this year's ASA Mad Hatters Awards Gala. Thank you to The Gala Chairs and their committee, and Susan Winkelmann, for a very successful event. We had a record number of attendees,422 to be exact, thank you to everyone who came to celebrate with us. Congratulations to the GC winners who joined us at our April 24th dinner meeting. BSI Constructors, BEX Construction Services, and Kozeny-Wagner. Special recognition to our friends at George McDonnell & Sons, who were this year's award winners. There is a full list of all our winners in this newsletter!

PLEASE JOIN US! I am super excited that the first Women's Council Happy Hour will take place May 23, 2019 from 4-6 at Rosalita's Des Peres location. **This is a <u>free event</u> open to everyone, women and men!** The ASA Women's Council is a women's only peer group and our main purpose for the group is to:

*Become a valuable resource for women in the construction industry.

*Help women "Build Community" with other women.

*Be a source for resources needed to build relationships.

*Provide information and support to women in the industry.

*Connect women in construction through networking & education events.

I would like to take this time to urge everyone with Cardinal tickets to donate them to our *Tickets for the Troops campaign* this year. We are looking for tickets throughout the month of July, all tickets will be donated to members of the US Armed Forces through the USO of Missouri. This program allows the families of military men and women to have a great time at the ball game. Since 2009, The Tickets for the Troops campaign has collected over 2700 tickets, valued at over \$192,000. If you would rather donate money, we will purchase tickets for you. Please call Tom McDonnell, with George McDonnell & Sons at (314)581-1681 or ASA executive director, Susan Winkelmann at (314)845-0855, if you have tickets to donate, or would like to make a monetary donation to the 2019 ticket campaign.

I cannot believe that I am in the last stage of my Presidency. Two months left to go, and we've made some great progress, in my humble opinion. To date, we have started our ASA Women's Council, became engaged in the Building Careers initiative, and we are revamping the ASA Affinity Program, beginning with appointing new co-chairs, Dianne Gibbs with ideas4promos and Marty Hooper with Common Sense Solutions. We have also done a complete overhaul on our safety committee, and our safety co-chairs, Rose Kastrup and Steve Williams are doing an amazing job.

PLEASE make plans to attend the **FREE Construction Showcase & BBQ** on May 15th at Queeny Park. The event is from 2-7 p.m., is a one stop shop for all the latest and greatest in the STL construction industry, and includes a wide variety of exhibitors, including General Contractors, Subcontractors, suppliers, and vendors. Just like every year, the event includes **FREE FOOD & DRINKS** and a very exciting BBQ Contest. I look forward to seeing you there! **Jennifer Church, United Rentals President, ASA Midwest Council jchurch@ur.com**

<u>MAY</u>

May 15 Construction Showcase & BBQ Queeny Park

May 22 BPI in a Box Luncheon Enterprise Bank & Trust

May 23 ASA Women's Council Happy Hour Rosalita's Cantina

<u>JUNE</u>

June 19 Monthly LUNCH Meeting Contegra Construction

<u>IULY</u>

NO MEMBER MEETING IN JULY-Enjoy your summer & stay safe!

AUGUST

August 21 Monthly DINNER Meeting Syberg's on Dorsett

SEPTEMBER

September 18 Monthly LUNCH Meeting Syberg's on Dorsett

OCTOBER

October 7 ASA 32nd Annual Golf Tournament Whitmoor Country Club

For a full list of all ASA Midwest Council events visit www.asamidwest.com **Contegra Construction** 22 Gateway Commerce Center Dr. W Suite 110 Edwardsville, IL 62025





The 32nd ANNUAL ASA Midwest Council GOLF TOURNAMENT

Whitmoor Country Club

watch your email for details

CONGRATULATIONS TO OUR Three GC OF THE YEAR MAD HATTER AWARD WINNERS



BSI Constructors -GC of the Year Category A



Kozeny-Wagner -GC of the Year Category B



JUNE 2019 Monthly LUNCH Meeting

Contegra Construction Co. Wednesday, June 19, 2019 11:30 a.m. to 1:00 p.m.

Please make plans to join us for the June Monthly Member **LUNCH** Meeting on Wednesday, June 19, 2019 at 11:30 a.m. Meeting will be held at the HQ of Contegra Construction Co.

Our meeting will be hosted by & lunch provided by GC **Contegra Construction**, at their Illinois HQ. Meet with representatives of Contegra, and learn about upcoming projects, and company overview.



<u>CONTEGRA CONSTRUCTION</u> 22 Gateway Commerce Center Dr. W Suite 110 Edwardsville, IL 62025

MEETING AGENDA:

 Networking
 11:30 a.m.

 Lunch
 12:00 p.m.

 Program
 12:20-1:00 p.m.

Registration include lunch & program. \$25 ASA Members

<u>Register online-www.asamidwest.com</u> <u>by Friday, June 14, 2019</u>

Attendees not cancelled by 6.14.19. will be charged per ASA cancellation policy. No refund after 6.14.19, but you may always send someone in your place if you can not attend.

BEX Construction Svc-GC of the Year Category C

Walter Bazan, Jr. BAZAN Painting Co.

learned as a young lieutenant that he needed to be of are bidding against dozens of other competitors. service to the men and women serving underneath him. He became a good leader. He said; "In order to lead you must serve your followers." Early on, he learned that he must pay attention to the needs of the men and women, the privates, corporals, and sergeants serving underneath him. For if he took care of them, they would serve him and the country well. In our own companies, we need to make sure we take care of the needs and safety of the men and women working for us. They are the ones who get things done, who build our companies and profits.

well. There are hundreds probably more like thousands of them needing your help and service.



Have you ever heard General Colin Powell speak at a Lastly, by serving on those boards and volunteering conference? He truly is an American hero and a great in community service in whatever way you desire. leader. Recently, I was privileged to hear him speak This also expands your networking circle. You never in Washington, DC at the American Hospital know where your next job may come from, so Association Conference. I'm a volunteer member of expanding your networking circle will increase the the Rankin Jordan Pediatric Bridge Hospital Board number of quality leads that will come your way. and was in DC for that conference. Colin Powell told And the best part of this, is that they will be quality many stories. None more important than how he leads. And probably not the kind of lead where you

I recently, spoke to a group of volunteers for Rankin Jordan Hospital at their volunteer appreciation dinner that was held to honor their service. Later, after the meeting one of the volunteers approached me, and basically handed me a nice job. While this in not the reason you should serve as a volunteer, you will get opportunities like this one over time. Please don't go in looking for those opportunities. Let them present themselves. I think this works especially well in the St. Louis community. Let's not forgot about the good As leaders we also have a social responsibly to serve that volunteers do for the association or agency for our community. For that reason, not only getting which they are volunteering. Thank you for your involved in groups like ASA, but also get involved in service and leadership in the community. As ASA other nonprofit groups that serve the community as members, I believe we have a lot of good leaders and people who serve the community and their own employees well.



ASA MEMBERS WE NEED YOU!

If you have Cardinals Tickets for any home games in July, please consider donating to our Tickets for the Troops Campaign! Contact Tom McDonnell 314.581.1681 or Susan Winkelmann 314.845.0855 to donate today!



FREE NETWORKING EVENT FOR WOMEN & MEN JOIN US MAY 23rd for our FIRSTASA WOMEN'S COUNCIL EVENT!

HAPPY HOUR @ ROSALITA'S CANTINA Des Peres Location! May 23rd 2019|4:00 to 6:00 p.m.

NO CHARGE TO ATTEND/BUT MUST RSVP @ www.asamidwest.com



The **Tom Owens Memorial Scholarship** is a 501(c)(3) non-profit organization that provides financial assistance to qualified candidates who are part-time or full-time students who attend or will be attending accredited junior college, college, university or post-graduate institutions.

Please consider making a tax deductible donation to the Tom Owens Memorial Scholarship Fund to further our cause today.

For additional information about the Scholarship Fund contact Chris O'Hagan, J D Kutter -chris@jdkutter.com

Upcoming ASA Midwest Council Meetings & Events		
AMERICAN SUBCONTRACTORS ASSOCIATION MIDWEST COUNCIL		
May 15	Building: Community. Construction Showcase & BBQ	
	Queeny Park	
May 22	BPI in a Box Lunch- Sub & Supplier Members Only Enterprise Bank & Trust-Sunset Hills	
May 23	ASA Women's Council Happy Hour-Men & Women Welcome Rosalita's Cantina-Des Peres Location!	
June 19	Monthly Membership LUNCH Meeting Contegra Construction	
August 21	Monthly Membership DINNER Meeting Syberg's on Dorsett	
September 18	Monthly Membership LUNCH Meeting Syberg's on Dorsett	
October 7	ASA Midwest Council Golf Tournament Whitmoor Country Club	
	WEST.COM TO REGISTER FOR ANY OF THE ABOVE EVENTS!	
Event registration no	<u>w requires member login, contact susan@asamidwest.com with questions!</u>	

ASA Midwest Council is on Facebook, Twitter & LinkedIn Follow ASA Midwest Council for the latest news and information!



CONGRATULATIONS TO OUR 2019 *Mad Hatter Awards Gala* Winners!

<u>General Contractor</u> of the Year

<u>Category A</u> BSI Constructors

<u>Category B</u> Kozeny-Wagner

<u>Category C</u> BEX Construction Services

Service Provider/Supplier

J D Kutter

ASA Legacy Award Winner

Joe Hoette, Hoette Concrete Construction

GC Office Employee of the Year

Alex Sherfy, Musick Construction

<u>GC Field Employee of the Year</u> Terry Meyer, BSI Constructors

2018 Safety Award Winners

Div. I	Murphy Company
Div. II	Vee-Jay Cement Co.
Div. III	Bell Electrical Contractors
Div. IV	Hayden Wrecking Corp.
Div. V	Drilling Service Co.
Div. VI	Pipe and Duct Systems, LLC

ASA Safety Cup Award Winner George McDonnell & Sons

For event photos visit www.asamidwest.com

MEP Subcontractor

<u>Category A</u> Guarantee Electrical

<u>Category B</u> Kaemmerlen Electric

Specialty Subcontractor

<u>Category A</u> Flooring Systems, Inc.

<u>Category B</u> AME Constructors



Please join us for the

St. Louis Construction Showcase & BBQ Sponsored by ASA Midwest Council

May 15, 2019 2-7pm Queeny Park



FREE ADMISSION – FREE Food & Drinks Included! Visit with the top Vendors, Suppliers, Subcontractors and GCs! Featuring the latest and greatest, new and innovative construction equipment, tools, supplies and safety equipment.

FREE ADMISSION Visit asamidwest.com for additional details.

Building. Community.

INTERESTED IN EXHIBITING AT THE SHOWCASE?

Exhibitor Reservations are due by May 3rd 2019

Email susan@asamidwest.com 314.845.0855 for more information! The end of April means that the final weeks of the legislative session are just around the corner. The 2019 legislative session ends on May 17. To date there has been very few pieces of legislation that has made it across the finish line, including many of the Governor's priorities. We expect to see a flurry of legislative activity these final couple weeks of the legislative session.

As far as ASA priorities, legislation to fix the Brentwood Glass Supreme Court decision is making its way through the General Assembly. Senate Bill 167, sponsored by Senator Sandy Crawford, seeks to remedy a situation created by the court decision, where a subcontractor or supplier had no recourse for non-payment on public works contracts for non-governmental purposes.

After months of negotiations between ASA, bond writers, the Surety Association and general contractors, the legislation is in a good position and stands a good chance of getting across the finish line. The bill has been approved by the Senate and appears poised for approval in the House of Representatives. There were some minor changes made to the bill in the House which means the bill will have to go back to the Senate for a final vote. Since all parties to the bill have agreed with the changes, we don't anticipate any issues getting the Senate to agree with the changes made.

Highway funding is another item of interest that continues to be discussion point in the General Assembly. Early in the year, Governor Mike Parson had outlined his vision for a \$351 million bonding proposal for bridge repair and replacement throughout the state. Since that time, Legislative leaders have put forth their own ideas. House budget writers have committed to placing \$100 million of general revenue dollars into bridge repair for the 2020 fiscal year, with promises of continuing that funding level for the next four years. Meanwhile, the Senate spent long hours debating their own plan, Senate Joint Resolution 14. The measure was brought before the Senate on the afternoon of April 9, with debate lasting until 2:30 the following morning. In the end, Senators agreed to a plan calling for \$301 million in general obligation bonds, to be paid back over seven years. The final Senate vote was cast several days later, with the measure passing by a 26-7 margin. Governor Parson paid close attention to the Senate agreement stating, "We are thrilled to see the Senate take significant action today on our shared priority of infrastructure. Today's strong bipartisan vote is a result of focused efforts by the legislature as we work together on an infrastructure plan to move Missouri forward". Differences between the House and Senate plans must still be reconciled, with House Budget Chair Cody Smith stating the Senate action is a "step in the right direction".

Several other proposals to address highway funding are in various stages of debate, including increases in fuel taxes, but none are poised to cross the finish line at this point.

In other legislative news, the General Assembly continues debate on the merits of a state sales tax on certain internet sales. Several versions of the legislation are in various stages of debate in the Capitol, but they all have met some form of resistance. Sponsors point to the fact that businesses having a physical presence in the state face unfair competition from out-of-state vendors who sell their goods on-line and are not required to remit sales taxes. Also mentioned is the fact that state revenues are lagging this year and the dollars provided by internet sales taxes could help fill that void should the trend continue in coming years. More than half the states have passed legislation to collect internet sales taxes with several more considering doing so.

We will continue to keep you updated on issues and happenings in Jefferson City that impact ASA and the construction industry. Nikki Strong, Strong Consultants.

ASA Midwest Council Members

24/7 OnSite Cameras Acoustical Ceilings, Inc. Advanced Environmental Svcs Affton Fabricating & Welding Ahern Fire Protection AME Constructors American Burglary & Fire, Inc. American Steel Fabrication, Inc. Aqueduct Plumbing LLC Architectural Sheet Metal Systems Archview Metal Systems Co. Aschinger Electric Aspen Waste Systems **Autco Appliances** Automatic Controls Equipment **Bangert Computer Systems Bazan Painting Company Bell Electrical Contractors** Benson Electric Company **Bick Group Big Boy's Steel Erection** Bi-State Fire Protection Corp. **Bi-State Utilities Company** Bloomsdale Excavating Co. **Boyer Fire Protection Building Point Mid-America** C.E. Bollmeier Company, Inc. C. E. Jarrell Contracting **CK Power CMIT** Solutions **CNA Surety** CSA Advisors LLC **Cardinal Environmental Operations** Cee Kay Supply Century Fire Sprinklers, Inc. CliftonLarsonAllen, LLP Collins & Hermann **Common Sense Solutions Corrigan Company Doll Services and Engineering** Drilling Service Company Dynamic Controls, Inc. ELCO Chevrolet Cadillac **Enterprise Bank & Trust Equipment Share Event Productions, Inc.** Fabick CAT FBM Fenix Construction Co. of STL Flooring Systems, Inc. Foreman Fabricators Foundation Supportworks by Woods

Freeman Contracting Frost Supply Galloway, Johnson, Tompkins, Burr & Smith George McDonnell & Sons Golterman & Sabo **Grant Contracting** Grasser Electric **Guarantee Electrical** H & G Sales, Inc. HM Risk Haberberger, Inc. **Hager Companies** Hanenkamp Electric Hansen's Tree, Lawn & Landscaping Hawkins Construction & Flatwork Hayden Wrecking Heitkamp Masonry Hoette Concrete Ideas4Promos **Integrated Facility Services Irwin Products ID Kutter** I.F. Electric J.W. Terrill John J. Smith Masonry Johnson Controls Ios. Ward Painting Co. K & K Supply, Inc. Kaemmerlen Electric Kaiser Electric KAM's Mechanical LLC Kay Bee Electric Kent Companies LLC Kirberg Company Kirby-Smith Machinery, Inc. Knapheide Truck Equipment Landesign LLC Lawrence Fabric & Metal Structures Leach Painting Company Liberty Mutual Surety Lindberg Waterproofing Linek Plumbing Co. Lizmark Luby Equipment Services Marketeer, Inc. Martin Fence, LLC Meyer Painting Co. Midwest Elevator **Montgomery Bank** Mueller Prost Murphy Company

Negwer Door Systems Niehaus Building Services NuWav O.J. Laughlin Plumbing Co. On Site Companies, Inc. P & A Drywall Supply P.M. Leach Painting Co. Pac-Van. Inc. Parkway Construction Services Patterson's Hospitality Agents LLC PayneCrest Electric Pearl Street Electric, LLC Pipe and Duct Systems **PPG** Paints Precision Analysis, Inc. **Professional Installers** Professional Metal Works, LLC R.F. Meeh Co. **RIP Electric Raineri Building Materials** Ravensberg. Inc. **Rebar Specialists Installation** Rental Supply, Inc. Rock Hill Mechanical Corp. RubinBrown LLP Sachs Electric Company Safety International, LLC Sandberg, Phoenix, von Gontard Schaeffer Electric Co., Inc. Schmersahl Treloar & Co. Seal the Deal Too Seiler Instruments SFW Partners, LLC The Sherwin-Williams Co. Signature Craft Sikich LLP Smash-It St. Louis-KC Carpenters Reg Council Stylemaster Apparel, Inc. Sunbelt Rentals Swanson Masonry, Inc. T.J. Wies Contracting **Taylor Excavating Team Industrial Services Tradesmen International TROCO** Custom Fabrication UHY LLP **United Rentals Vee-Jay Cement Contracting** Wies Drywall and Construction Worksafe Technologies **Zurich Surety**

Each month you will receive an update on the committees within ASA, to keep you informed. on current happenings at the committee level. Below are this month's committee reports. Interested in joining a committee? Contact Susan Winkelmann, ASA Executive Directorsusan@asamidwest.com or 314.845.0855

MEMBERSHIP

The ASA Membership Committee is asking for your help. If you know a subcontractor who could benefit from the resources that ASA brings to its members, let us know. The benefits of ASA membership are many and our committee is focused very on adding quality new members. For Additional information contact on of our Membership Committee Co-Chairs Chris O'Hagan, JD Kutter, at (314) 444-4949 or chris@jdkutter.com. Matt Tucker. Affton Fabricating & Welding, at (618)391-0434 or mtucker@afwc.com

<u>SAFETY</u>

The ASA safety committee is growing! We meet the fourth Thursday of the month at 4:00pm. The location varies by month. Please consider sending someone from your staff to join our committee. Lets be **Always Safety Aware**! For additional information regarding the ASA Safety Committee, contact our Safety Committee Co-Chairs-Rose Kastrup with CSA Advisors at (417) 761-4194 or Steve Williams with Bell Electrical at (314) 447-9071.

CONTRACT REVIEW

The committee has recently added to its large collection of subcontracts that have been reviewed the subcontract used by Layneco Construction. For a copy of this review (or any of the others) contact Susan Winkelmann susan@asamidwest.com

If you have questions regarding the contract review service, contact committee chair, Dick Stockenberg, Sandberg Phoenix, von Gontard <u>rstockenberg@sandbergphoenix.com</u>.

PROGRAMS

The ASA Programs Committee is putting the finishing touches on 2019. Our goal is to continue to provide relevant programming to all our members. If you have suggestions for future ASA program topics, please contact either of our Programs Committee Co-Chairs: Chris O'Hagan, chris@jdkutter.com or Steve Albart, salbart@enterprisebank.com

SHOWCASE & BBO

This year's Construction Showcase & BBQ will take place on Wednesday, May 15th at Queeny Park. THIS IS A FREE EVENT TO ATTEND & INCLUDES FREE FOOD & DRINKS! For more information contact committee co-chairs, Amy Heeger , AME Constructors at 314 575-1703 <u>amyh@ameconstructors.com</u> OR Rick Williams, K & K Supply at 314 825-2390 rickw@kandksupply.com.



WE NEED <u>YOUR HELP</u> AGAIN THIS YEAR TO MAKE THE ANNUAL TICKETS FOR THE TROOPS CAMPAIGN A SUCCESS

We are looking for tickets to any home St. Louis Cardinals games in the month of July 2019, to donate to our troops via the USO of MO!

If you have tickets to donate, contact Tom McDonnell, George McDonnell & Sons **OR** Susan Winkelmann, ASA Midwest Council

Preventing Injuries and Opioid Use Disorder Among Construction Workers Webinar

Please join: RedVector Convergence Training, Moldex, Sphera, Honeywell Industrial Safety and Occupational Health & Safety for this complimentary webinar on May 2nd!

https://ohsonline.com/webcasts/2019/03/ preventing-injuries-and-opioid-use-disorderamong-construction-workers.aspx? admgarea=webinars&tc=page0

Date: Thursday, May 2, 2019 Time: 1:00 PM (CT)

Overview:

Construction workers face numerous hazards on the job -- hazards such as high noise levels, falls.

Our webinar will discuss the percentages of contractors using best practices to prevent these injuries -such as by requiring the use of hearing protection PPE and buying low-noise equipment, employing assistive lifting and other devices, and mandating use of personal fall arrest systems -- based on recent surveys by CPWR-The Center for Construction Research and Training and Dodge Data & Analytics.

CPWR also is very involved in the awareness campaign by North America's Building Trades Union about addiction among construction workers. The webinar will describe the extent of the problem in construction and focus on efforts to prevent injuries that lead to prescriptions of pain killers and also a program focused on reducing manual material handling.





Training Requirements for Workplace Safety

Under the Occupational Safety and Health Act of 1970, employers are responsible for providing a safe and healthful workplace. No person should ever have to be injured, become ill, or die for a paycheck.

OSHA's mission is to ensure the protection of workers and prevent work-related injuries, illnesses, and deaths by setting and enforcing standards, and by providing training, outreach, education and assistance. Many OSHA standards, which have prevented countless workplace tragedies, include explicit safety and health training requirements to ensure that workers have the required skills and knowledge to safely do their work. musculoskeletal injuries, mobile equipment, and These requirements reflect OSHA's belief that training is an essential part of every employer's safety and health program for protecting workers from injuries and illnesses.

> Researchers conclude that those who are new on the job have a higher rate of injuries and illnesses than more experienced workers.

> To assist employers, safety and health professionals, training directors and others with a need to know, OSHA's trainingrelated requirements have been excerpted and collected in this updated booklet.

> Requirements for posting information, warning signs, labels, and the like are excluded, as are most references to the gualifications of people assigned to test workplace conditions or equipment.

> Training in the safe way for workers to do their jobs well is an investment that will pay back over and over again in fewer injuries and illnesses, better morale, lower insurance premiums and more.

> It is a good idea to keep a record of all safety and health training. Documentation can also supply an answer to one of the first questions an incident investigator will ask: "Did the employee receive adequate training to do the job?"

OUESTIONS ABOUT THE ASA SAFETY INITIATIVES?

Contact our Safety Co-Chairs: Rose Kastrup with CSA Advisors-(417) 761-4194 or Steve Williams with Bell Electrical-314) 447-9071.

INTERESTED IN SPONSORING AN UPCOMING MEETING? ONLY \$250-CONTACT SUSAN@ASAMIDWEST.COM FOR DETAILS!

24/7 OnSite Cameras Grasser Electric Worksafe Technologies

Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting. All <u>first time</u> non member guests are free of charge. Please register your guest in advance by contacting <u>susan@asamidwest.com</u>

Join a committee today.

Membership (Chris O'Hagan/Matt Tucker)

Education/Programs (Chris O'Hagan/Steve Albart)

Golf (Jennifer Church/Steve Cummins)

Advocacy (Tim Thomas)

Awards Gala (Molly Spowal /Rick Swanson)

Construction Showcase & BBQ (Amy Heeger/Rick Williams)

> **GC Expo** (Walter Bazan, Jr. /Tim Thomas)

Safety (Rose Kastrup/Steve Williams)

Brand Development (Stephanie Woodcock)

Contract Review (Dick Stockenberg)

Affinity Programs (Dianne Gibbs/Marty Hooper)



WOMEN'S COUNCIL

She's Built For This.

FREE NETWORKING EVENT!

JOIN US MAY 23rd for our FIRST ASA WOMEN'S COUNCIL EVENT!

HAPPY HOUR @ ROSALITA'S CANTINA May 23rd 2019|4:00 to 6:00 p.m. <u>MEN & WOMEN WELCOME!</u>

Visit www.asamidwest.com to register

>ponsorship Rates

Sponsorship opportunities are available in the ASA Rates are very reasonable but are newsletter. limited. Below are the rates. If interested, please call Susan at 314 845-0855.

- Website Rotating
- Website Static \$1,000/Year
- 1/4 Page Monthly
- \$300/Year \$125/Year

\$420/Year

- 1/4 Page Quarterly
- 1/2 Page Monthly
- \$500/Year \$225/Year

\$125/Year

\$70/Year

- 1/2 Page Quarterly
- Business Card Monthly
- Business Card Quarterly
- Whole Page 1X
- Whole Page Quarterly • Classified Ads
- \$300 Per Issue \$900/Year \$15 Per Issue

ASA Meeting Sponsorship

Highlight your company at an ASA Monthly Meeting

It is only \$250 to be a meeting sponsor.

What do you get for \$250?

Full Color Sponsor Flyer Slide in Meeting Presentation. *Microphone time to present company* overview to meeting attendees! Announcement at Meeting. Recognition in Newsletter.

> Contact Susan Winkelmann susan@asamidwest.com





FOLLOW ASA ON OUR SOCIAL MEDIA! **STAY UP TO DATE ON ALL** ASA MIDWEST COUNCIL EVENTS AND NEWS!