

MAY 2023

January-May
Contract Seminar
Breakfast Series
Mason Contractors

MAY

May 9
Contract Seminar #5
Mason Contractors Assoc

MAY 12
Claybird Tournament
Blackhawk Hunting Club

MAY 17
Monthly Lunch Meeting
Syberg's on Dorsett

JUNE

June 21
Monthly Dinner Meeting
Syberg's on Dorsett

OCTOBER

October 2
ASA MWC Golf Tournament
Whitmoor Country Club

*For a complete list of all
upcoming ASA MWC
meetings and events visit
our website
www.asamidwest.com*

May is finally here. The warmer weather has settled in and it seems life is a little busier. I want to first start by saying WOW! This years Awards Gala was another representation of ASA Midwest Council teamwork. This year as president I was able to see first hand all the work that goes into putting that event on. So much planning, anywhere from picking out plates to signing the contract for next year. It takes the hard work of the gala committee, who nail it every year. If you missed it this year, stories and pictures do it no justice. We had 380 people in the room to celebrate the St. Louis Construction Industry. Make sure to mark your calendar for next year, April 20th, 2024 at the Four Seasons.

After talking with many of you, it is clear the work load has not let up. Although most of the market is seeing better lead time on equipment and supplies, it is not quite back to pre covid times, but shaving a couple of weeks off supply lead times definitely helps meet project deadlines these days. The biggest struggle I still hear about is the lack of manpower. That problem will not go away anytime soon. Without the necessary labor pool available you need to retain the employees you have. This leads to an important conversation around employee retention, which could be a good topic for an ASA monthly meeting in the future. What I have found helps with employee retention is promoting a work life balance within my company. I feel that is the most important thing we can do to retain employees. I would love to hear from you if you have any thoughts about this topic.

May is packed with great events for our ASA members. The final Contract seminar is on the 9th. We have a Claybird Tournament on May 12th, and a monthly lunch meeting on the 17th. We will welcome our 3 GC of the Year award winners to the meeting on the 17, so register today at asamidwest.com. I hope to see you at all of the upcoming events in May.

Dan Tucker
MC Mechanical Services
President, ASA MWC
314.707.7595 | dtucker@mcservicestl.com

Syberg's on Dorsett
2430 Old Dorsett Rd
Maryland Heights, MO 63043

May 17, 2023 | 11:30 a.m. to 1:00 p.m.
Network with the 2023 GC Award Winners|

\$25 ASA members | Lunch & Program

The ASA WOMEN'S COUNCIL | *She's Built For This*

The purpose of our women's peer group is to become a valuable resource for women in the construction industry and related fields. Our goal is to help woman **Build. Community.** by providing resources needed to build relationships; be a source of information & support; and to provide connections & networking opportunities to all women from our member companies and the STL construction industry as a whole!

For more information & to join our peer group contact the "She's Built For This" committee co-chairs:

Jennifer Church, United Rentals | jchurch@ur.com

Stephanie Woodcock, Too Creative | stephanie@toocreativestl.com

Susan Winkelmann, ASA Midwest Council | susan@asamidwest.com



May 17, 2023
Monthly **LUNCH** Meeting

Syberg's on Dorsett
2430 Old Dorsett Rd / Maryland Heights, MO
11:30 a.m. to 1:00 p.m.

Join us for the ASA Monthly **LUNCH** Meeting on Wednesday, May 17th at 11:30 a.m. for Lunch & program featuring our 3 GC of the Year award winners

Register to attend the May 17th monthly **LUNCH** meeting at Syberg's on Dorsett, where we will network with and hear from our three **2023 GC of the Year** award winners. They will all share company and project updates for 2023 and beyond, so you do not want to miss this meeting!

**CONGRATULATIONS TO OUR 2023
GC OF THE YEAR
| Award Winners |**

Category A | Tarlton Corporation
Category B | Kozeny-Wagner
Category C | United Construction Ent. Co. of St Louis

SYBERG'S ON DORSETT
2430 Old Dorsett Road
Maryland Heights, MO

MEETING AGENDA:

Networking | 11:30 to 11:45 a.m.

LUNCH | 11:45 a.m. to 12:15 p.m.

Program | 12:15 to 1:00 p.m.

Registration includes Lunch & Program
\$25 ASA Members | \$65 NON ASA Members

**Register online-www.asamidwest.com
by Friday, May 12th.**

(Attendees not cancelled by 5.12.23. will be charged per ASA cancellation policy. No refund after 5.12.23. but you may always send someone in your place if you are unable to attend the meeting)



Category A | Tarlton Corporation



Category B | Kozeny-Wagner



Category C | United Construction



MEP Category A | Guarantee Electrical



MEP Category B | Bi-State Fire Protection



Specialty Category A | T.J. Wies Contracting



Specialty Category B | Leach Painting Company



Service provider of the Year | Enterprise Bank & Trust



Legacy Award Winner | Richard Stockenberg

CONGRATULATIONS TO OUR 2023 *Emerald City Awards Gala* Winners

380 attendees celebrated the STL Construction Community on April 22, 2023!

General Contractor of the Year

Category A

Tarlton Corporation

Category B

Kozeny-Wagner

Category C

United Construction Ent. Co. of St. Louis

Service Provider/Supplier

Enterprise Bank & Trust

ASA Legacy Award Winner

Richard Stockenberg, The Stockenberg Law Firm

GC Office Employee of the Year

Meredith Greene, BEX Construction Services

GC Field Employee of the Year

Matt Knickmeyer, Tarlton Corporation

2022 Safety Award Winners

Div. I	Murphy Company
Div. II	T.J. Wies Contracting
Div. III	Bell Electrical Contracting
Div. IV	Hayden Wrecking
Div. V	Swanson Masonry, Inc.
Div. VI	Grant Masonry Contracting

MEP Subcontractor

Category A

Guarantee Electrical

Category B

Bi-State Fire Protection

Specialty Subcontractor

Category A

T. J. Wies Contracting

Category B

Leach Painting Company



ASA Safety Cup Award Winner
Bell Electrical Contractors

For event photos visit www.asamidwest.com

Upcoming ASA Midwest Council Meetings & Events



January thru May

5-part Breakfast Contract Seminar Series

The Mason Contractors-1429 S. Big Bend Blvd 63117

May 12

Claybird Tournament

Blackhawk Valley Hunting Club

May 17

ASA Monthly Member **Lunch** Meeting

Syberg's on Dorsett

June 21

ASA Monthly Member **Dinner** Meeting

Syberg's on Dorsett



SCAN QR CODE TO VISIT ASAMIDWEST.COM TO REGISTER FOR ANY EVENTS
Event registration requires member login, contact susan@asamidwest.com with questions!

*ASA Midwest Council is on Facebook, Twitter & LinkedIn
Follow ASA Midwest Council
for the latest news and information!*



ASA Midwest Council needs your time and talent!



**Are you a new member looking to get more involved with the ASA?
Or perhaps you are a long time member, and have never joined a committee!**

**We are always looking for committee members to assist with our
quarterly events, as well as the ongoing committees,
that help run the organization & further ASA's goals!**

**If you are interested in joining a committee, contact executive director,
Susan Winkelmann 314.845.0855 or susan@asamidwest.com**

ATTENTION ASA MEMBERS | Membership Dues Renewal Time!

RENEWAL TIME HERE!

Watch your email for your renewal invoice | Payment due 6.30.23

DID YOU KNOW?

**Your ASA membership is a company membership, so all employees
are members of ASA for the low annual rate of \$945.**

Questions? Contact susan@asamidwest.com | 314.845.0855

THANK YOU to the MEMBER COMPANIES that attended our last Monthly Meeting

*AME Constructors
Armanino LLP
Bazan Painting Co.
Bell Electrical
Corrigan Company
CSA Advisors LLC
Enterprise Bank & Trust
FastTrac Rentals*

*Golterman & Sabo
Hanenkamp Electric
Imperial Metal Co.
Linek Plumbing Co.
Luby Equipment
Marsh McLennan-JW Terrill
MC Mechanical
Meyer Painting Co.*

*Midwest Elevator Co
MJ Products Co.
O.J. Laughlin Plumbing
Parkway Construction Svc
Precision Analysis, Inc.
R.F. Meeh
RubinBrown LLP
Schmersahl Treloar*

*SFW Partners
Sunbelt Rentals
The Daniel and Henry Co.
The Stockenberg Law Firm
T J Wies Contracting
United Rentals
Vee-jay Cement Contracting
Vision Electric*



Mason
Contractors
Association

THE ANATOMY OF A CONSTRUCTION CONTRACT

*Stay Healthy by
Skillfully Using an Addendum
Smartly Avoiding Killer Contract Clauses
Properly Exercising Lien and Bond Rights*

*A 5-part Breakfast Series of Educational Seminars for Subcontractors & Suppliers
Presented by Richard Stockenberg, The Stockenberg Law Firm, ASA Chapter Attorney*

2023 Dates & Information | 7:00 a.m. Continental Breakfast | 7:30 to 9:00 a.m. Seminar

January 10	The Womb: <i>Scope Letters, Bid Shopping, Bid Qualifications, and Incorporation of Contract Documents-COMPLETED</i>
February 14	The Heart: <i>Payment Clauses: Pay-if Paid, Progress, Final; Retainage Bonds; Right to Stop Work for Non-Payment-COMPLETED</i>
March 14	The Growth: <i>Change Orders and Back Charges; Indemnification-COMPLETED</i>
April 11	The Guts: <i>Price Escalation, Force Majeure, Damages, Labor Clauses, Releases and Waivers of Rights, Termination, Arbitration-COMPLETED</i>
May 9	The Protection: <i>Lien and Bond Rights, Lien Waiver Forms</i>

Seminars held at The Mason Contractors | 1429 S Big Bend Blvd, St. Louis, MO 63117

**[Register for entire series or individual seminars /
Scan QR code of visit \[asamidwest.com\]\(http://asamidwest.com\) to register](#)**



ASA Member Price | Series of 5 \$140 | Individual Seminars \$35 per session
Non-Member Price | Series of 5 \$280 | Individual Seminars \$70 per session

As of the writing of this newsletter, there are three weeks remaining in the legislative session and only one policy related bill has made it to Governor Mike Parson's desk. Many priorities remain unfinished, but none as pressing as the Fiscal Year 2024 budget, which must be finalized by May 5. We assume that by the time you are reading this, legislators will have met their constitutional duty and presented a spending plan to the Governor.

Of particular interest to ASA members is the Senate proposal to add \$2.8 billion to MoDOT's budget for improvements to Interstate 70 across the state. The Governor and the House have both proposed much smaller amounts to do targeted improvements to I-70 near St. Louis, Kansas City and Columbia. Differences between the House and Senate positions must still be negotiated, but regardless of which proposal is approved, it appears that major improvements are in the future for the highway.

Another issue we have been watching is legislation dealing with a statewide mechanical contractor licensing system. The original proposal, which has been around for several years, would provide for a state license for mechanical contractors, instead of contractors needing to have a separate license for each jurisdiction where they provide services. That idea was defeated recently in the House Economic Development Committee. Shortly thereafter however, the Senate gave approval to a version of the bill which provides that a statewide mechanical contractor license shall not be required but will be accepted in lieu of a local license if a municipality requires a local license for mechanical work. Additionally, the provisions of the bill would not apply in Greene, Newton, and Jasper counties. The Senate version must still be approved by the House.

House and Senate members are also expected to tackle a very controversial issue before session ends, which is initiative petition reform. At question is the process by which voters can have new laws or changes to the constitution placed on a statewide ballot. Currently, any proposed change must be accompanied by the signatures of at least 8% of the votes cast in the last gubernatorial election in order to qualify for placement on the ballot. Then, a simple majority is needed to pass the initiative into law.

Republicans seek to make the process more stringent by requiring more signatures for an issue to be placed on the ballot and increasing the threshold for passage from a simple majority to 60% of the votes cast. They say the process has become too politicized, where wealthy donors can pay for signature gatherers to place items beneficial to them on a statewide ballot and bypass the legislative process. Others disagree, saying the initiative process guarantees that ordinary citizens have access to make changes in statute or modify the state constitution. The current process has been in place for some 115 years.

The constitutionally mandated end of session is fast approaching and is set for 6:00 pm on Friday, May 12. The Governor then has until July 14 to sign or veto any legislation sent to him by the General Assembly.

We will continue to keep you updated on political events in Jefferson City and around the state as they happen. Nikki Strong, Strong Consulting Group.



**FOLLOW ASA MIDWEST COUNCIL
ON LINKEDIN,
TWITTER & FACEBOOK!**

ASA Midwest Council Members

A-1 Professional Asphalt & Sealing	Foreman Fabricators	Modern Communications
Acoustical Ceilings, Inc.	George McDonnell & Sons	Montgomery Bank
Affton Fabricating & Welding	Golterman & Sabo	Murphy Company
All American Painting Co.	Grant Contracting	Negwer Door Systems
AME Constructors	Grasser Electric	Nu Way
American Steel Fabrication, Inc.	Guarantee Electrical	O.J. Laughlin Plumbing Co.
Aqueduct Plumbing LLC	H & G /Schultz Door Inc.	On Site Companies, Inc.
Archview Metal Systems Co.	Haberberger, Inc.	P & A Drywall Supply
Armanino LLP	Hanenkamp Electric	Parkway Construction Services
Aspen Waste Systems	Hansen's Tree, Lawn & Landscaping	PayneCrest Electric
Bazan Painting Company	Hawkins Construction & Flatwork	Pirtek Overland
Bell Electrical Contractors	Hayden Wrecking	Pipe and Duct Systems
Benson Electric Company	Heitkamp Masonry	Precision Analysis, Inc.
Bi-State Fire Protection Corp.	Imperial Metal Company	Professional Metal Works, LLC
BluSky Restoration	Integrated Facility Services	R.F. Meeh Co.
Boyer Fire Protection	Irwin Products	RJP Electric
Budrovich	JD Kutter	Ravensberg, Inc.
C.E. Bollmeier Company, Inc.	J.F. Electric	Reinhold Electric, Inc.
C. E. Jarrell Contracting	J & S Industrial Services	Rock Hill Mechanical Corp.
C&R Mechanical	J.W. Terrill	RubinBrown LLP
Capital One	John J. Smith Masonry	Sachs Electric Company
Central Power Systems & Services	K & K Supply	Sandberg Phoenix
Century Fire Sprinklers	Kaemmerlen Electric	Schmersahl Treloar & Co.
CK Supply	Kaiser Electric	Seiler Instruments
CliftonLarsonAllen LLP	KAM's Mechanical LLC	SFW Partners, LLC
CMIT Solutions	Kay Bee Electric	The Sherwin-Williams Co.
CNA Surety	Kirby-Smith Machinery, Inc.	Siemens
CSA Advisors LLC	Knapheide Truck Equipment	Sikich LLP
Cardinal Elevator	Lawrence Fabric & Metal Structures	Stylemaster Apparel, Inc.
Century Fire Sprinklers, Inc.	Leach Painting Company	Sunbelt Rentals
Cooperworks Industries	Liberty Mutual Surety	Swanson Masonry, Inc.
Corrigan Company	Lindberg Waterproofing	Titan Carpentry LLC
DJM Ecological Services	Linek Plumbing Co.	T.J. Wies Contracting
D&L Painting and Drywall	Luby Equipment Services	Taylor Excavating
Delteck	Marketeer, Inc.	The Daniel and Henry Company
Drilling Service Company	Maxim Crane Works LP	The Stockenberg Law Firm
Dynamic Controls, Inc.	Metal Supermarkets	Too Creative
E. Meier Contracting	Meyer Painting Co.	Total Contractors Services LLC
ELCO Chevrolet Cadillac	MC Mechanical	TROCO Custom Fabrication
Empire Fence & Custom Iron Works	Mid-America Carpenters Reg. Council	UHY LLP
Enterprise Bank & Trust	Middendorf Excavating	United Rentals
Fabick CAT	Midwest Elevator	UNITS Moving and Portable Storage
FastTrac Rentals LLC	Midwest Monogram Promotions	USI Insurance Services
Federal Steel & Erection Co.	MJ Products	Vee-Jay Cement Contracting
Flooring Systems, Inc.	Mold Solutions	Vision Electric & Systems
		Zurich Surety

Each month you will receive an update on the committees within ASA, to keep you informed on current happenings at the committee level. Below are this month's committee reports. Interested in joining a committee? Contact Susan Winkelmann, ASA Executive Director- susan@asamidwest.com or 314.845.0855



SAFETY

Lets be **Always Safety Aware!** Check out the Safety page on the ASA website. Member only access to monthly Tool Box Talks is included in your ASA membership! For additional information regarding the ASA Safety Committee, or to join the committee, contact our Safety Committee Co-Chairs: Rose Kastrup with CSA Advisors at (417) 761-4194 or Steve Williams with Bell Electrical at (314) 447-9071.



MEMBERSHIP

If you know a subcontractor who would benefit from the resources that ASA brings to its members, let us know. The benefits of ASA membership are many and our committee is very focused on adding quality new members. For Additional information contact our Membership Committee Chairperson, Chris O'Hagan, JD Kutter. (314) 444-4949 or chris@jdkutter.com.

CONTRACT REVIEW

Did you know ASA Midwest Council has an extensive library of General Contractor contracts on file? These contracts have been reviewed by the Contract Review Committee, and include comments/suggestions of changes you may want to request during your contract negotiations. The contracts are available to ASA members only, and can be requested by sending an email to susan@asamidwest.com

If you have questions regarding the contract review service offered to our ASA members, please contact the Contract Review committee chair, Dick Stockenberg, ASA MWC chapter attorney, The Stockenberg Law Firm; richard@stockenberglawfirm.com

PROGRAMS

Do you have suggestions for upcoming speakers and seminar topics? We want to hear from our members to ensure we are providing the best content possible to meet your needs! Who would you like to hear from at a meeting? If you have suggestions or feedback, please contact our Programs Committee Chair: Chris O'Hagan, chris@jdkutter.com or executive director, Susan Winkelmann; susan@asamidwest.com

ASA Announces FASA Cares with Focus on Diversity, Suicide Prevention



The American Subcontractors Association recently announced the re-launch of their Foundation with a new initiative called FASA Cares. In 2023, FASA Cares will focus on two important topics currently facing the construction industry: Diversity & Inclusion and Suicide Prevention. These two initiatives were chosen as priorities because they align with the Foundation's vision of a safe, inclusive, ethical, and ecologically responsible workplace.

FASA was originally established in 1987 as a 501 (c)(3) tax-exempt entity to support research, education, and public awareness. FASA's mission is to "educate and equip subcontractors and suppliers with the education and resources they need to thrive in the construction industry. Additionally, FASA raises awareness about issues critical to and about construction in the United States."

The FASA Cares initiative is designed to connect subcontractors with the knowledge and resources they're seeking to provide support for those in need.

On Diversity & Inclusion, FASA is partnering with BuildCulture.org and their Culture of Care initiative as an Impact Champion. ASA has taken the pledge as an organization and is encouraging everyone in the construction industry to also take the pledge. Access resources and read more here: <https://www.asaonline.com/fasa-diversity-inclusion/>.

On Suicide Prevention, FASA has taken the pledge to Stand Up for Suicide Prevention with the Construction Industry Alliance for Suicide Prevention (CIASP) and is actively offering webinars and education sessions via ASA Chapters and the upcoming SUBExcel conference in Fort Worth, Texas. The construction industry currently has one of the highest suicide rates among all industries. Access resources and learn more here: <https://www.asaonline.com/fasa-suicide-prevention/>.

According to ASA CEO Richard Bright, these initiatives have been a long time coming. "With the complex environment that currently exists in the construction industry and society at large, ASA realized that the Foundation is the ideal vehicle to support our members with these key resources. People need help and they need to know that their peers and their profession will support them. That's why ASA is here and that's what the Foundation is for. We're proud to play a role in raising awareness of these critical issues."

In addition to FASA Cares, the Foundation also provides the industry with The Contractor's Compass, a monthly educational journal that features information, guidance, and practical business knowledge designed to help subcontractors succeed.



**CONGRATULATIONS
2022 ASA MEMBER
SAFETY AWARD WINNERS**



*For additional information regarding the ASA Safety Committee,
or to join the committee, contact our Safety Committee Co-Chairs:
Rose Kastrup with CSA Advisors at (417) 761-4194
Steve Williams with Bell Electrical at (314) 447-9071.*



Division I | Murphy Company



Division IV | Hayden Wrecking



Division II | T.J. Wies Contracting



Division V | Swanson Masonry, Inc.



Division III | Bell Electrical Contractors



Division VI | Grant Masonry Contracting

INTERESTED IN SPONSORING AN UPCOMING MEETING?
ONLY \$250-CONTACT [SUSAN@ASAMIDWEST.COM](mailto:susan@asamidwest.com) FOR DETAILS!

NO NEW MEMBERS THIS MONTH

Help ASA Midwest Council continue to grow, by inviting someone who would benefit from ASA membership, to join us at the next monthly meeting.

All first time non member guests are free of charge.

Please register your guest in advance by contacting susan@asamidwest.com



**FOLLOW US ON FACEBOOK,
TWITTER & LINKEDIN!**

Sponsorship Rates

Sponsorship opportunities are available in the ASA newsletter. Rates are very reasonable but are limited. Below are the rates. If interested, please call Susan at 314 845-0855.

- Website Rotating \$450/Year
- 1/4 Page Monthly \$300/Year
- 1/4 Page Quarterly \$125/Year
- 1/2 Page Monthly \$500/Year
- 1/2 Page Quarterly \$225/Year
- Business Card Monthly \$125/Year
- Business Card Quarterly \$70/Year
- Whole Page 1X \$300 Per Issue
- Whole Page Quarterly \$900/Year
- Classified Ads \$15 Per Issue

ASA Meeting Sponsorship

Highlight your company at an
ASA Monthly Meeting

Only **\$250** to be a meeting sponsor.

What do you get for \$250?

Full Color Sponsor Flyer

Slide in Meeting Presentation.

*Microphone time to present company
overview to meeting attendees!*

Announcement at Meeting.

Recognition in Newsletter.

Contact Susan Winkelmann

susan@asamidwest.com

314 845-0855

[Join a committee today.](#)



Membership

(Chris O'Hagan)

Education/Programs

(Chris O'Hagan)

Golf

(Jennifer Church | Steve Cummins)

Advocacy

(Chris Sauer | Walter Bazan, Jr.)

Awards Gala

(Rick Swanson)

GC Expo

(Walter Bazan, Jr. | Tim Thomas)

Safety

(Rose Kastrup | Steve Williams)

Brand Development

(Stephanie Woodcock)

Contract Review

(Dick Stockenberg)



