### **SEPTEMBER 2022**

#### **SEPTEMBER**

September 21 Monthly LUNCH Meeting Syberg's on Dorsett

#### **OCTOBER**

**October 3 ASA Golf Tournament** *Whitmoor Country Club* 

#### **NOVEMBER**

**November 16 Monthly LUNCH Meeting** *Syberg's on Dorsett* 

#### **DECEMBER**

December 7 Casino Night Holiday Party Syberg's on Dorsett

#### **FEBRUARY**

February 1 Meet the GCs Expo St. Charles Convention Ctr.

For a complete list of all upcoming ASA MWC meetings and events visit our website <u>www.asamidwest.com</u> I want to start out by saying congrats on making it through your summer projects.

With summer coming to an end, other things are starting back up. School, start of budget season, Veto session, and many more. You may remember seeing an email needing your feedback about proposed legislation. This email was sent to the membership to gather information to send to our lobbyists. A sponsor for the bill has ben found but looking to get more sponsors. There are dedicated members of ASA trying to introduce laws that help subcontractors. (Yes there is a committee for that if you would like to help.) Making 3 little words, "Paid if Paid" illegal in a contract could make the difference of a subcontractor staying alive to fight another day or closing the doors. When and if this gets some traction we will keep you up to date.

The next time you have some free time...... explore the ASA Midwest Council's website. The directory page is a great place to start when asking "Do you know anybody that does...." You can pick from the drop down of different categories to locate a qualified company to complete multiple tasks from auto detailing to masonry to web security and everything in between. Another benefit of being an ASA member is having access to the Affinity program, which offers ASA member only discounts to all members. ASA members helping ASA members. If you or your company would like to join the Affinity Program please visit that section for more information, or contact executive director, Susan Winkelmann.

I look forward to seeing you at the 35th Annual Golf Tournament on October 3rd at Whitmoor Country Club. If you haven't registered yet, there is still time to visit www.asamidwest.com before September 26th.

Stay Safe!

Dan Tucker MC Mechanical Services President, ASA MWC | 314.707.7595 | <u>dtucker@mcservicestl.com</u>



**Syberg's on Dorsett** 2430 Old Dorsett Rd. Maryland Heights, MO Directions: Exit HWY 270 at the Dorsett Exit. Go east on Dorsett, and left onto Old Dorsett Road to Syberg's.



#### SEPTEMBER 2022 Monthly LUNCH Meeting

#### Syberg's on Dorsett Wednesday, September 21st 11:30 a.m. to 1:00 p.m.

Join us for the ASA Monthly **LUNCH** Meeting on Wednesday, September 21st at 11:30 a.m. We will discuss a very important topic to our industry at this meeting. *Suicide Prevention & Mental Health in the Construction Industry.* 

Thank you to our speaker Mr. Brandon Anderson, VP of Safety, AGC of Missouri.

The construction industry is a one of the strongest industries, with some of the best people making up the workforce. Although construction is very rewarding, it has been taboo to talk about what is responsible for the death of many people in our workforce..SUICIDE

As a male dominated industry, historically, there has been a stigma that we can't talk about what's troubling us, our feelings, etc., AGCMO has been working to break that **STIGMA** since 2019, through education, courage and compassion.

Mr. Brandon Anderson, VP of Safety, AGCMO, will share the following information during his presentation:

- $\checkmark$  Identifying warning signs
- $\checkmark$  How to listen and respond
- ✓ How to start a conversation to instill HOPE, that you are not alone
- $\checkmark$  Resources available to the work force.
- √ Q&A

Syberg's on Dorsett | 2430 Old Dorsett Road | Maryland Heights, MO 63043 |

#### <u>MEETING AGENDA:</u> Meeting Begins | 11:30 a.m.

Lunch | 11:45 a.m. Program | (over lunch) 11:45 a.m. to 1:00 p.m.

#### **<u>Registration includes lunch & Program</u> \$25 ASA Members | \$65 Non ASA Members**

#### Register online-www.asamidwest.com by Friday, September 16, 2022.

(Attendees not cancelled by 9.16.22. will be charged per ASA cancellation policy. No refund after 9.16.22. but you may always send someone in your place if you are unable to attend the meeting)

#### SEPTEMBER IS SUICIDE PREVENTION AWARENESS MONTH

In addition to the presentation at our September 21st Monthly Member Meeting, there are many resources available to our industry, for anyone that may be struggling with work related stress, anxiety, depression, and despair.

Below are just a few FREE resources available!



#### NEW NATIONAL SUICIDE & CRISIS LIFELINE DIAL 988

We can all help prevent suicide. The Lifeline provides 24/7, free and confidential support for people in distress, prevention and crisis resources for you or your loved ones, and best practices for professionals in the United States.





#### https://www.constructionworkingminds.org/

OSHA RESOURCES https://www.osha.gov/preventingsuicides

Energy control procedures used less frequently than once annually (per 12-month interval) must be inspected only when used.

#### Periodic Inspection for Hazardous Energy Control (Lockout/Tagout) Program

#### Steve Williams, Bell Electrical Contractors ASA Safety Co-Chair

#### Introduction

A required component of an effective energy control program is an annual periodic inspection for each piece of equipment requiring lockout and tagout procedures to evaluate the adequacy of the procedures and the ability of • the authorized employee to follow the procedures. The lockout and tagout procedures for each piece of equipment must be accurate and followed, in proper  $\sqrt{}$  sequence, to prevent severe injury and death.

All equipment installed, replaced, or having had a major  $\sqrt{}$  repair, renovation, or modification after January 2, 1990, must be designed to accept a lockout device.

# Recommendations for Best Practices in Implementation

The periodic inspection is an audit/evaluation that provides for worker safety by ensuring that proper lockout and tagout sequence is performed on each specific piece  $\sqrt{}$  of equipment and that the written procedure is accurate. The following are best practices for implementing the legal requirement for an annual inspection.

#### **General Information**

- At a minimum, the periodic inspection process must √ contain two components:
- $\sqrt{}$  an inspection of each energy control procedure and
- ✓ a review of each authorized employee's √ responsibilities under the energy control procedure being inspected.
- The goal of the periodic inspection is to
- verify that the procedures are adequate by ensuring <sup>1</sup> that all energy sources are identified and controlled, de-energized, or otherwise made safe,
- $\sqrt{}$  verify that the procedures are being properly applied,
- ensure that the employees involved are familiar with their responsibilities,
- ensure that the employees maintain proficiency in the energy control procedures that they are responsible for, and
- $\checkmark$  identify inaccuracies and deficiencies to correct them.
- The periodic inspection process will ascertain whether
- $\checkmark$  the steps in the written procedures are being followed,
- √ the employees know how to follow the written procedures, and
- the written procedures provide the necessary protections

#### Inspection

- The annual periodic inspection may be achieved through planned visual observations, random audits, or safety tours.
- A periodic inspection must include a demonstration of the procedures and must be performed while the authorized employee performs service/maintenance on machine/equipment.
- Each energy control procedure must be separately inspected to ensure that the procedure is adequate and is properly implemented by the authorized employee.
- Employers must certify that the inspections were performed. The certification must specify the following:
- The machine/equipment on which the energy control procedure was used
- The date of the inspection
- The name(s) of the employee(s) included in the periodic inspection
- The name(s) of the inspector(s).

#### **Equipment that Requires Written Procedures**

- Procedures shall be developed, documented, and used for the control of hazardous energy when ANY of the following elements exist:
- The machine or equipment has the potential for stored or residual energy or re-accumulation of stored energy after shutdown.
- The machine or equipment has a single energy source that is not readily identifiable or capable of being isolated.
- The isolation and locking out of that energy source does not completely deenergize and deactivate the machine or equipment.
- The machine or equipment is not isolated from that energy source and is not locked out during servicing or maintenance.
- A single lockout device will not achieve a locked-out condition.
- The lockout device is not under the exclusive control of the authorized employee performing the servicing or maintenance.
- The servicing or maintenance creates hazards for other employees.
- The employer has had an incident involving the unexpected activation or re-energization of the machine or equipment during servicing or maintenance.

#### Written Energy Control Procedures

- Written energy control procedures should contain elements such as
- the scope of the procedures,
- the intended purpose,
- the names of authorized personnel,
- rules for shift change, transfer of locks, etc., and
- specific methods used to control hazardous energy.

# Please join us for the 35th Annual ASA Midwest Council Gof Tournament

October 3, 2022 | Whitmoor Country Club | 11:30 am. Tee Time

**Reservations Required • Sponsorships Available** 



All-Inclusive Registration: GOLFER GIFT • LUNCH • COURSE GAMES • COURSE BEVERAGES • DINNER • COCKTAIL HOUR

Visit asamidwest.com to register. susan@asamidwest.com or (314) 845-0855 for additional details. Building. Community.

# **REGISTRATION CLOSES SEPTEMBER 26th!!**



FOLLOW US ON FACEBOOK, TWITTER & LINKEDIN!

# Upcoming ASA Midwest Council Meetings & Events



September 21

October 3

November 16

**December 7** 

February 1

April 22

Syberg's on Dorsett

**ASA Monthly LUNCH Meeting** 

**ASA's 35th Annual Golf Tournament** *Whitmoor Country Club* 

**ASA Monthly LUNCH Meeting** Syberg's on Dorsett

**Casino Night Member Holiday Party** Syberg's on Dorsett

*Meet the GCs Expo St. Charles Convention Center* 

**30th Annual Awards Gala** *The Four Seasons Hotel* 

<u>VISIT WWW.ASAMIDWEST.COM TO REGISTER FOR ANY OF THE ABOVE EVENTS!</u> <u>Event registration requires member login, contact susan@asamidwest.com with questions!</u>

ASA Midwest Council is on Facebook, Twitter & LinkedIn Follow ASA Midwest Council for the latest news and information!





The **Tom Owens Memorial Scholarship** is a 501(c)(3) non-profit organization that provides financial assistance to qualified candidates who are part-time or full-time students who attend or will be attending accredited junior college, college, university or post-graduate institutions.

Please consider making a tax deductible donation to the *Tom Owens Memorial Scholarship Fund* to further our cause and support deserving students advance their educational goals!

For additional information about the Scholarship Fund contact Chris O'Hagan, J D Kutter chris@jdkutter.com

www.asamidwest.com



#### THANK YOU to the MEMBER COMPANIES that attended our last monthly meeting

Affton Fabricating Bi-State Fire Protection CK Power D&L Painting & Drywall Drilling Service Co. Enterprise Bank & Trust Fabick Rents Focal Pointe Outdoor Solutions Foremen Fabricators J D Kutter Jarrell Mechanical Contractors John Bender, Inc. Luby Equipment Services MC Mechanical Meyer Painting Co. MJ Products Mold Solutions O.J. Laughlin Plumbing Co. P & A Drywall Pac-Van/United Rentals R. F. Meeh Schmersahl Treloar The Daniel and Henry Co. T J Wies Contracting Vision Electric & Systems Wies Drywall & Construction



# **DID YOU KNOW?**

Check out the Info Hub on the ASA National Website for extra member benefits included in your membership!

## www.asaonline.com, then member login to access the Info Hub

## A few Areas to visit in the Info Hub Include:

- $\sqrt{}$ **Resources section.** There are hundreds of documents in the Resources section of the **Info Hub** that include critical COVID-19 information, sample contract language, negotiating tips, archived webinars, and so much more.
- $\sqrt{}$ **ASAdvantage.** In the Info Hub, there is a link to our ASAdvantage program. Members should spend time looking through what is available. Includes programs to save money with Office Max, UPS, Lenovo, Verizon Wireless, as well as discounts on software, and many other cost savings discounts.

You must login to the ASA National website to access the Info Hub, and your login is different than your local ASA Midwest Council login information.

If you need assistance logging in, please contact: Loni Warholic: lwarholic@asa-hg.com



The results of the August 2 Primary election held a While no one knows for certain what this means for few surprises, none being bigger than incumbent the future of the Senate, it surely makes it easier for Senator Bill White (R-Joplin), losing to political individual Senators to align themselves with newcomer Jill Carter. Her victory was the hallmark Conservative Caucus beliefs, while not being labeled of the Senate's Conservative Caucus efforts to grow as belonging to a group intent on obstructing their numbers in the upper chamber. They also saw progress. It also sets up the opportunity for former victories in other races around the state, including members of the Conservative Caucus to make a play Mary Elizabeth Coleman in SD 22 in Jefferson for leadership positions within the Senate. County, Nick Schroer in SD 2 in St. Charles County, and Ben Brown in the 26<sup>th</sup> district which runs from In other news, Governor Mike Parson will likely set western St. Louis County to Osage County. The the date of a special legislative session to begin the growing numbers of elected Senators rumored to be first part of September and run concurrent with the aligning with the Conservative Caucus left many upcoming veto. As of press time for this newsletter, Capitol concerned the dysfunction in 2023 would top the Governor had not officially made the call, but it last year's dysfunction.

weeks after the election, when members of the revenues in the state coffers. This comes on the heels Conservative Caucus announced they disbanding. Excerpts from their press release are as taxpayers a one-time tax credit of up to \$500. follows:

electorate decisively voted in favor of the programs for a six-year period instead of the towconservative message espoused by Conservative year extension they passed during the last legislative Caucus-aligned Republicans—support for the Party session. platform and accountability for votes taken.... As such, we believe the time has come to seek unity Next up on the legislative calendar is the within a single majority caucus in the Missouri constitutionally mandated veto session on September Senate chamber under exclusively the Republican 14, followed by the General Election on November banner.... The best way to now accomplish these 8. At this point, we are not aware of any effort by a new coalition obiectives is through leadership within the Republican Senate majority that is not constrained by the labels of the past. Such We appreciate the opportunity to represent you in a change is necessary to achieve peace within a body Jefferson City and will keep you updated on all the that has seen little of it since the final legislative day news in the political world as it occurs. Nikki Strong, of the 2021 First Regular Session.... Therefore, Strong Consulting Group. effective immediately, we must disband even the informal designation of "Conservative Caucus" or any other label that separates us from the single Republican majority that holds a supermajority in the Missouri Senate. We are committed to forming a new leadership coalition with any Senator that is ready to prioritize the passage of major Republican policy above a desire for continued conflict."

was expected within days. As you will recall, Parson has announced his intent to pass a massive tax cut for The biggest surprise, however, came nearly two Missourian's, based on the recent record setting were of his veto of a legislative proposal to give certain Parson's proposal puts in place a permanent, across the board tax cut. Additionally, he intends for "On August 2nd, 2022, the Republican Primary legislators to renew certain agricultural tax credit

of legislators to override any of Parson's vetoes.



24/7 OnSite Cameras Acoustical Ceilings, Inc. Acropolis Technology Group Affton Fabricating & Welding A.L.L. Masonry Construction Co. All American Painting Co. AME Constructors American Steel Fabrication, Inc. Aqueduct Plumbing LLC Archview Metal Systems Co. Archview Services Armanino LLP Aschinger Electric Aspen Waste Systems Auto Trim Restyling **Bazan Painting Company Bell Electrical Contractors Benson Electric Company Bick Group Bi-State Fire Protection Corp.** BluSky Restoration **Boyer Fire Protection** Budrovich **Building Point Mid-America** C.E. Bollmeier Company, Inc. C. E. Jarrell Contracting Capital One **Central Power Systems & Services CK Power CK Supply** CliftonLarsonAllen LLP **CMIT Solutions CNA** Surety CSA Advisors LLC Century Fire Sprinklers, Inc. **Common Sense Solutions Cooperworks Industries Corrigan Company** D&L Painting and Drywall **Drilling Service Company** Dynamic Controls, Inc. ELCO Chevrolet Cadillac **Empire Fence & Custom Iron Works** Enterprise Bank & Trust **Equipment Share** Fabick CAT FastTrac Rentals LLC

Federal Steel & Erection Co. Fenix Construction Co. of STL Flooring Systems, Inc. Focal Pointe Outdoor Solutions, Inc. Foreman Fabricators Foundation Supportworks by Woods George McDonnell & Sons Golterman & Sabo Grant Contracting Grasser Electric Guarantee Electrical H & G /Schultz Door Inc. Haberberger, Inc. Hager Companies Hanenkamp Electric Hansen's Tree, Lawn & Landscaping Hawkins Construction & Flatwork Hayden Wrecking Heitkamp Masonry Ideas4Promos Imperial Metal Company **Integrated Facility Services** Irwin Products **ID** Kutter J.F. Electric **J & S Industrial Services** I.W. Terrill John J. Smith Masonry K & K Supply Kaemmerlen Electric Kaiser Electric KAM's Mechanical LLC Kay Bee Electric Kirby-Smith Machinery, Inc. Knapheide Truck Equipment Landesign LLC Lawrence Fabric & Metal Structures Leach Painting Company Liberty Mutual Surety Lindberg Waterproofing Linek Plumbing Co. Luby Equipment Services Marketeer, Inc. Maxim Crane Works LP Meyer Painting Co. MC Mechanical **MJ** Products

Mid-America Carpenters Reg. Council **Midwest Elevator** Mold Solutions Montgomery Bank Murphy Company Negwer Door Systems Nu Wav O.J. Laughlin Plumbing Co. On Site Companies, Inc. P & A Drywall Supply Parkway Construction Services PavneCrest Electric Pirtek Overland Pipe and Duct Systems Precision Analysis, Inc. Professional Metal Works, LLC R.F. Meeh Co. **RIP Electric** Ravensberg, Inc. Rock Hill Mechanical Corp. RubinBrown LLP Sachs Electric Company Sandberg Phoenix Schmersahl Treloar & Co. Seiler Instruments SFW Partners, LLC The Sherwin-Williams Co. Siemens Sikich LLP The Daniel and Henry Company The Stockenberg Law Firm Stylemaster Apparel, Inc. Sunbelt Rentals Swanson Masonry, Inc. **Titan Carpentry LLC** T.J. Wies Contracting **Taylor Excavating Too Creative TROCO Custom Fabrication** UHY LLP **United Rentals UNITS Moving and Portable Storage Vee-Jay Cement Contracting** Vision Electric & Systems Wies Drywall and Construction **Zurich Surety** 

Each month you will receive an update on the committees within ASA, to keep you informed. on current happenings at the committee level. Below are this month's committee reports. Interested in joining a committee? Contact Susan Winkelmann, ASA Executive Directorsusan@asamidwest.com or 314.845.0855

#### <u>SAFETY</u>

Lets be **Always Safety Aware**! Check out the Safety page on the ASA website. Member only access to monthly Tool Box Talks is included in your ASA membership! For additional information regarding the ASA Safety Committee, or to join the committee, contact our Safety Committee

Co-Chairs: Rose Kastrup with CSA Advisors at (417) 761-4194 or Steve Williams with Bell Electrical at (314) 447-9071.



#### **MEMBERSHIP**

#### Welcome to our two newest members: J&S Industrial Services & CliftonLarsonAllen LLP

Help ASA Midwest Council continue to grow! If you know a subcontractor who would benefit from the resources that ASA brings to its members, let us know. The benefits of ASA membership are many and our committee is very focused on adding quality new members. For Additional information contact our Membership Committee Chairperson, Chris O'Hagan, JD Kutter. (314) 444-4949 or chris@jdkutter.com.



#### **CONTRACT REVIEW**

If you have questions regarding the contract review service offered to our ASA members, please contact the Contract Review committee chair, Dick Stockenberg, ASA MWC chapter attorney, The Stockenberg Law Firm; <u>richard@stockenberglawfirm.com</u>

#### **PROGRAMS**

Do you have suggestions for upcoming speakers and seminar topics? We want to hear from our members to ensure we are providing the best content possible to meet your needs! If you have suggestions or feedback, please contact our Programs Committee Chair: Chris O'Hagan, <u>chris@jdkutter.com</u> or executive director, Susan Winkelmann; <u>susan@asamidwest.com</u>

#### <u>GOLF</u>

The golf committee is hard at work planning the Monday, October 3rd golf tournament. If you haven't registered yet to golf or sponsor the event, you have until Monday, September 26th to visit asamidwest.com to register. Special thanks to our named tournament sponsor, *Pirtek Overland*, our putting contest sponsor, *Paric*, our meeting of the courses sponsor, *United Rentals*, and our shoot out sponsor, *CSA Advisors!* 



# SUBExcel 2023 March 8-11, 2023 Fort Worth, Texas

The premier education and networking event for subcontractors. specialty trade contractors, and suppliers.

## Come join us for this industry leading event!

SUBExcel is the annual national convention of the American Subcontractors Association, a trade association representing subcontractors, specialty trade contractors and SOON! WATCH YOUR EMAIL AND WEBSITE suppliers. We are planning for 2023 to be our FOR DETAILS! biggest year yet, so make plans now to bring your whole team! Mark your calendars today and prepare for inspiration, new ideas, guality education, and a ton of fun!

Some of the highlights of the 2023 SUBExcel include:

- Speakers and educational sessions that can change the course of your business.
- Industry suppliers exhibiting their gamechanging products & services.
- Luxury hotel accommodations.
- Special events, including the ASA President's Welcome Reception, the Final Reception & Banquet, and a variety of fun activities!
- Deep dives into the future of the industry, your chapters and the association as a whole in ASA's task force, committee and council meetings....And much more!

# construction **REGISTRATION INFORMATION COMING**



Many people claim they "don't work energized," and so they don't need NFPA 70E or personal protective equipment. Is this accurate? What do OSHA and NFPA 70E consider "energized work?"

The myth of "de-energized work" is an issue primarily for commercial, industrial, and residential electrical work in the United States, not utility transmission, and distribution. Dozens of workers suffer severe or fatal burns every year as a result.

Unless you're pulling wire in new construction not connected to the grid and with no temporary power, some portion of virtually every job over 50 volts is energized work.

The term "de-energized" is widely misunderstood. De-energizing itself is energized work, as is confirming the absence of voltage; when the task is done, re-energizing is energized work, as is confirming the presence of voltage. Lockout/ tagout and "de-energized" are not the same, and NFPA 70E – the National Fire Protection Association's standard for electrical safety in the workplace – refers to establishing an electrically safe work condition, which also involves more than "de-energizing."

OSHA maintains that all work being performed on electrical equipment is considered energized, with all necessary shock and arc-flash personal protective equipment being worn, unless the employer has conducted and documented in writing a thorough, accurate hazard analysis that definitively demonstrates that all of the steps in the lockout/tagout procedure have been accomplished and that no reasonably adjacent energized equipment poses a hazard.

As previously noted, de-energized isn't the same as lockout/tagout, and most tasks thus described would fall under OSHA's definition of energized work. Equipment and circuits are either energized or are fully under lockout/tagout. This recognizes that de-energizing is one step in lockout/tagout, rather than being considered free of an electrical hazard. See 1910.333(b)(1), which states that "conductors and parts of electric equipment that have been de-energized but have not been locked out or tagged in accordance with paragraph (b) of this section shall be treated as energized parts, and paragraph (c) of this section applies to work on or near them."

Further, many people misunderstand the term "justified energized work" and consider justification to perform energized work to also be justification to conduct such work without shock or arc-flash PPE. This is untrue, noncompliant, and highly unsafe. All energized work above 50 volts requires the appropriate shock and arc-flash PPE. Documented hazard risk assessment is vital and should be conducted.

NFPA 70E 130.5(A) sets the requirements for an arc-flash risk assessment: identifying arc-flash hazards; estimating the likelihood that an injury could occur and the potential severity of that injury; and determining the need for protective measures, including the use of PPE.

NFPA 70E Table 130.5(C) provides estimates of "the likelihood of occurrence of an arc-flash event to determine if additional protective measures are required" for various tasks. In other words, the table identifies tasks that pose substantial arc-flash hazards to workers. Appendix E to 1910.269 and Appendix E to Part 1926, Subpart V provide a similar, but simplified, table.

For additional information regarding the ASA Safety Committee, or to join the committee, contact our Safety Committee Co-Chairs: Rose Kastrup with CSA Advisors at (417) 761-4194 or Steve Williams with Bell Electrical at (314) 447-9071.

## INTERESTED IN SPONSORING AN UPCOMING MEETING? ONLY \$250-CONTACT SUSAN@ASAMIDWEST.COM FOR DETAILS!

# CliftonLarsonAllen LLP J&S Industrial Services

Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting. All <u>first time</u> non member guests are free of charge. Please register your guest in advance by contacting <u>susan@asamidwest.com</u>

### **ASA Meeting Sponsorship**

Highlight your company at an ASA Monthly Meeting

Only \$250 to be a meeting sponsor.

#### What do you get for \$250?

Full Color Sponsor Flyer Slide in Meeting Presentation. Microphone time to present company overview to meeting attendees! Announcement at Meeting. Recognition in Newsletter.

> Contact Susan Winkelmann susan@asamidwest.com 314 845-0855

# **REGISTRATION ENDS 9.26.22.**

# ASA Midwest Council Golf Tournament

October 3, 2022 | Whitmoor Country Club | 11:30 am. Tee Time Reservations Required

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>ponsorship Rates

Sponsorship opportunities are available in the ASA Rates are very reasonable but are newsletter. limited. Below are the rates. If interested, please call Susan at 314 845-0855.

- Website Rotating \$450/Year
- \$300/Year • 1/4 Page Monthly
- 1/4 Page Quarterly \$125/Year
- 1/2 Page Monthly \$500/Year
- 1/2 Page Quarterly \$225/Year
- Business Card Monthly \$125/Year
- Business Card Quarterly \$70/Year
- Whole Page 1X
- Whole Page Quarterly
- Classified Ads
- \$900/Year \$15 Per Issue

\$300 Per Issue





Wednesday, December 7th Syberg's on Dorsett 6:30 p.m. to 10:00 p.m.

**KICK OFF THE 2022 HOLIDAYS** WITH ASA MIDWEST COUNCIL

visit asamidwest.com details coming soon!

#### Join a committee today.



## Membership

(Chris O'Hagan) Education/Programs

(Chris O'Hagan)

Golf (Jennifer Church | Steve Cummins)

Advocacy (Tim Thomas/Walter Bazan, Jr.)

> Awards Gala (Rick Swanson)

**GC** Expo (Walter Bazan, Jr. | Tim Thomas)

Safetv (Rose Kastrup | Steve Williams)

**Brand Development** (Stephanie Woodcock)

**Contract Review** (Dick Stockenberg)

