## **AUGUST**

August 21 Monthly DINNER Meeting Syberg's on Dorsett

### **SEPTEMBER**

**September 18 Monthly LUNCH Meeting** *Syberg's on Dorsett* 

**September 26 Educational Seminar** *Enterprise University* 

### **OCTOBER**

October 7
ASA 32nd Annual
Golf Tournament
Whitmoor Country Club

October 16 BPI in a Box Syberg's on Dorsett

### **NOVEMBER**

November 20 Monthly LUNCH Meeting Paric Corporation

### **DECEMBER**

December 4
CASINO NIGHT
HOLIDAY PARTY
Syberg's on Dorsett

For a full list of all ASA Midwest Council events visit www.asamidwest.com

## **AUGUST 2019**

Summer is here and will be gone in a flash. For the kids, it's back to school time. Many are in process of getting their vacations underway prior to school start. Soon it's back to school, back to work, and back to ASA!

We have a great event lined up for Wednesday August 21<sup>st</sup> at Syberg's on Dorsett. Networking and cocktails starting at 5:30. (it's hot everyone needs a drink, right) Business Practice Interchange starts promptly at 5:45, if you haven't been in a while or if it's your first time be sure to participate and benefit from fellow members experience. The dinner meeting main event is a developer discussion panel featuring some strong local developers. I'm sure they will have some interesting opinions on the region's future related to construction. If you haven't registered, do so today. Last month I urged everyone to show up to an event, this is one of those great chances to do so.

With August comes membership dues / renewal time. If you have any hesitation or issues concerning renewal, contact myself, Susan, or any other board member and we will address your concerns and give you any personal attention necessary. If you are a prospective new member, contact us and we will show you how our great events, advocacy, peer contact and support can benefit your organization.

Advocacy has been diligently pursuing our interests in the State of Missouri, with much success (see announcement in this newsletter). Thank you to all those who worked to get this bill signed by the Governor. Advocacy is a core benefit of ASA for our members and wins like this are much appreciated.

It is also nearly time for a great day of golf. The ASA golf tournament is a great event, with a top-notch operation (sincere thank you golf committee). It's a day for fun and awesome networking opportunities. Be sure to sign up your foursome (or more) for the ASA golf tournament on October 7th, if you can't make it take advantage of the many sponsorship opportunities available.

Tom Henson, Affton Fabricating & Welding Co., Inc. President, ASA Midwest Council thenson@afwc.com

**Syberg's on Dorsett** 2430 Old Dorsett Rd Maryland Heights, MO

**Directions:** Exit HWY 270 at the Dorsett Exit. Go east on Dorsett, and a left onto Old Dorsett Road to Syberg's.

## IT IS DUES RENEWAL TIME! DUES INVOICE WAS SENT VIA EMAIL IN MAY!

## **YOUR 2019-20 DUES INVOICE IS NOW PAST DUE!**

If you have not received your renewal notice, contact Susan Winkelmann

Dues renewal only \$845 per year!

Did you know ASA membership is a company membership & includes all employees of your company for one rate.

Questions? Contact Susan Winkelmann susan@asamidwest.com or 314.845.0855

## THANK YOU TO THE BELOW COMPANIES THAT DONATED TICKETS TO THE TROOPS!

Because of your generous donations, we were able to donate **148 tickets** valued at over **\$19,000** in 2019

Since the program's inception, 2958 tickets valued at over \$211,275 have been donated to the USO of MO, so that our troops & their families can enjoy a home Cardinals Game in July!

Special **THANK YOU to Tom McDonnell, with George McDonnell & Sons**, for leading the charge and collecting & organizing this special program for the past 11 years! Without his dedication, this ticket drive and donation would not be possible!

**American Steel Fabrication Auto Trim Restyling ARCO Construction Bazan Painting Company Bi-State Fire Protection ELCO Chevrolet Enterprise Bank & Trust** Fabick CAT / Fabick Rents **Fenix Construction Frontenac Painting Company George McDonnell & Sons Inc Grant Contracting Heitkamp Masonry Irwin Products** The Korte Company Lubv **Metzger McGuire Negwer Materials** O.J Laughlin Plumbing Co. **Pat Kelly Equipment Company Pinnacle Contracting Inc.** P.M. Leach Painting Schindler Elevator Corp. Schmersahl Treloar & Co., CPA's T.J. Wies Contracting

## AUGUST 2019 Monthly DINNER Meeting

Syberg's on Dorsett
Wednesday, August 21, 2019
5:30 p.m. to 8: 00 p.m.

Mark your calendar, and make plans to join us for the August Monthly Member **DINNER** Meeting on **Wednesday, August 21, 2019 at 5:30 p.m.**<u>Meeting location:</u> **Syberg's on Dorsett.** 

<u>Please join us for a panel discussion</u> featuring local owners/developers:

Blackline Design+Construction (Michael Schwartz)
Cullinan Properties (Rob Lochner)
Green Street Development (Phil Hulse)

We will have an informative and interactive conversation in order to gain insight into:

- The current and near term development opportunities for the panelists, and a general outlook for all development in metro St. Louis.
- · How to maximize the relationship between contractors and owners / developers.

Discussion will include time for Q&A at the end of 20-30 minute presentation.

## **SYBERG'S ON DORSETT**

2430 Old Dorsett Rd Maryland Heights, MO

## **MEETING AGENDA:**

Networking & Cocktails 5:30-6:30 p.m. BPI 5:45-6:15 p.m.

BPI CO's: (ARCO, CLAYCO, Cladish at Ballpark Village, Interface Construction, Keystone, Musick Construction)

Dinner 6:30- 7:00 p.m. Program 7:00-7:45 p.m.

Registration includes hosted bar, dinner, & program. \$42 ASA Members

## Register online-www.asamidwest.com by Friday, August 16, 2019

Attendees not cancelled by 8.16.19. will be charged per ASA cancellation policy. No refund after 8.16.19, but you may always send someone in your place if you are unable to attend.

## **Too Many Changes? Try Short Form Addendum**

By: Richard Stockenberg Chapter Attorney rstockenberg@sandbergphoenix.com (314) 446-4301



After spending thousands of dollars preparing their own 6) proprietary subcontract forms, general contractors are insurance, then the contractor should. Any deductible should be reluctant to allow subcontractors to mark up their forms. at the contractor's risk. Any party named as an additional Sometimes a successful negotiating strategy is to use an insured to the subcontractor's policies should be deemed to be addendum to add or modify language without the need to an additional insured only to the extent the damages are caused make unsightly changes on the proprietary form which by the negligent act or omission of the subcontractor or general contractors find offensive.

Frequently general contractors ask their subs to give them 7) the most important changes rather than an entire laundry subcontractor should be valid except by an agreement in writing list of objectionable items. Reasonable minds can differ, depending upon circumstances, what are the most be valid unless billing is rendered by the 15th day of the month using small type size) reduced to a single page addendum. While this list contains more than the 2 or 3 items that may have been asked for, it should be made more palatable by virtue of being on a single page.

- 1) described in your proposal. Your proposal setting forth your scope of work, in turn, should be incorporated into the 8) subcontract.
- Mutuality Be sure you have the same rights, remedies, and redress against the contractor that the contractor has with respect to the owner.
- 3) Payment – The subcontractor should not accept the risk that the contractor is not paid by the owner for the subcontractor's work. The subcontractor should retain the right to suspend work if payment is delayed more than 7 days without cause. Interest on past due amounts should be paid at upon receipt of funds. the rate of 1.5% per month.
- 4) Change Orders - Equitable adjustments to the schedule and contract price should be allowed for delays, acceleration, out of sequence work, and schedule changes, as well as for extra work.
- subcontractor should extend only to insured claims relating to bodily injury and property damage and then only to the extent stating that in case of conflict in terms of any of the Contract caused by the subcontractor or someone for whom it is responsible.

- **Insurance** If the owner does not furnish builders risk someone for whom it is legally responsible.
- Back Charges No back charge against the before the work is executed. In addition, no back charge should important. Below are 10 suggested topics that can be (by following the month in which the charge was incurred. This is intended to prevent a general contractor having a "secret savings account of back charges" that are only withdrawn at the time final payment is otherwise due. How often to Subs not hear about back charges until they ask for final payment/ Somehow these back charges miraculously retainage. Scope of Work – Limit your scope of work to what is approximate the amount of the final payment due.
  - **Damages** Liquidated damages against subcontractor should not be assessed unless (a) the subcontractor has approved in writing the schedule that was delayed; and (b) the subcontractor caused the delay. There should be a mutual waiver for consequential damages.
  - Release Language Any language requiring the subcontractor to release claims, including mechanic's lien waivers, should (a) apply only to work for which payment has been received in full, (b) not apply to retainage, (c) not apply to unbilled and/or unapproved changes, and (d) be conditioned
  - Timely Payment All of the subcontractor's obligations and all of the contractor's rights are subject to the condition precedent of contractor being current it is payment obligations and not in breach of the subcontract.

Finally, when an Addendum is used it should be incorporated as Indemnity - Any indemnification obligation of the a Contract Document; and be sure to add language directly above the signature blocks on the Subcontract Agreement Documents and the Addendum, the terms of the Addendum shall control. A sample Short Form Addendum expressing these concepts is available to Chapter members on request at rstockenberg@sandbergphoenix.com.



The **Tom Owens Memorial Scholarship** is a 501(c)(3) non-profit organization that provides financial assistance to qualified candidates who are part-time or full-time students who attend or will be attending accredited junior college, college, university or post-graduate institutions.

Please consider making a tax deductible donation to the Tom Owens Memorial Scholarship Fund to further our cause today.

For additional information about the Scholarship Fund contact Chris O'Hagan, J D Kutter -chris@jdkutter.com

## THANK YOU

## to the MEMBER COMPANIES that attended the JUNE Monthly Meeting

Affton Fabricating & Welding Bi-State Fire Protection **American Steel Fabrication Archview Metals Aschinger Electric Co. Aspen Waster AUTCOhome Appliances Bangert Computer Systems BAZAN Painting Co. Bell Electrical Contractors** 

CarsonAllaria Wealth Mgmt. **CK Power Common Sense Solutions Drilling Service Co. Enterprise Bank & Trust Equipment Share Fabick Foundation Supportworks** 

**Frost Supply** George McDonnell & Sons **Hayden Wrecking** ideas4promos **Integrated Facility Services** J. W. Terrill J.D. Kutter Knapheide **Lawrence Fabric & Metal** Nu Wav

**Onsite Companies P&A Drywall** Pac Van PM Leach Painting Co. **Pipe and Duct Systems** Precision Analysis, Inc. SFW Partners, LLC Signature Craft TJ Wies Contracting, Inc. **United Rentals** 

## Upcoming ASA Midwest Council Meetings & Events



August 21 Monthly Membership DINNER Meeting

Syberg's on Dorsett

September 18 Monthly Membership LUNCH Meeting

Syberg's on Dorsett

September 26 Educational Seminar

Enterprise University

October 7 ASA Midwest Council Golf Tournament

Whitmoor Country Club

October 16 BPI in a Box Luncheon-Sub and Supplier members only!

Syberg's on Dorsett

November 20 Monthly Membership LUNCH Meeting

Paric 's HQ

December 4 Casino Night-Member Holiday Party

Syberg's on Dorsett

January 29 Meet the GC's Expo

St. Charles Convention Center

<u>VISIT WWW.ASAMIDWEST.COM TO REGISTER FOR ANY OF THE ABOVE EVENTS!</u>

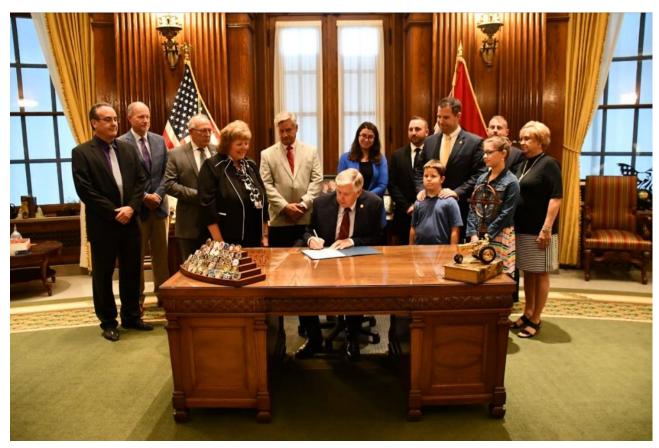
<u>Event registration now requires member login, contact susan@asamidwest.com with questions!</u>

ASA Midwest Council is on Facebook, Twitter & LinkedIn Follow ASA Midwest Council for the latest news and information!



REGISTRATION
AVAILABLE
www.asamidwest.com

## ASA/SITE INITIATIVE SIGNED BY GOVERNOR PARSON



Legislative Session to advance protections for AGC of Missouri, the insurance industry, and other subcontractors. SB 167 was approved and signed stakeholders to ensure a viable legislative into law by Governor Parson on Thursday. The solution was accomplished. legislation was sponsored by Senator Sandy during the bill signing, are Tim Thomas and Crawford (R-Buffalo) and Representative Aaron Walter Bazan, Jr., past presidents of the Griesheimer (R-Washington) and requires that a ASA Midwest Council, and members of the ASA general or prime contractor obtain a surety bond Advocacy Committee, who worked diligently on when performing work on private development this bill; along with our chapter attorney, Richard construction projects on publicly owned land. Stockenberg,

subcontractors maintain payment protections for subcontractors in these 11th 2019. rare circumstances. This new law could be particularly helpful when St. Louis constructs a new Major League Soccer stadium. The expected Stadium project is projected to be downtown on land that will be owned by the City of St. Louis but will be a privately-owned stadium.

The ASA worked with other industry partners this The ASA worked extensively with PDF, SITE, Pictured above with Sandberg, Phoenix, von Gontard. ASA was fortunate to be invited by The legislation closes a loophole in the law where Senator Crawford, Representative Griesheimer, lien and Governor Parson to participate in the final Therefore, it was essential to provide step, and attend the bill signing on Thursday, July

The month of July was relatively quiet on the legislative front; however, the Executive branch was busy completing bill reviews so that the Governor could make his final decision whether or not to sign or veto the bills passed by the General Assembly during the 2019 legislative session. In addition, Jefferson City is beginning to return to some degree of normalcy as the recovery from the tornado and prolonged flooding continues.

Pursuant to the Constitution, all non-budget related legislation had to be signed or vetoed by the Governor by July 14. If the Governor neither signed or vetoed a bill, the bill simply becomes law. The Governor's bill focus in June was mainly on the budget, small non-controversial pieces of legislation (i.e. highway naming) and his legislative priorities such as the bill authorizing the \$300 million bonding package for the construction and repair of roads and bridges across Missouri. The majority of the bills passed by the legislature were signed the week of July 8<sup>th</sup>. Only six bills were vetoed by Governor Parson. All other bills passed by the General Assembly were signed into law, including all of the appropriations bills which required action by June 30.

The biggest news for ASA members was the signing of SB167 on July 11. SB167 was ASA's priority legislation which provides payment recourse for subcontractors and suppliers working on public works projects designed to be used for non-government purposes. Governor Mike Parson held a public signing ceremony for SB167 in his office July 11. Walt Bazan and Tim Thomas attended the bill signing ceremony on behalf of ASA, as well as the bill sponsors, Senator Sandy Crawford and Rep. Aaron Griesheimer. We are truly thankful to Sen. Crawford and Rep. Griesheimer for their dedication and assistance in getting this important bill across the finish line.

Of the six bills rejected by Parson, two were House bills and four were Senate bills. These bills are outlined below. The bills not vetoed by the Governor will not become law until August 28, unless the bill contained an emergency clause indicating a specific start date.

HB399, which was a healthcare related bill, was vetoed by the Governor due to a provision which specified that the Director of the Department of Health and Senior Services must hold a Ph.D. in a health-related field, or be a M.D. or D.O., or hold an equivalent degree. Parson disagreed with limiting the Governor's ability to appoint other qualified individuals to the position, such as an attorney who has spent a career practicing health care law.

HB447, a bill dealing with the regulation of coroners, and SB282, dealing with human remains and organ donation, were both vetoed by Governor Parson due to a provision in each bill which allowed for the outdoor cremation of a deceased person. Parson noted he was uncomfortable with the idea without more discussion of the health and safety concerns of the cremation as well as respect of the deceased.

SB147, a wide-ranging motor vehicle bill which also included an increase in some license fees, and repealed the motorcycle helmet law, was vetoed because of two separate provisions opposed by Parson. First was a section that singled out St. Louis City and St. Louis County as areas where minor traffic violations would be exempt from a driver possibly having their license suspended. The Governor's veto letter stated this was likely unconstitutional to make a special law just for a certain geographic area. The second provision unfavorable to Parson was the creation of a statewide towing task force relating to consumer complaints on nonconsensual tow charges. Parson stated the Attorney General's Consumer Complaint Division already handles these issues.

Also vetoed by the Governor was SB202, dealing with the distribution to counties of mining royalties on federally owned land in Missouri. While Parson stated he agreed with the premise of the bill, he noted that such decisions are based in federal law and cannot be changed in state statute.

The final veto issued by Parson was on SB414. The bill sought the creation of a Health Insurance Innovation Task Force that would deal with certain waivers under the Affordable Care Act. Governor Parson's veto letter was in agreement with the substance of the legislation, but he stated there were several unrealistic timelines set forth in the bill and felt the task force would not have adequate time to develop and consider recommendations. That task force was created by the Governor shortly after the veto by executive order.

Capitol observers will now look ahead to the annual veto session to be held on September 11, where lawmakers may consider overriding of any bills vetoed by the Governor. In the meantime, Senators and Representatives continue to work in their home districts, holding fundraisers and other events in preparation for the 2020 election cycle.

We will continue to keep you updated on issues in Jefferson City and around the state that impact ASA and the construction industry. Nikki Strong, Strong Consulting Group.

## **ASA Midwest Council Members**

24/7 OnSite Cameras Acoustical Ceilings, Inc. Acropolis Technology Group Advanced Environmental Svcs Affton Fabricating & Welding

Ahern Fire Protection AME Constructors

American Burglary & Fire, Inc. American Steel Fabrication, Inc.

Anders CPAs + Advisors Aqueduct Plumbing LLC

Architectural Sheet Metal Systems Architectural Systems Co.

Aschinger Electric
Aspen Waste Systems
Autco Appliances
Auto Trim Restyling

Automatic Controls Equipment Bangert Computer Systems Bazan Painting Company Bell Electrical Contractors Benson Electric Company

Bick Group

Big Boy's Steel Erection
Bi-State Fire Protection Corp.
Bi-State Utilities Company
Bloomsdale Excavating Co.
BluSky Restoration
Boyer Fire Protection
Brown Smith Wallace LLP
Building Point Mid-America
C.E. Bollmeier Company, Inc.

C. E. Jarrell Contracting CK Power CMIT Solutions CNA Surety CSA Advisors LLC

Cardinal Environmental Operations CarsonAllaria Wealth Management

Cee Kay Supply

Century Fire Sprinklers, Inc. CliftonLarsonAllen, LLP Collins & Hermann Common Sense Solutions Corrigan Company

Doll Services and Engineering Drilling Service Company Dynamic Controls, Inc. ELCO Chevrolet Cadillac Enterprise Bank & Trust Equipment Share

Event Productions, Inc. Fabick CAT

FBM

Fenix Construction Co. of STL

Flooring Systems, Inc. Foreman Fabricators

Foundation Supportworks by Woods

Freeman Contracting Frost Supply

Galloway, Johnson, Tompkins,

Burr & Smith

George McDonnell & Sons

Golterman & Sabo Grant Contracting Grasser Electric Guarantee Electrical H & G Sales, Inc. HM Risk

Haberberger, Inc. Hager Companies Hanenkamp Electric

Hansen's Tree, Lawn & Landscaping Hawkins Construction & Flatwork

Hayden Wrecking Heitkamp Masonry Hoette Concrete Ideas4Promos

Imperial Metal Company Integrated Facility Services

Irwin Products JD Kutter J.F. Electric J.W. Terrill

John J. Smith Masonry Johnson Controls Jos. Ward Painting Co. K & K Supply, Inc. Kaemmerlen Electric Kaiser Electric

KAM's Mechanical LLC Kay Bee Electric Kent Companies LLC Kirberg Company

Kirby-Smith Machinery, Inc. Knapheide Truck Equipment

Landesign LLC

Lawrence Fabric & Metal Structures

Leach Painting Company Liberty Mutual Surety Lindberg Waterproofing Linek Plumbing Co.

Lizmark

**Luby Equipment Services** 

Marketeer, Inc. Martin Fence, LLC Meyer Painting Co. Midwest Elevator Montgomery Bank Mueller Prost Murphy Company Negwer Door Systems Niehaus Building Services NuWav

O.J. Laughlin Plumbing Co. On Site Companies, Inc. P & A Drywall Supply P.M. Leach Painting Co.

Pac-Van, Inc.

Parkway Construction Services Patterson's Hospitality Agents LLC

PayneCrest Electric Pearl Street Electric, LLC Pipe and Duct Systems

Plumbing Planning Corporation

**PPG Paints** 

Precision Analysis, Inc. Professional Installers

Professional Metal Works, LLC

R.F. Meeh Co. RJP Electric

Raineri Building Materials

Ravensberg, Inc.

Rebar Specialists Installation

Rental Supply, Inc.

Rock Hill Mechanical Corp.

RubinBrown LLP

Sachs Electric Company Safety International, LLC

Sandberg, Phoenix, von Gontard Schaeffer Electric Co., Inc.

Schaeffer Electric Co., Inc. Schmersahl Treloar & Co.

Seal the Deal Too Seiler Instruments SFW Partners, LLC The Sherwin-Williams Co.

Signature Craft Sikich LLP Smash-It

St. Louis-KC Carpenters Reg Council

Stylemaster Apparel, Inc.

Sunbelt Rentals
Swanson Masonry, Inc.
T.J. Wies Contracting
Taylor Excavating
Team Industrial Service

Taylor Excavating
Team Industrial Services
Tradesmen International
TROCO Custom Fabrication

UHY LLP

**USI Insurance Services** 

**United Rentals** 

Vee-Jay Cement Contracting Wies Drywall and Construction

Worksafe Technologies

**Zurich Surety** 

Each month you will receive an update on the committees within ASA, to keep you informed. on current happenings at the committee level. Below are this month's committee reports. Interested in joining a committee? Contact Susan Winkelmann, ASA Executive Directorsusan@asamidwest.com or 314.845.0855

## **MEMBERSHIP**

## IT IS DUES RENEWAL TIME!

If you have not received your invoice, please contact susan@asamidwest.com for a copy of your invoice, as payment was due July 1st.

The ASA Membership Committee is asking for your help. If you know a subcontractor who could benefit from the resources that ASA brings to its members, let us know. The benefits of ASA membership are many and our committee is focused adding on quality members. For Additional information contact on of our Membership Committee Co-Chairs Chris O'Hagan, JD Kutter, at (314) 444-4949 or chris@jdkutter.com. Matt Tucker. Affton Fabricating & Welding, at (618)391-0434 or mtucker@afwc.com

## **SAFETY**

The ASA safety committee is growing! We meet the fourth Thursday of the month at 4:00pm. The location varies by month. Please consider sending someone from your staff to join our committee. Lets be **Always Safety Aware!** For additional information regarding the ASA Safety Committee, contact our Safety Committee Co-Chairs-Rose Kastrup with CSA Advisors at (417) 761-4194 or Steve Williams with Bell Electrical at (314) 447-9071.

## **CONTRACT REVIEW**

The committee reviews subcontract agreement of general contractors and makes recommended changes. Our library of contracts reviewed is large. For a copy of any of these reviews contact Susan Winkelmann-susan@asamidwest.com

If you have questions regarding the contract review service, contact committee chair, Dick Stockenberg, Sandberg Phoenix, von Gontard <a href="mailto:rstockenberg@sandbergphoenix.com">rstockenberg@sandbergphoenix.com</a>.

## **PROGRAMS**

Our goal is to continue to provide relevant programming to all our members. If you have suggestions for future ASA program topics, of our **Programs** please contact either Committee Co-Chairs: Chris O'Hagan, chris@idkutter.com Steve Albart, salbart@enterprisebank.com

## ASA GOLF TOURNAMENT

REGISTRATION IS AVAILABLE ON THE ASA WEBSITE! MONDAY, OCTOBER 7, 2019 Whitmoor Country Club

## **EVENT SPONSORSHIPS AVAILABLE!**

Questions? Contact Golf Committee Co-Chairs Jennifer Church, United Rentals <u>jchurch@ur.com</u> Steve Cummins, Bell Electrical steve.cummins@bellelectrical.com

## **Apply Today for ASA Awards**

awards offered ASA. Visit https://www.asaonline.com/awards/ to apply. program's rigorous criteria include the use of a

The ASA Certificate of Excellence in Ethics recognizes subcontractors for their commitment to ASA values, such quality construction and a safe and healthy work environment. Each applicant is required to respond to questions concerning the firm's corporate ethics policies and procedures, its construction practices, and its general business practices. Each applicant also is All award winners will be recognized during the 2020 required to submit detailed documentation, including sealed letters of recommendation from a customer, a competitor, and a supplier.

The ASA National Construction Best Practices Awards recognize prime contractors that exemplify the values of subcontractors, treat subcontractors fairly through Applications are now being accepted for many of the use of level-playing-field contract terms, and consider subcontractors part of their core project teams. The standard subcontract whose provisions substantially reflect the best practices incorporated into the ASAendorsed ConsensusDocs 750 Standard Agreement Between Constructor and Subcontractor, as well as highly favorable evaluations from three specialty trade contractors, based on 20 project management factors.

> SUBExcel conference on March 4-7, 2020, in Las Vegas, Nevada. We highly encourage all ASA members to get involved in are awards program. These valuable recognition opportunities are only available to ASA members.

**SAVE THE DATE MARCH 4-7** 







## **Choosing a Hard Hat**

A hard hat is designed to protect from impacts that could damage the brain, so take its upkeep seriously.

Think about this for a minute: the head is about oneseventh of a body's total height, but it's the nerve center for everything done on the job site. Your eyes, your ears, your nose . . . almost everything you use for sensory input resides there.

But your head also houses the most important organ in your body: the brain. If damaged, nothing else functions properly. Head protection helps to safeguard this vital organ that's so important, both on the job and off.

That means choosing the right hard hat for your application is critical.

## **Types of Hard Hats**

When I say "types," I'm not talking about cap, full brim, or climbing models. Those are styles. Type refers to a standards designation. The current ANSI consensus standard for hard hats is ANSI/ISEA Z891.1-2014.

A Type I hard hat is certified to reduce the impact of blows to the crown or top of the head. If tools, small parts, or other items are dropped from a height (or if you rise up under an obstruction and bang your head), you're protected.

A Type II hard hat cushions the impact from top-ofthe-head blows but also protects the worker from lateral impact. This is a requirement when working around moving equipment or materials where a side blow is possible.

### **Understanding a Hard Hat's 'Class'**

A hard hat's Class designation is different from its Type. While Type represents impact protection, Class refers to electrical protection. In the past, the electrical class designations were A, B, and C, with A being the highest hazard rating. However, the Class labels are now E, G, and C. As you'll see, this labeling system is more intuitive when choosing the right hard hat.

## The electrical ratings are:

Class E (electrical, non-conductive)—intended to reduce the danger of contact with higher voltage conductors, with hard hat test samples proof-tested at 20,000 volts (phase to ground).

Class G (general, non-conductive)—intended to reduce the danger of contact with low voltage conductors. Test samples are proof-tested at 2,200 volts (phase to ground).

**Class C** (conductive, no electrical rating)—not intended to protect against electrical hazards and, therefore, are not tested for it.

Look at Class this way: Electrical workers are more at risk from high-voltage electrical hazards and should use Class E hard hats.

General construction workers, who may come in contact with low-voltage hazards, should use a Class G hard hat, at minimum.

Workers proven to be without the possibility of electrical hazard contact can use a potentially conductive Class C hard hat.

## **Some Final Hard Hat Tips**

A hard hat is designed to protect from impacts that could damage the brain, so take its upkeep seriously. Sunlight can affect many hard hat materials, so make sure your hard hat is stored away from it. That means it really shouldn't be left on a truck's dashboard or hanging from a hook on the back windshield.

Prolonged or even incidental contact with some chemicals and harsh detergents can deteriorate the shell's materials. It should never be cleaned with gasoline, paint thinner, or any petroleum-based liquid. Mild soap and water are safe to use. If tar or other sticky materials can't be removed with soap and water, it's better to replace the hard hat and not risk worker safety.

Inspect hard hats regularly throughout the day. Damage can occur without notice and compromise protection. Of course, any hard hat that's been struck severely should be immediately removed from service and replaced. Even if it looks OK, hairline cracks that you can't see will affect its integrity.

And always remember this: Your head may only be 15 percent of your body height . . . but protecting it deserves 100 percent of your attention. Work safely!

## INTERESTED IN SPONSORING AN UPCOMING MEETING? ONLY \$250-CONTACT SUSAN@ASAMIDWEST.COM FOR DETAILS!

# Anders CPAs + Advisors Auto Trim Restyling Brown Smith Wallace LLP Imperial Metal Company Inc. Plumbing Planning Corporation

Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting. All <u>first time</u> non member guests are free of charge.

Please register your guest in advance by contacting susan@asamidwest.com



## Sponsorship Rates

Sponsorship opportunities are available in the ASA newsletter. Rates are very reasonable but are limited. Below are the rates. If interested, please call Susan at 314 845-0855.

, I	
• Website Rotating	\$420/Year
• Website Static	\$1,000/Year
• 1/4 Page Monthly	\$300/Year
• 1/4 Page Quarterly	\$125/Year
• 1/2 Page Monthly	\$500/Year
• 1/2 Page Quarterly	\$225/Year
<ul> <li>Business Card Monthly</li> </ul>	\$125/Year
• Business Card Quarterly	\$70/Year
• Whole Page 1X	\$300 Per Issue

• Whole Page Quarterly

\$900/Year







FOLLOW ASA ON OUR SOCIAL MEDIA!
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ASA MIDWEST COUNCIL EVENTS AND NEWS!